



Presidents' Letters

Welcome 2017 President **Gary Earnest**

I feel privileged and grateful to have the opportunity to serve as President of the Texas Association of Appraisal Districts (TAAD) during the coming year. While my time as president will only last a few months, I want each member to know that you can count on me to advocate for your best interests. The success of the association has always been, and will continue to be, my utmost priority.

As we approach this year faced with the ever changing landscape and challenges of a property tax system reshaped by new legislation, TAAD is here to support you. Our mission is "to promote the effective and efficient functioning and administration of appraisal districts in Texas." As it has been stated by many Presidents before me, supporting the membership base is at the core of who we are and what we do. We will continue to strive for excellence through the leadership and support of every committee meeting, training opportunity, annual conference or legislative session.

Lastly, I want to touch on volunteering. TAAD's membership is strong thanks to member involvement, but TAAD needs you to be its best. There are wonderful

opportunities to be involved with various degrees of time commitments, so please help TAAD stay strong and accept this challenge to volunteer.

I am excited about my commitment to volunteer in the days ahead, as I meet with local chapters and hear your ideas for positive growth that will strengthen the association for the next generation of tax professionals. Together, we will carry on our tradition of excellence, as we continue taking bold steps that support an association with a focus on professional development and public service. I am so honored to have the opportunity to serve you.



Farewell 2016 President **Dinah Kilgore**

I do not know about you folks, but 2016 flew by for me. I truly enjoyed visiting so many of our chapters and getting to know more of our members. Thanks to everyone for the invitation and helping me feel so much at home. Oh, yes, and for all that wonderful food, yum!

We are accomplishing so much:

- Our education opportunities continue to expand with new seminars and online courses.
- Our Legislative Committee is hard at work in Austin and staying on top of all the changes going on there.
- We continue to strive to bring interesting and controversial topics to our conferences, which have surpassed expectations year after year.
- Our voice continues to be strong with the State Comptroller and with TDLR.

- Our IAAO chapter is expanding, with many members working on individual designations and district submissions for CEAA. We are Texas and making a big noise. IAAO is hearing us and paying attention.

Way to go!

I would like to express my appreciation to my current Board of Directors for giving me the opportunity to be so involved with TAAD. To my staff, many kudos for keeping the ship afloat and working with my hectic schedule. They were awesome! To all the members thank you for a wonderful year. I look forward to this year with Gary Earnest as our new president, and I will continue to be very involved with this great organization as I hope all members will.

Features

- 2 » TAAD Chief Appraiser Institute Class of 2016 | 3 » Thanks 2016 TAAD Conference Sponsors | 4 » 2016 TAAD Award Winners
 6 » TAAD IAAO Chapter Elects Officers | 7 » Executive Director's Report for 2016 | 8 » 2017 TAAD Committees
 10-11 » TAAD 2017 State Certification Course Schedule and Registration Form | 10 » Attorney General Opinion/Opinion Request
 12-15 » TAAD 2017 IAAO Course/Workshop Schedule and Registration Form | 16 » Real Estate Notes of Interest



Congratulations To The TAAD Chief Appraiser Institute

CLASS OF 2016

These individuals have completed a series of intensive studies as a part of the requirements of the course.

Lori Barnett Jasper CAD

Jesse Blackmon Young CAD

Mark Boehnke Grimes CAD

Adam Bogard Harris CAD

Scott Fair Gillespie CAD

Brian Fields Duval CAD

Danielle Francois Harris CAD

Scott Griscom Bexar AD

Dana Horton Brazos CAD

Karen Ivy Trinity CAD

Johnny Ivy Houston CAD

Ann Lummus Marion CAD

David Luther Tyler CAD

Michael Mann Real CAD

Kenda McPherson Swisher CAD

James Morgan Roberts CAD

Steve Brown Dallas CAD

Edward Olivas Jr. Terry CAD

Angela Peil Lipscomb CAD

Adolfo Ramirez Hudspeth CAD

PaulScott Randolph Runnels CAD

Dede Smith Throckmorton CAD

Crystal Smith Hardin CAD

Tammy Smith Atascosa CAD

Lesley Sootoo Milam CAD

Debbie Stribling Armstrong CAD

Juan Tapia Zavala CAD

Janet Thompson Crockett CAD

Daniel Tovar Wilson CAD

Leann Voyles Oldham CAD

Kellen Walker Fisher CAD

Thank You, 2017 TAAD Conference Sponsors!



DIAMOND LEVEL

Assessure Systems, LLC	Thomson Reuters
Harris Govern	Tyler Technologies
Linebarger Goggan Blair & Sampson, LLP	

PLATINUM LEVEL

Perdue Brandon Fielder Collins & Mott, LLP
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GOLD LEVEL

BIS Consulting	Nichols Jackson Dillard Hager & Smith, LLP
Capital Appraisal Group, LLC	Olson & Olson, LLP
EagleView/Pictometry	Pickett & Co., Inc.
Goode, Casseb, Jones, Riklin, Choate & Watson	Popp Hutcheson, PLLC
Greer, Herz & Adams, LLP	Pritchard & Abbott, Inc.
Hugh Landrum & Associates	Ryan, LLC
McCreary, Veselka, Bragg & Allen, PC	Toyota Motor Manufacturing, Texas, Inc.
NEARMAP US, Inc.	

SILVER LEVEL

Alliance Tax Advisors	Hegwood Group, Inc.
ALN Apartment Data	JP Skidmore and Co.
Arthur P. Veltman & Associates, Inc.	Kavoussi and Associates
Atmos Energy Corp.	Marvin F. Poer & Co.
Cantrell McCulloch, Inc.	Metropolitan Council of Appraisal Districts
Certified Payments	Paradigm Tax Group
Compass Benefits	Shackelford Bowen McKinley & Norton, LLP
Cumming Property Tax Service	The Marshall Firm
Don W. Hicks Sr., PC	Valbridge Property Advisors
Eagle Appraisal & Consulting	Valero
Evertson & Sanchez, PC	Wardlaw Appraisal Group

BRONZE LEVEL

ADVALOREMTAX.NET	Morrison & Head Consulting
Armstrong & Armstrong	Paul Hornsby & Co.
Blackwell & Duncan, PLLC	P.E. Pennington & Co., Inc.
Boone Rocheleau & Rodriguez, PLLC	Point and Pay
CBRE, Inc.	Property Tax Advocates
CenterPoint Energy	Ramirez Hugin, PLLC
Data Cloud Solutions	RETC, LP
Estes and Gandhi, PC	RSM US, LLP
International Association of Assessing Officers	Southwest Data Solutions
Kurz Group, Inc.	TolerCompany
Lexur Appraisal Services	VariVerge
Mercer Health & Benefits	Watson Millican & Co.
Meritax, LLC	Western Valuation

SUPPORTER LEVEL

Bruce Property Tax Solutions	Law Office of Peter Low
BYGH Tax Consulting, LLC	Siegel and Associates
D. Alan Bowlby & Associates Inc.	Software & Services of LA
K.E. Andrews & Co.	

