Dear Members,

It was a great honor and privilege to serve as 2017 president for the Texas Association of Appraisal Districts (TAAD).

TAAD is a remarkable organization of tax professionals, which I love dearly. I love the way that appraisal districts united as a community in support of recovery efforts during the aftermath of hurricane Harvey. I love the bigness and boldness of our vision for positive change that is embraced by every TAAD committee. And, I love the breadth and diversity of our members that represents people of all backgrounds, skill levels and age groups.

I am excited by our mission of educating appraisal districts state-wide with a common thread of professionalism, which provides a uniform response to taxpayers, whether a request is made in Brownsville or Dalhart. I believe in our future success, and I cherish the opportunity to continue in volunteering my time in support of the TAAD organization.

I thank Doris, Kelly and Jane for making this past year as president a wonderful and easy experience. They are an amazing group of ladies that continually organize members and volunteers, which range in capabilities, with the tools necessary to support TAAD initiatives.

Additionally, I would like to thank the Central Appraisal District of Taylor County Board of Directors and the Taylor CAD Team for allowing me the opportunity to serve as president.

TAAD has a bright future, empowered by the next generation of tax professionals that will in turn support the ad valorem needs of all Texans. Know you are part of the best association in the state, so let’s do ourselves proud and continue to advance the services that strengthens our profession.

Thank you for allowing me the opportunity to serve as 2017 TAAD president.

Sincerely,

Gary Earnest, Past President

Texas Association of Appraisal Districts
Congratulations To The TAAD Chief Appraiser Institute

Brad Beam Callahan CAD
Brenda Budd Harris CAD
Beverly Casselberry Carson CAD
Tracy Cooley Borden CAD
Damon Daughtrey Burleson CAD
Kerrie Edgar Eastland CAD
Tylene Gamble Wharton CAD
Sonia Garza Starr CAD
Shirley Grant Titus CAD
Russell Hazelett Kerr CAD
Gary Henderson Gonzales CAD
Lacy Hicks Cass CAD
Pamela James Jackson CAD
Chris Littrell Fannin CAD
Rufino H. Lozano Comal CAD
Sherri McCall Rains CAD
Codi McCarn Mills CAD
Stephanie McPherson Callahan CAD
Amanda Miller Bee CAD
Annie Mitchell Edwards CAD
Jeff Morrison Harris CAD
Patricia Nixon Dallas CAD
Robert Peregoy Webb CAD
Gary Robison Potter-Randall CAD
Brandi Royal Atascosa CAD
Shannon Sanders, Grimes CAD
Mark Smith Fort Bend CAD
Rita Sternadel Goliad CAD
Roberto Valdez Uvalde CAD
Angela Waldrep Tyler CAD
Cynthia Watson Kent CAD
Layne Young Ector CAD

These individuals have completed a series of intensive studies as a part of the requirements of the course.
# Thank You, 2018 TAAD Conference Sponsors!

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- McCreary, Veselka, Bragg & Allen, PC
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- NextEra Energy Foundation
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- Kavoussi and Associates
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- Metro Council of Appraisal Districts
- Morrison and Head Consulting
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- Asset Drone
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- CenterPoint Energy Inc.
- Data Cloud Solutions, LLC
- Estes & Gandhi, P.C.
- First Financial Bank, N.A. | Fort Worth
- Geary Porter & Donovan
- IPS Advisors
- Kurz Group Inc.
- Low & Swinney, PLLC
- Merit Advisors
- Meritax LLC
- North Texas Property Tax Services
- P.E. Pennington & Co. Inc.
- Paul Hornsby & Co.
- Pennington Hill, LLP
- Property Tax Advocates
- Prosperity Bank
- Rosas Hugin PLLC
- RETC, LP
- RSM US LLP
- Southwest Data Solutions
- Strategic National Property Tax Advisors
- TAAD-IAAO Chapter
- TolerCompany
- Trepp LLC
- True Prodigy
- Valor Tax Solutions
- VariVerge
- Western Valuation and Consulting

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- Bruce Property Tax Solutions
- BYGH Tax Consulting, LLC-PTAX
- Courthouse USA
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- DMS & Co. LLC
- George McElroy & Associates
- K.E. Andrews & Co.
- Pivot Point Partners
- Property Tax Affiliates
- Texas Tech Real Estate Organization
- Western Valuation and Consulting
Earl Luna Award

Matthew Tepper, ESQ.

This year’s Earl Luna Award winner is a name recognized by anyone and everyone in the ad valorem tax industry.

Our winner provides legal representation in the areas of appraisal district litigation, property value study litigation and general litigation. He joined his law firm in August, 2005 and has handled numerous cases in Texas state and federal trial and appellate courts.

Previously our winner was an Assistant Attorney General for the State of Texas, litigating civil rights, tort, and employment lawsuits on behalf of the state’s law enforcement agencies and officers. He graduated from Southern Illinois University and then graduated from the Baylor University School in 2000.

He is a member of the State Bar of Texas, the Bar of the US District Court for the Western District of Texas, and of the Fifth Circuit Court of Appeals.

He’s the husband of Cheryl, and reportedly was the best cashier Ace Hardware in Champaign, Illinois, has ever employed.