2016 TAAD Award Winners

Earl Luna Award Brent South

This year's Earl Luna Award winner is a name recognized by anyone and everyone in the ad valorem tax industry.

There are things most people don't know about our winner ... like he was born during the middle of an ice storm ... or that he moved around Texas and the US throughout his childhood thanks to his father's vocation as a minister ... that he loved taking his bike apart and putting it back together (his dad lost a lot of tools that way) ... that he spent a lot of his time growing up perfecting his pool and basketball shots ... that he served honorably in the Marine Corps ... and he's worked for four different appraisal districts in only 17 years.

He's still shooting baskets, only now it's with his three kids. Or he's helping out with one of the Greenville civic organizations in which he's involved. He might not tell you, but he's sure proud his CAD has successfully passed every property value study for all 17 of its school districts since he took over as chief appraiser in 2007.

The newest **Earl Luna Award** winner – **Brent South of the Hunt County Appraisal District.**



Brent South, 2016 Earl Luna Award winner

Previous Earl Luna Award Winners

2015	Deborah Cartwright	TTARA
2014	Carla Pope-Osborne	Perdue Brandon Fielder Collins & Mott
2013	Dave Kimbrough	Lubbock CAD
2012	Ed Trigg	Wichita CAD
2011	Robert Mott	Perdue Brandon Fielder Collins & Mott (retired)
2010	Jeff Craig	Tarrant AD
2009	Deborah Hunt	Williamson CAD BOD (retired)
2008	Jim Childers	Potter-Randall CAD (retired)
2007	Art Cory	Travis CAD (retired)
2006	Michael Amezcuita	Bexar AD
2005	Jim Robinson	Harris CAD (retired)
2004	Sands Stieffer	Harris CAD (retired)
2003	John Marshall	Tarrant AD (retired)
2002	Rick Kuehler	Dallas CAD
2001	Buddy Winn	Brazos CAD (retired)
2000	Rod Lewallen	Callahan CAD (deceased)
1999	Charles Gaskamp	Washington CAD (retired)
1998	Roy Holcomb	Lee CAD (formerly)
1997	Dana Ripley	Bastrop CAD (formerly)
1996	W. B. Criswell	Lubbock CAD BOD (formerly)
1995	Walter Stoneham	Bexar AD (retired)
1994	Michael Barnett	Smith CAD
1993	Sid Danner	Cherokee CAD (retired)
1992	Bill Lovelady	El Paso CAD BOD (formerly)
1991	Roland Bieber	Jefferson CAD (retired)
1990	Bill Carroll	Williamson CAD (retired)
1989	Ken Graeber	Harris CAD (formerly)
1988	Jackie Self	Kaufman CAD (retired)
1987	Richard Petree	Taylor CAD (retired)
1986	James Archer	Travis CAD (retired)
1986	Earl Luna	Dallas CAD BOD (deceased)

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James Goodwin Excellence in Education Award

Mickey Hand

This year, we honor someone who has been a part of TAAD's education program for several years and has become an important person in the education of many Texas property tax professionals.

Rather than give this instructor's biography, his students will speak about him:

- Extremely knowledgeable and entertaining in his teaching manner!
- Does a good job of engaging the class. Creates an atmosphere that is conducive for learning.
- He is probably the best instructor I've had for any of these courses.
- He has a way to relate to everyone
- Very patient, willing to help, offered to stay after to review. Made the whole class less stressful because he wanted to make sure we understood.
- He did a good job of making very dry information entertaining.
- Anyone who can make a USPAP course interesting gets my complete well done!!!

This year's winner of the **James Goodwin Excellence in Education Award** – Mickey Hand of the Wise County Appraisal District.



Mickey Hand,
2016 Excellence in Education Award winner

Previous Excellence in Education Award Winners

2015	Tracey Landrum Foster	Hugh Landrum & Associates
2014	Roy Armstrong	Armstrong & Armstrong, PC
2013	Rick Stuart	TEAM Consulting
2012	Rick Kuehler	Dallas CAD
2011	Carla Pope-Osborne	Perdue Brandon Fielder Collins & Mott
2010	Deborah Cartwright	Comptroller's Property Tax Assistance Division
2009	Wayne Wilshire	Tarrant AD (retired)
2008	Allen McKinley	Trinity CAD
2007	Michael Barnett,	Smith CAD
2006	Scott Howard	McCreary Veselka Bragg & Allen
2005	Board of Tax Professional Examiners	
2004	Richard Petree	Taylor CAD (retired)
2003	Jeff Craig	Tarrant AD
2002	Sands Stiefer	Harris CAD (retired)
2001	James Goodwin	Ector CAD (posthumous presentation)
2000	Guy Griscom	Harris CAD (retired)
1999	Rod Lewallen	Callahan CAD (deceased)
1998	Big Country TAAD Chapter	

IN MEMORY

At TAAD's Annual Conference we pause to remember colleagues and friends of the association who have passed away since the previous conference.

Dick Burnett Tom Green CAD BOD
Pat Butler Young CAD
Melvin Cooper Rusk CAD
Ann Dawson, Jasper/Tyler CADs
Jose Noe Diaz, Sr. Cameron CAD BOD
Myrt Geary Kendall CAD
Belva Kirk, Waller CAD
Bill Lovelady El Paso CAD BOD

Robert Morales Culberson CAD BOD
Pam McCarty Hardin CAD
Lorraine Perry Bastrop CAD
Jewel Reinhardt El Paso CAD
Walter Stoneham Bexar AD
Ozella Warner Stonewall CAD
DeAnn Williams Roberts CAD
Lewis "Bo" Wright Mills CAD

TAAD IAAO Chapter Elects Officers



New officers were elected for the TAAD Chapter of IAAO at the annual business meeting in February, followed by swearing in by IAAO President Randy Ripperger.

Serving for 2017-2018 will be:

President

Angie Bellard Jefferson CAD

President-elect

Roland Altinger Harris CAD

Secretary/Treasurer

Brent South Hunt CAD

Member at Large #1

Jerry Bundick Midland CAD

Member at Large #2

Sarah Curtis Upshur CAD

Deliver Compelling & Captivating PowerPoint Presentations



WEBINAR
May 17, 2017

This webinar will feature how PowerPoint is a powerful professional tool that can deliver high-quality presentations and is most effective when used as a visual complement to your instruction. In this session, you will hear from Rob Moore, the lead instructional designer at the UNC School of Government, about techniques and skills that help you deliver compelling and captivating presentations with PowerPoint. During this interactive session, you will have the opportunity to ask questions and to learn how to use Slide Master, best practices for incorporating colors and other essential tools in creating presentations.

Presented by Rob Moore



www.iaao.org/webinars

Executive Director's Report for 2016

Delegate Assembly & Business Meeting, February 20, 2017

Highlights of 2016, a busy year for the Texas Association of Appraisal Districts, include:

» TAAD enjoyed the participation of **246** appraisal districts, our all-time high!

» TAAD's education program continued to develop and expand in 2016. We served **868** students in **35** state certification classes in Austin. Although TDLR abolished "secondary sponsors," TAAD continues to assist its members in setting up education courses across the state to reach many more students, maintaining our commitment to help appraisal districts bring reasonably-priced education to their local area.

The TAAD Education Committee planned 62 programs to reach all segments of the appraisal district population. Topics covered included Public Funds Investment Act training, ethics training, as well as numerous specialized appraisal seminars. TAAD began offering online classes (new laws and rules, ethics) that reached 102.

President Kilgore reached 96 through her CE presentations at chapter meetings. In addition, TAAD renewed a commitment to professional development of its members by assisting IAAO with their Instructor Relations Committee and by offering 19 courses and workshops.

We continued to offer RPA review courses for registrants taking their licensing exams. For 2016, we served a total of **2,310** students through TAAD's education program.

» We continued our **Chief Appraiser Institute**, designed to provide in-depth training to new and prospective chief appraisers. There were 32 individuals in the Class of 2016.

» Approximately 676 individuals and more than 201 vendors attended TAAD's Thirty-fifth Annual Conference in Dallas last February. The Conference Committee continues to work on providing the best program, speakers and facilities possible for a reasonable price.

» Preparing for the 2017 legislative session, TAAD's Legislative Committee worked to identify and pursue a list of legislative priorities, met with allied organizations to discuss possible mutual interests, and attended, as well as testified at, House and Senate committees.

» TAAD's executive board has worked to meet its strategic plan, calling for developing and maintaining a sound education program for tax professionals; developing educational opportunities for member district support staff; evaluating and improving the program of the annual conference; increasing membership and member services, and working with legislators, related organizations and state leaders to maintain a legislative presence.

For 2017, the TAAD staff and I aim to do our best to continue to meet the needs of our membership. We will remember that each of you members, whether from a member district, or an associate, affiliate or retired member, are the most important reason for our being at TAAD. Please feel free to contact us at any time to share your concerns, questions and comments. At all times we will remember that TAAD exists to be of service to its members; please let us know how the staff and I can assist you and your appraisal district.

2017



Committees

2017 Budget Committee

<i>Chair:</i> Mark Price, Brazos CAD	<i>Vice Chair:</i> Lisa Stephens-Musick, Wichita CAD	
Roland Altinger, Harris CAD	Randy Clark, Eastland CAD	Chris Connelly, Williamson CAD
Rick Kuehler, Dallas CAD	Mike McKibben, Hill CAD	Hope Pierson, Denton CAD
Brent South, Hunt CAD	Kathy Williams, Denton CAD	

2017 Bylaws Committee

<i>Chair:</i> Tim Radloff, Lubbock CAD	<i>Vice Chair:</i> Dede Smith, Throckmorton CAD	
Cheryl Evans, Brazoria CAD	Priscilla Ginnetti, Glasscock CAD	Brett McKibben, Brown CAD
Rick Medina, El Paso CAD	Scott Overton, Orange CAD	Chris Peace, Kaufman CAD
Christie Ussery, Red River CAD	Clarette Walker, Harris CAD	

2017 Conference Committee

<i>Chair:</i> Rick Kuehler, Dallas CAD	<i>Vice Chair:</i> Carla Pope-Osborne, Perdue Brandon Fielder Collins & Mott	
Michael Amezcuita, Bexar CAD	George Clerihew, Denton CAD	Jeff Craig, Tarrant CAD
Jason Cunningham, Harris CAD	Rhonda Graves, Taylor CAD	Dina Kilgore, El Paso CAD
Matt Markert, Travis CAD	Tim Radloff, Lubbock CAD	Debbie Smith, Taylor CAD
Lisa Stephens-Musick, Wichita CAD		

2017 Education Committee

<i>Chair:</i> Jason Cunningham, Harris CAD	<i>Vice Chair:</i> Mickey Hand, Wise CAD	
Chris Connelly, Williamson CAD	Stephen Atchison, Harris CAD	Jeff Craig, Tarrant CAD
Marya Crigler, Travis CAD	Shane Docherty, Dallas CAD	Rudy Durham, Denton CAD
Scott Howard, MVBA	Mike Jones, Fannin CAD	Alvin Lankford, Williamson CAD
Carla Pope-Osborne, Perdue Brandon Fielder Collins & Mott		

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2017 Committees continued

2017 Industry Liaison Committee

<i>Chair:</i> Shane Docherty , Dallas CAD	<i>Vice Chair:</i> Hugh Landrum , Hugh L. Landrum & Associates	
Angie Bellard , Jefferson CAD	Shawn Coker , Grayson CAD	Dan Conatser , Wichita CAD
Cheryl Evans , Brazoria CAD	Lee Flowers , Cherokee CAD	Sandy Griffin , Perdue Brandon Fielder Collins & Mott
Paul Hornsby , Paul Hornsby & Co.	John Kennedy , TTARA	Rodney Kret , Pritchard & Abbott, Inc.
Mitch McCullough , Chambers CAD	Jon Neely , Capital Appraisal Group Inc.	Patrick O'Connor , O'Connor Consulting
Doug Osterloh , Pickett & Co.	Shannon Stary , Pritchard & Abbott, Inc.	John Valenta , Anadarko Petroleum Co.

2017 Legislative Committee

<i>Chair:</i> Brent South , Hunt CAD	<i>Vice Chair:</i> Gary Earnest , Taylor CAD	
Ken Nolan , Dallas CAD	Roland Altinger , Harris CAD	Michael Amezcuita , Bexar CAD
Michael Barnett , Smith CAD	Michelle Cardenas , Atascosa CAD (TRCA rep)	Marya Crigler , Travis CAD (Metro rep)
Deborah Hunt , Williamson CAD BOD	Kevin Kieschnick , Nueces CAD BOD	Alvin Lankford , Williamson CAD (Metro rep)
Jeff Law , Tarrant CAD	Doug Smithson , Cooke CAD (TRCA rep)	Ed Trigg , Wichita CAD
Fred Hill , Legislative Consultant		

2017 Membership Committee

<i>Chair:</i> Kathy Rodrigue , Ellis CAD	<i>Vice Chair:</i> Donna Kozlovsky , Palo Pinto CAD	
Jorge Arellano , Jim Hogg CAD	Angie Bellard , Jefferson CAD	Patricia Davis , Rockwell CAD
Drew Hahn , McLennan CAD	John Haliburton , Victoria CAD	Mickey Hand , Wise CAD
Christie Ussery , Red River CAD		

2017 Nominations Committee

<i>Chair:</i> Mike Amezcuita , Bexar AD	<i>Vice Chair:</i> Rick Kuehler , Dallas CAD	
Dinah Kilgore , El Paso CAD	Jeff Law , Tarrant AD	Kathy Rodrigue , Ellis CAD

2017 PTAD/TDLR Liaison Committee

<i>Chair:</i> Gary Eldridge , Llano CAD	<i>Vice Chair:</i> Shane Docherty , Dallas CAD	
Michael Barnett , Smith CAD	Deborah Cartwright , TTARA	Terry Cavaness , Tom Green CAD
Patricia Davis , Rockwell CAD	Mike Esparza , PTAD	Brian Francis , TDLR
Dana Horton , Brazos CAD	Jim Hudspeth , Johnson CAD	John Kennedy , TTARA
Barry Miller , Brown CAD BOD	Albert Molina , El Paso CAD	Shannon Murphy , PTAD
John Ostendorf , Ellis CAD	Paul Snyder , Travis CAD	Debbie Wheeler , Perdue Brandon Fielder Collins & Mott
Dyann White , Milam CAD	Glen Whitehead , Fort Bend CAD	Jordan Wise , Harris CAD

TAAD's 2017 State Certification Course Schedule

NOTE: Schedule is tentative – length of classes may change!

<i>Month</i>	<i>Course Number</i>	<i>Name</i>
JUNE 2017		
June 19-23	Course 8	Assessment and Collections with 28 Truth in Taxation (TAAD Office)
June 26-28	Course 9	Adv. Assessment and Collections (TAAD Office)
AUGUST 2017		
August 21-23	Course 7	Property Tax Law
August 21-24	Course 10	Analyzing a Real Property Appraisal
August 21-25	Course 201/202	Sales Comparison Approach to Value/Cost Approach to Value
SEPTEMBER 2017		
September 11-14	Course 3	Income Approach to Value
September 11-14	Course 4	Personal Property Appraisal
September 11-14	Course 5	Mass Appraisal
OCTOBER 2017		
October 9-10	Course 30	Ethics
October 9-11	Course 101	Intro to Texas Property Tax System
October 11-13	Course 102	Intro to Appraisal
NOVEMBER 2017		
November 6-8	Course 32	USPAP
November 8	Course 31	USPAP refresher
November 6-10	Course 201/202	Sales Comparison Approach to Value/Cost Approach to Value
DECEMBER 2017		
December 4-6	Course 7	Texas Property Tax Law
December 4-7	Course 10	Analyzing a Real Property Appraisal
December 4-7	Course 3	Income Approach to Value
December 4-7	Course 4	Personal Property Appraisal
December 4-7	Course 101	Intro to Texas Property Tax System
December 7-9	Course 102	Intro to Appraisal

Note: Courses 201 and 202 are shown as being conducted as a single class over the span of one week. This is tentative, depending on the approval of instructional material. Should the material not be approved by January 2017, TAAD will revert to scheduling 201 and 202 as separate classes. Call the TAAD office for updated information if you are interested in attending.

course registration on next page

Attorney General Opinion/**Opinion Requests**

KP-0144 (April 25, 2017) **RE:** Whether the computation of state funding for school districts receiving additional state aid for tax reduction must include local option homestead exemptions that were determined to be authorized in Attorney General Opinion KP-0072 (2016) Request for Opinion: (RQ-0137-KP)

Summary: The computation of state funding for school districts receiving additional state aid for tax reduction must not include local option homestead exemption repeals or reductions that Tax Code subsection 11.13(n-1) prohibits.

RQ-0159-KP RE: Whether an independent school district must hold a tax ratification election pursuant to Tax Code section 26.08 when it adopts a lower tax rate.

Opinion requested by Honorable John Zerwas, Chair, House Committee on Appropriations

TAAD's 2017 State Certification Course Registration Form

- Class Hours:** Unless otherwise specified, course hours are from 8:30 am - 5 pm.
Registration on day one of class is 8 - 8:30 am. See TAAD website for course lengths.
- Class Location/Hotel Accommodations:**
 - » **Austin Marriott North** - 2600 La Frontera Blvd., Round Rock, TX 78681
Lodging: 800.865.0546; \$119/night; call **at least three weeks** in advance for the TAAD block.
 - » **TAAD Office** - 7700 Chevy Chase Dr., Bldg. 1, Ste. 425, Austin, TX 78752
See TAAD website for lodging suggestions.
- Coupon:** All member districts will receive a coupon for \$50-off one Member District Course Fee each year. To redeem, please enclose original coupon with remaining fee.
- Class Materials:** Your class materials will be waiting for you at registration. If you want them sooner, select the appropriate check box below.
- Cancellations:** There will be a **\$75 fee** charged for cancellations. Written request for a refund must be received at TAAD at least seven days **before** class begins or entire registration is forfeited.

Cost for Courses:

Submit **separate forms and fees** for each course.

Courses 101, 102

\$200 for TAAD Member Districts
\$250 for TAAD Associate/Affiliate Members
\$300 for Nonmembers

Course 203 (formerly known as "2")

\$350 for TAAD Member Districts
\$375 for TAAD Associate/Affiliate Members
\$425 for Nonmembers

Courses 3, 4, 5, 7, 8, 9, 10:

\$325 for TAAD Member Districts
\$375 for TAAD Associate/Affiliate Members
\$400 for Nonmembers

Courses 28, 30 & 32

\$250 for TAAD Member Districts
\$300 for TAAD Associate/Affiliate Members
\$350 for Nonmembers

Course 31

\$100 for TAAD Member Districts
\$150 for TAAD Associate/Affiliate Members
\$200 for Nonmembers

Course # _____ Course Date _____ Course Location _____

Name _____ Nickname _____ TDLR # (if applicable) _____

Jurisdiction/Firm _____ Title _____

Mailing address _____

City _____ State _____ Zip _____

Telephone _____ Email address _____

confirmations are sent by email

Course Materials (please mark one)

- ☐ Please **email** my class materials (student responsible for printing and bringing materials to class)
- ☐ I will **pick up** my class materials at registration
- ☐ Please **mail** my class materials. I have enclosed the \$10 shipping and handling fee.*

*Materials mailed only if registration and payment are received **three weeks prior** to class.

Note: Property Assessment Valuation book is ordered directly from IAAO (iaao.org). (Required for Courses 201, 202, 3, 4 and 5.)

Course Registration Fee..... Registration Fee\$ _____

PTEC Glossary - optional (\$20) Enclosed\$ _____

Mail Course Materials - optional (\$10) Enclosed\$ _____

Member District Certificate (must enclose with payment) minus\$ _____



TOTAL AMOUNT ENCLOSED \$ _____

Please complete the registration form and return it along with payment to:

TAAD | 7700 Chevy Chase Drive; Building One, Suite 425 | Austin, Texas 78752-1558

Office Use Only:

Certificate _____ Date _____ Check# _____ Paid _____ Glossary _____

DB _____ Materials mailed _____ Confirmation sent _____

Texas Association of Appraisal Districts

2017 IAAO Course/Workshop Schedule *in progress 02/28/17*



Course 331: Mass Appraisal Practices & Procedures

August 28-September 1, 2017

Site: TAAO Office, 7700 Chevy Chase Drive, Bldg One
Suite 425, Austin

Instructor: Marion Johnson, CAE

Fees: TAAO member districts \$485

TAAO associate/affiliate members \$535

Nonmembers: \$600

TDLR credit: 30 hours

Recommended prerequisite: Course 300

AQB Approved: 33.50 CE with exam / 30 CE

» Recommended text: *Fundamentals of Mass Appraisal textbook (FMA)* (obtain from IAAO)

Course 101: Fundamentals of Real Property Appraisal

October 9-13, 2017

Site: TAAO Office, 7700 Chevy Chase Drive, Bldg One
Suite 425, Austin

Instructor: Rick Stuart, CAE

Fees: TAAO member districts \$485

TAAO associate/affiliate members \$535

Nonmembers: \$600

TDLR credit: 30 hours

AQB Approved: 33.50 CE with exam / 30 CE no exam

» Recommended text: *Property Assessment Valuation, 3rd edition* (obtain from IAAO)

Course 102: Income Approach to Valuation

October 16-20, 2017

Site: TAAO Office, 7700 Chevy Chase Drive, Bldg One
Suite 425, Austin

Instructor: Rick Stuart, CAE

Fees: TAAO member districts \$485

TAAO associate/affiliate members \$535

Nonmembers: \$600

TDLR credit: 30 hours

Recommended prerequisite: Course 101

AQB Approved: 33.50 CE with exam / 30 CE no exam

» Recommended text: *Property Assessment Valuation, 3rd edition* (obtain from IAAO)

Workshop 151: Uniform Standards of Professional Appraisal Practice *(National)*

October 16-17, 2017

Site: Harris CAD, 13013 Northwest Freeway, Houston

Instructor: Barry Couch, CAE

Fees: TAAO member districts \$300

TAAO associate/affiliate members \$375

Nonmembers: \$425

TDLR credit: 15 hours

IAAO recertification credit: 15 hours-2 days

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2017 IAAO Course/Workshop *continued*

Workshop 191: Uniform Standards of Professional Appraisal Practice Update *(National)*

October 18, 2017

Site: Harris CAD, 13013 Northwest Freeway, Houston

Instructor: Barry Couch, CAE

Fees: TAAO member districts \$215

TAAO associate/affiliate members \$265

Nonmembers: \$340

TDLR credit: 7 hours

IAAO recertification credit: 7 hours-1 day

Workshop 171:

Standards of Professional Practice & Ethics

October 19, 2017

Site: Harris CAD, 13013 Northwest Freeway, Houston

Instructor: Barry Couch, CAE

Fees: TAAO member districts \$215

TAAO associate/affiliate members \$265

Nonmembers: \$340

TDLR credit: 7 hours

IAAO recertification credit: 7 hours-1 day

Course 332: Modeling Concepts

October 23-27, 2017

Site: Travis CAD, 8314 Cross Park Drive, Austin

Instructor: Barry Couch, CAE

Fees: TAAO member districts \$485

TAAO associate/affiliate members \$535

Nonmembers: \$600

TDLR credit: 30 hours

Recommended prerequisite: Course 300, a solid working knowledge of Excel

» **Recommended text:** *Fundamentals of Mass Appraisal textbook (FMA)* (obtain from IAAO)

30 CE

»» **Student Requirements from IAAO:**

This is a "hands on" class. Each attendee will be required to bring his/her own laptop loaded with Excel (2010 or later version) along with a power cord to class each day. NOTE: Travis CAD will provide computers for each student at THIS CLASS ONLY. A financial calculator will be helpful for the exam.

It is recommended that the students have taken Course 331- Mass Appraisal Practices and Procedures, or Course 300 - Fundamentals of Mass Appraisal and one of either Course 311- Residential Modeling Concepts or Course 312- Commercial Industrial Modeling Concepts. The material goes through theory pretty quickly, allowing more hands-on time.

Course 331: Mass Appraisal Practices & Procedures

October 23-27, 2017

Site: Harris CAD, 13013 Northwest Freeway, Houston

Instructor: Marion Johnson, CAE

Fees: TAAO member districts \$485

TAAO associate/affiliate members \$535

Nonmembers: \$600

TDLR credit: 30 hours

Recommended prerequisite: Course 300

AQB Approved: 33.50 CE with exam / 30 CE

» **Recommended text:** *Fundamentals of Mass Appraisal textbook (FMA)* (obtain from IAAO)

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2017 IAAO Course/Workshop *continued***Course 332: Modeling Concepts**

October 30-November 3, 2017

Site: Harris CAD, 13013 Northwest Freeway, Houston

Instructor: Barry Couch, CAE

Fees: TAAO member districts \$485

TAAO associate/affiliate members \$535

Nonmembers: \$600

TDLR credit: 30 hours

Recommended prerequisite: Course 300, a solid working knowledge of Excel» *Recommended text:* *Fundamentals of Mass Appraisal textbook (FMA)* (obtain from IAAO)

30 CE

»» **Student Requirements from IAAO:**

This is a "hands on" class. Each attendee will be required to bring his/her own laptop loaded with Excel (2010 or later version) along with a power cord to class each day. NOTE: Travis CAD will provide computers for each student at THIS CLASS ONLY. A financial calculator will be helpful for the exam.

It is recommended that the students have taken Course 331- Mass Appraisal Practices and Procedures, or Course 300 - Fundamentals of Mass Appraisal and one of either Course 311- Residential Modeling Concepts or Course 312- Commercial Industrial Modeling Concepts. The material goes through theory pretty quickly, allowing more hands-on time.

Course 112: Income Approach to Valuation II

November 13-17, 2017

Site: TAAO Office, 7700 Chevy Chase Drive, Bldg One

Suite 425, Austin

Instructor: Barry Couch, CAE

Fees: TAAO member districts \$485

TAAO associate/affiliate members \$535

Nonmembers: \$600

TDLR credit: 30 hours

Recommended prerequisites: Course 101, Course 102

AQB Approved: 33.50 QE, 33.50 CE with exam / 30 CE no exam

» *Recommended text:* *Property Assessment Valuation, 3rd edition* (obtain from IAAO)**Course 201: Appraisal of Land**

December 4-8, 2017

Site: TAAO Office, 7700 Chevy Chase Drive, Bldg One

Suite 425, Austin

Instructor: Rick Stuart, CAE

Fees: TAAO member districts \$485

TAAO associate/affiliate members \$535

Nonmembers: \$600

TDLR credit: 30 hours

Recommended prerequisites: Course 101, Course 102

AQB Approved: 33.50 CE with exam / 30 CE

» *Recommended text:* *Property Assessment Valuation, 3rd edition* (obtain from IAAO)**Workshop 151: Uniform Standards of Professional Appraisal Practice** *(National)*

December 11-12, 2017

Site: TAAO Office, 7700 Chevy Chase Drive, Bldg One

Suite 425, Austin

Instructor: Barry Couch, CAE

Fees: TAAO member districts \$300

TAAO associate/affiliate members \$375

Nonmembers: \$425

TDLR credit: 15 hours

IAAO recertification credit: 15 hours-2 days

registration form on next page

TAAD 2017 IAAO Course Registration Form

- Class Hours:** Unless otherwise specified, course hours are from 8:30 am - 5 pm. Registration on class day 1 is 8-8:30 am.
- Location/Hotel Accommodations:** Check registration materials for announced location:
 - Harris County Appraisal District**
13013 Northwest Freeway, Houston
 - North Austin/Round Rock Marriott Hotel**
2600 LaFrontera Blvd., Round Rock
 - Travis Central Appraisal District**
8314 Cross Park Drive, Austin
 - Dallas Central Appraisal District**
2949 North Stemmons Freeway, Dallas

For lodging information, please contact TAAD or refer to TAAD's website for suggestions.
- Registration Requirement:** Payment must be received by TAAD for an individual to be officially registered. *There is no on-site registration.*
- Course Materials:** Students will pick up course materials at registration on the first day of class.
- Cancellations:** For all course cancellations there will be a \$100 administrative charge deducted. This includes faxed registrations. *Refund requests must be received by TAAD in writing no later than one week prior to the first day of the course.* There are no refunds for cancellations received by TAAD less than one week prior to first day of class.
- Cost for Courses:** Please refer to the registration materials for cost of registration for TAAD members and nonmembers. Cost of registration is based on *TAAD membership*, not IAAO membership.
- Additional Texts:** Please refer to the registration materials for possible additional IAAO texts needed for the class. *Each student is responsible for ordering and obtaining them from IAAO. No texts will be available at the class.*
- Registration Deadline:** IAAO requires that registrations be processed *at least three weeks prior to the course* in order to allow sufficient time for mailing materials.

IAAO Course/Workshop # _____ Course Date _____ TDLR # (if applicable) _____

Name _____ Nickname _____ Title _____

Jurisdiction/Firm _____

Mailing Address _____

City _____ State _____ Zip _____

Telephone _____ Email Address _____

Course Registration Fee\$ _____

(Fee is based on TAAD membership, not on IAAO membership)

☐ Please submit this course for Continuing Education credit with TDLR

TOTAL AMOUNT ENCLOSED\$ _____

Please complete the registration form and return it along with payment to:

TAAD | 7700 Chevy Chase Drive; Building One, Suite 425 | Austin, Texas 78752-1558

Office Use Only:

Date _____ Check# _____ Paid _____ PC _____

DB _____ ADV _____ Materials Date _____



Real Estate Notes of Interest

Rick Stuart, CAE

Rick is a Senior Consultant with TEAM Consulting and lives in Topeka, Kansas.

www.builderonline.com, January 23, 2017

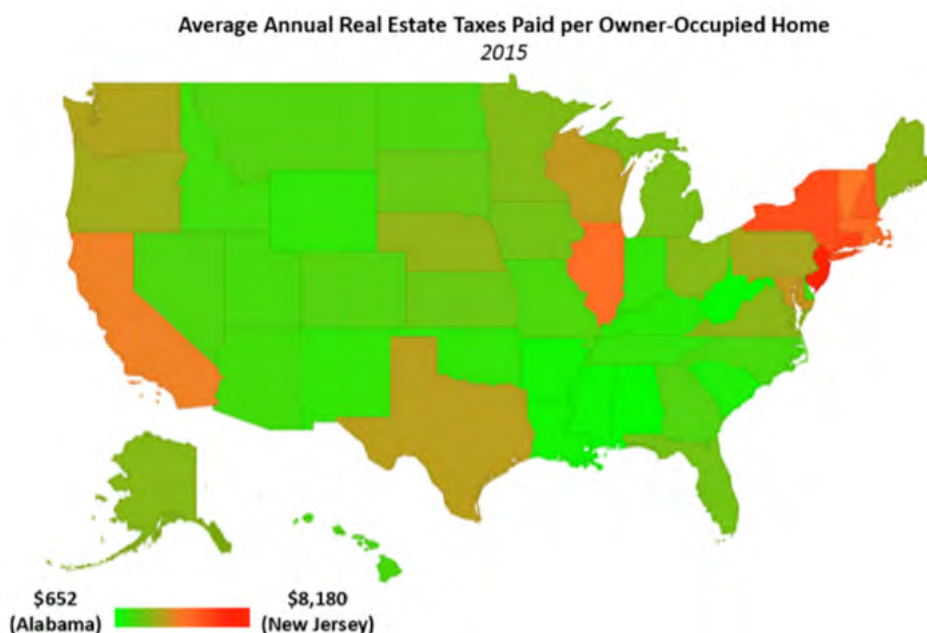
"Sales of existing homes fell 2.8% in December to an annual pace of 5.49 million from the upwardly revised estimate for November and finished the year at 5.45 million sales, the highest level since 2006's 6.48 million, the National Association of Realtors reported Tuesday. Still, December 2016 came in 0.7% ahead of the same month a year earlier." <http://bit.ly/2jODERS>

David Logan,

www.eyehousing.org,

January 24, 2017 >>

"The 2015 American Community Survey data shows that New Jersey still leads the nation with the highest average annual real estate tax (RET) bill of \$8,180—\$7,528 more than RETs paid by Alabama's homeowners. The overall distribution remained roughly unchanged since 2014, as the composition of the top and bottom ten remained the same. The map below clearly illustrates that the highest property tax states are found in the Northeast while—with the exception of Texas—southern states boast the lowest RET bills for their resident homeowners." <http://bit.ly/2kteBTO>



Bloomberg, January 26, 2017

"Flipping houses became so popular just before the crash that it nearly defined the market conditions of that period, and now it's back. According to Trulia, home flippers accounted for 6.1% of home sales in 2016, which is the highest it's been since its glory days in 2006 at 7.3% of sales." <http://bit.ly/2kxrdNa>

Bloomberg, January 27, 2017, www.nreionline.com

"China's escalating crackdown on capital outflows is sending shudders through property markets around the world. Less than a month after China announced fresh curbs on overseas payments, anecdotal reports from realtors, homeowners and developers suggest the restrictions are already weighing on the world's biggest real estate buying spree. While no one expects Chinese demand to disappear anytime soon, the clampdown is deterring first-time buyers who lack offshore assets and the expertise to skirt tighter capital controls." <http://bit.ly/2jpsXmU>

Case Shiller, January 30, 2017, www.builderonline.com

"Home prices continued rising in November, according to the S&P CoreLogic Case-Shiller Indices, out Tuesday morning. The S&P CoreLogic Case-Shiller U.S. National Home Price NSA Index, covering all nine U.S. census divisions, reported a 5.6% annual gain in November, up from 5.5% the prior month. The 10-City Composite posted a 4.5% annual increase, up from 4.3% the previous month. The 20-City Composite reported a year-over-year gain of 5.3%, up from 5.1% in October." <http://bit.ly/2kdayM2>

www.builderonline.com, February 10, 2017

"CURBED reports that Austin was just ranked the number one city to live in, according to U.S. News and World Report's annual Best Places to Live in America List." Dallas-Fort Worth was ranked #15 and Houston #20.

continued on next page

Real Estate Notes *continued***Paul Bubny, February 16, 2017, www.globest.com**

"The fourth quarter of 2016 represented the 19th consecutive three-month period of growth in the hotel construction pipeline, Lodging Econometrics said Thursday. On a year-over-year basis, the Q4 pipeline of 4,960 projects and 598,688 keys represented a 12% increase in the number of projects, while the number of rooms was up 10%. It's a far cry from the cyclical bottom of 2,720 projects and 331,129 keys reported in Q1 2012." <http://bit.ly/2kR7eFN>

Jeffrey Mario, www.redfin.com, February 16, 2017

"The median home sale price increased 7.0 percent in January to \$261,100, continuing a trend of steady annual growth. Home sales were up as well, increasing 5.6 percent compared to last year despite mortgage rate uncertainty and a continuing inventory crunch. Dallas-Fort Worth, TX, had the nation's highest price growth, rising 17% since last year to \$233,995." Also shown in the list are Austin, Houston and San Antonio. <http://redf.in/2lDcIlO>

www.builderonline.com, February 15, 2017

"Metrostudy, a Hanley Wood company, announced Wednesday that its national RRI (Residential Remodeling Index) Activity Index reaching a new all-time high of 106.1, which also represented a healthy increase of 4.5% from one year earlier. The index has now seen nineteen consecutive quarters of year-over-year gains since 2011, the bottom of remodeling activity nationwide."

www.builderonline.com, February 22, 2017

"Existing-home sales stepped out to a fast start in 2017, surpassing a recent cyclical high and increasing in January to the fastest pace in almost a decade, according to the National Association of Realtors. All regions except for the Midwest saw sales gains last month." <http://bit.ly/2lxl6X4>

www.builderonline.com, February 23, 2017

"When renovating a kitchen for a family in Indiana, designer Susan Brook knew that storage would be important, says Carol Crotta in the Arizona Daily Star. The family asked that every inch be utilized for maximum storage. Corner drawers were one of the solutions. The pull-out angled drawers house everything from items like tea towels to large pasta pots." <http://bit.ly/2mgdZ5e>

Ben Lane, www.housingwire.com, February, 2017**Editor's Note: *This is scary but should be read.***

"The federal government will continue investigating whether foreign buyers are using high-end U.S. real estate to launder money after an expanded investigation found that potentially illicit activity is behind as many as one in three cash purchases from foreign buyers in select markets." <http://bit.ly/2mmom7B>

Editor's Note: I recently read an article stated residential fee appraisals would soon include HERS. There was no explanation on what HERS was. I emailed a friend of mine that owns an appraisal company. She indicated she had not heard of it but found the following for me. "The Home Energy Rating System (HERS) Index is the industry standard by which a home's energy efficiency is measured. It's also the nationally recognized system for inspecting and calculating a home's energy performance. The HERS Index measures a home's energy efficiency and there are a lot of great reasons to have a home energy rating performed on your house." <http://bit.ly/2lvSM9>

Ellen Sheng, www.forbes.com, March 2, 2017

"Chinese buyers are flocking to Seattle after Vancouver, a former favorite of those looking to invest in property abroad, imposed a 15% tax on foreign investment. Chinese buyers made up less than 25% of buyers in 2014, 35% in 2015 and about 50% or more in 2016 in the most popular neighborhoods." <http://bit.ly/2lvFY4h>

www.hotelnewsnow.com, March 2, 2017

In a year-over-year comparison with the week of 21-27 February 2016:

- » Occupancy: +2.3% to 65.6%
- » Average daily rate (ADR): +3.7% to US\$124.37
- » Revenue per available room (RevPAR): +6.1% to US\$81.56

continued on next page

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Real Estate Notes *continued*

www.builderonline.com, March 8, 2017

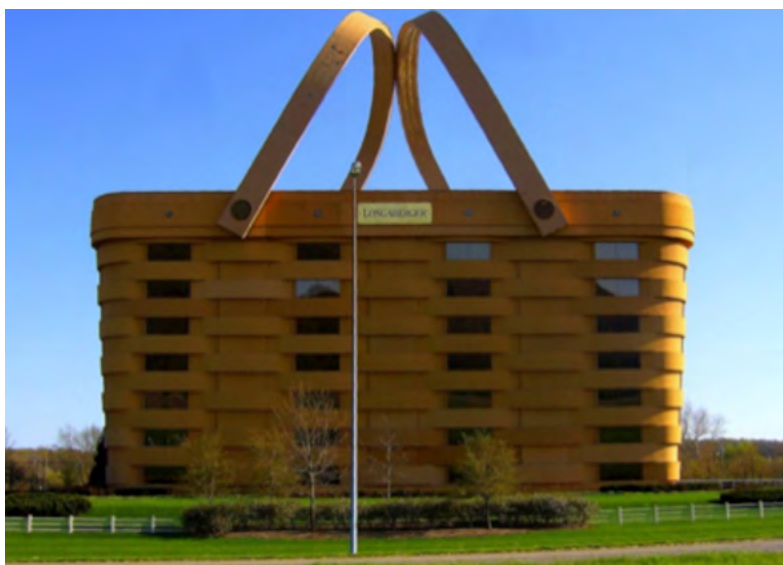
"ATTOM Data Solutions, Irvine, Calif., on Thursday released its 2016 Year-End U.S. Home Flipping Report, which shows that 193,009 single family homes and condos were flipped — sold in an arms-length transfer for the second time within a 12-month period — in 2016, up 3.1% from 2015 to the highest level since 2006, when 276,067 single family homes and condos were flipped." <http://bit.ly/2mMwj9j>

www.builderonline.com, March 8, 2017

"According to the Mortgage Bankers Association's (MBA) Weekly Mortgage Applications Survey (for the week ending March 3), the average loan size for purchase mortgage applications reached \$313,300. HousingWire staffer Ben Lane reports on this figure, which is the highest since the MBA began conducting this survey in 1990." <http://bit.ly/2mMyk5b>

www.nreonline.com, March 16, 2017 »

"The unusual building was once home to the Longaberger Company, a direct sales business best known for its picnic baskets. Completed in 1997, the 180,000-square-foot basket cost \$32 million to build, a pittance for a company that once boasted sales of \$1 billion. Including fees, the total amount owed is a bit more than \$700,000, considerably less than its estimated worth. The building is currently on the market for \$5 million or about \$28 a square foot." <http://bit.ly/2nPMgln>



Laura Kussisto, The Wall Street Journal, March 24, 2017

"U.S. new-home sales increased sharply for the second consecutive month in February, an indication that growing demand and a pickup in constructions activity could help propel a strong spring selling season for this segment of the market."

Jeff Collins, Orange County Register, March 29, 2017

"Proposition 13, the voter approved initiative that caps property taxes in California, is a chief cause of the state's exorbitant impact fees on new-home construction, according to a policy expert who addressed California Realtors Tuesday. The Orange County Register reports:

Chris Hoene, executive director of the California Budget and Policy Center in Sacramento, said at a California Association of Realtors conference in Los Angeles Tuesday that local governments need to boost local property taxes to gain flexibility to address housing costs in their areas." **Editor's Note: Good article and particularly on a commercial loophole in Prop 13.** <http://bit.ly/2ngT5lF>

Laura Kussisto, The Wall Street Journal, March 29, 2017

"U.S. home prices rose in January at their fastest rate since mid-2014, a trend that bodes well for sellers but could start to eat into demand as buyers get priced out of the market. The S&P CoreLogic Case-Shiller Indices, which cover the entire nation, rose 5.9% in the 12 months ended in January, the strongest increase in 31 months, up from a 5.7% year-over-year increase in December." <http://on.wsj.com/2ocDMMq>

continued on next page

Real Estate Notes *continued***Jonathan Spicer, Business News, March 21, 2017**

"The run-up in U.S. real estate prices could potentially amplify any future economic downturn, a Federal Reserve official said on Tuesday, urging regulators globally to consider tools beyond interest rates that could help cool the sector. A sharp downturn in U.S. residential and commercial property prices in 2007 and 2008 rocked banks that were highly leveraged in the sector, sparking the global financial crisis and deep recession. With the economic recovery now well under way, bank holdings of commercial and apartment mortgages rose 9 percent and 12 percent, respectively, in the past year." <http://reut.rs/2mOZJzi>

www.nreonline.com, March 20, 2017

"The overall delinquency rate for U.S. CMBS loans climbed by 13 basis points in February month-over-month, to reach 5.31 percent, according to a recent report from research firm Trepp LLC. The rate is the highest the firm recorded in 18 months. According to Trepp researchers, the increase was caused by \$2.3 billion in newly delinquent loans. "A sizable portion of that \$2.3 billion came from notes that were current, but are now 'non-performing loans that are beyond the maturity data,'" they write." **Editor's Note: CMBS is commercial mortgage backed securities and is a component to watch relating to commercial property valuation.** <http://bit.ly/2o4z9ml>

Paul Bubny, www.globest.com, April 3, 2017

"WASHINGTON, DC—Led by the residential sector, construction spending during February reached a seasonally adjusted annual rate of \$1.193 trillion, the Census Bureau said Monday. It's the highest level since April 2006, although the rebound from the previous month's 0.4% drop was lower than economists' estimates." <http://bit.ly/2o68wBm>

www.buildonline.com, April 10, 2017

"A new Texas Home Buyers and Sellers Report released today by the Texas Association of Realtors revealed growing diversity in the household composition and ethnicity of Texas homeowners as well as rising housing affordability challenges across the state."

"The profile of Texas home buyers is as diverse as Texas itself, continually broadening as the demand for Texas real estate grows," said Vicki Fullerton, chairman of the Texas Association of Realtors. "At the same time, rising home prices, lower household incomes, and tight lending standards are making it increasingly difficult for some Texans to afford a home." <http://bit.ly/2okFuvQ>

www.realtor.com, April 10, 2017

"In the Mortgage Bankers Association's most recent weekly measure of purchase loan data, the average recorded size of a home loan was \$318,200 — the largest recorded in the history of the survey, which has been running since 1990. The recent increase in mortgage sizes, which have risen throughout the recovery, is owed to more leveraged properties, not just more expensive ones. The median down payment for a new home in 2016 was 10%, or 6% for first-time buyers. In addition, while the median mortgage size was only about 3.3 times the median annual income when the MBA began its survey, the median mortgage size is now five times the median income." <http://bit.ly/2okzBAq>

Eye on Housing, April 10, 2017

"According to the Federal Housing Finance Agency (FHFA), the leverage or loan-to-value (LTV) ratio, which compares the value of a home loan to the purchase price of the home, increased by 140 basis points in 2016, up to 79.2% from 77.8% across all purchases. This figure, which is the highest LTV ratio recorded since the recession, reflects the growth in the LTV ratio on previously occupied home purchases." <http://bit.ly/2png14k>

Editor's Note: Personally I do not like these last two articles and the many potential problems they may cause.

Mike Murphy, MarketWatch, April 10, 2017

"What sounds like a great bargain in San Francisco gets less appealing the longer you read. It's about a 7,200-square-foot property in a ritzy neighborhood with views of the Golden Gate Bridge for the bargain price of \$35,000. The only catch is this property is an alley (shared-driveway) that you can't build anything on. Plus, you have to pay taxes, insurance, and any maintenance expenses." <http://bit.ly/2okF5tc>

continued on next page

Real Estate Notes *continued***Paul Vierra, *The Wall Street Journal*, April 10, 2017**

"As of March 2017, Toronto's average home price has risen by a steep 29% year over year. The home sale rate 17.7% over the same period. As the city's average home price creeps closer to \$1 million CAD (about \$700,000), federal authorities struggle to curb its overheating real estate market and prevent a potential bubble. Interest from foreign buyers in hard assets such as real estate combined with a prolonged period of low interest rates has fueled a boom in the two cities [Toronto and Vancouver]. That boom has coincided with a buildup in household debt to record levels."

<http://bit.ly/2pojEh8>

Michael Gaynor, *Washingtonian*, April 7, 2017

Editor's Note: *The article is titled, "How Self-Driving Cars Will Change Local Real Estate" and is an interesting read.*

Lawrence Yun, *www.builderonline.com*, April 11, 2017

Some interesting statistics about 2016 vacation home sales.

- » Sales down by 21.4%; Sale price up 4.2%; Overall share of market sales, down from 16% to 12%

***www.realtor.com*, April 12, 2017**

"The insights from our most recent consumer survey provide a glimpse into what buyers are looking at today," said Sarah Staley, housing expert for realtor.com. "While we often think of dream homes as being big and bold, that's not what we're hearing from potential buyers today. These insights can help guide potential sellers in deciding which rooms or features to invest in before listing their homes. "Key findings include: Large backyards, garages and updated kitchens top list of most searched attributes; Ranch-style homes and kitchens rule in 2017; Privacy ranks as shoppers' top goal for buying, largely driven by buyers over age 45; Millennial shoppers cite family needs as the primary reason for entering the housing market and Desire for single-family home rises with age."

<http://bit.ly/2pvLNw5>

**Workshop Topics:**

- USPAP
- Rates and levies
- Effective tax rates
- Economic principles
- Property definitions
- Ownerships and rights
- Three approaches to value
- Attributes in an effective tax system
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www.teamconsulting.cc/aasreview/elpasotexasworkshop.html

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