Please join me in honoring this year’s winner of the Earl Luna Award — Matthew Tepper shareholder and managing attorney for McCreary Veselka Bragg & Allen.
Board Member of the Year Award

Kevin Kieschnick

This award is annually presented to the outstanding appraisal district director. This is a tough choice because in TAAD we have many board members, and all contribute in their own way. The 2017 Board Member of the Year is Kevin Kieschnick, Board of Directors of the Nueces County Appraisal District.

He began his professional career in the banking and real estate industries, but felt a call to public service, and ran and was elected to two consecutive terms on his city council. While on the council, he served on the Municipal Court and Administration Committees during extremely tight budget years.

Then, in January 2012, he was appointed county tax assessor-collector. Since then he has implemented procedures to streamline and bring new efficiencies to that office.

In his private time, he has served as a Director for the Padre Island Rotary Club, Co-Chairman for Associated Builders and Contractors’ Fishing Tournament, Founder of Blue Water Kayak Classic Fishing Tournament, and Vice President of the Corpus Christi Housing Finance Corporation.

He’s been happily married to Jana Kieschnick for 16 years. Together they have two beautiful children, Collin and Kerstin.

Previous Board Member of the Year Award Winners

<table>
<thead>
<tr>
<th>Year</th>
<th>Winner</th>
<th>Office</th>
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<tbody>
<tr>
<td>2016</td>
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<tr>
<td>2015</td>
<td>Ro’Vin Garrett</td>
<td>Brazoria CAD BOD</td>
</tr>
<tr>
<td>2014</td>
<td>Cameron AD Board &amp; Hidalgo CAD Board</td>
<td></td>
</tr>
<tr>
<td>2013</td>
<td>Glenn Peters</td>
<td>Harris CAD BOD</td>
</tr>
<tr>
<td>2012</td>
<td>Frank Monk</td>
<td>Austin CAD BOD</td>
</tr>
<tr>
<td>2011</td>
<td>Keith Hughey</td>
<td>Bexar AD BOD</td>
</tr>
<tr>
<td>2010</td>
<td>Kristeen Roe</td>
<td>Brazos CAD BOD</td>
</tr>
<tr>
<td>2009</td>
<td>Luannan Caraway</td>
<td>Hays CAD BOD</td>
</tr>
<tr>
<td>2008</td>
<td>Charley Hecker</td>
<td>El Paso CAD BOD</td>
</tr>
<tr>
<td>2007</td>
<td>Betsy Price</td>
<td>Tarrant AD BOD</td>
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<tr>
<td>2006</td>
<td>David N. Grimes</td>
<td>Midland CAD BOD</td>
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<td>2005</td>
<td>Miriam Johnson</td>
<td>Jefferson CAD BOD</td>
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<td>2004</td>
<td>Charles Holmes</td>
<td>Panola CAD BOD</td>
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<td>2003</td>
<td>W. B. Criswell</td>
<td>Lubbock CAD BOD</td>
</tr>
<tr>
<td>2002</td>
<td>Deborah Hunt</td>
<td>Williamson CAD BOD</td>
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<td>2001</td>
<td>Roxana Tom</td>
<td>Atascosa CAD BOD</td>
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<td>2000</td>
<td>Gene Landry</td>
<td>Jefferson CAD BOD</td>
</tr>
<tr>
<td>1999</td>
<td>Roxana Tom</td>
<td>Atascosa CAD BOD</td>
</tr>
<tr>
<td>1998</td>
<td>Jack Cargill</td>
<td>Terry CAD BOD</td>
</tr>
</tbody>
</table>
TAAD/IAAO Chapter President Letter

TAAD-IAAO Chapter Members:

The Texas Association of Appraisal Districts Chapter of the International Association of Assessing Officers held its annual meeting on February 28, 2018, in conjunction with TAAD’s 37th Annual Conference at the Worthington Renaissance Fort Worth Hotel. New officers were elected, and I am privileged to serve our members as President for 2018.

Special appreciation is extended to our past presidents (Rick Kuehler, Director of Administration, Dallas CAD; Alvin Lankford, Chief Appraiser, Williamson CAD; and Angela Bellard, Chief Appraiser, Jefferson CAD) for their hard work and dedication in establishing our local chapter and ensuring its continued success.

As President, I am committed to serving the needs of our membership and promoting the TAAD-IAAO Chapter, as we continue to grow. My goals for the coming year include supporting outreach and mentorship, promoting efforts to win for Texas its first Virginia Cup, and offering an IAAO class at materials-cost to members.

As has always been the case, our success starts with service to our members. Other districts seeking IAAO designations or Certificates of Excellence in Assessment Administration will benefit from the wealth of knowledge and experience of our members that have gone through the process. You will be able to seek our advice and support.

I would like to thank all of you who joined our Chapter in its first few years, contributing to our success. I look forward to great collaboration this year.

Best regards,

Roland Altinger, CAE, RPA, CTA
TAAD/IAAO Chapter President

The challenges of valuing hotels and motels

TEAM Consulting LLC has developed a valuation process for small- and medium-sized jurisdictions that is well documented and market supported. TEAM provides each jurisdiction with:

- Development of complete valuation models from Average Daily Rate (ADR) through capitalization rates
- Instructions on the use and maintenance of the valuation template
- Analysis of available sales similar to the jurisdiction
- Development of a protest template for consistency during protests
- Final report outlining the process that can be used for the defense of values

Let TEAM help with your hotel/motel valuation. Contact Fred Chmura, AAS, at fchmura@teamconsulting.cc or call 860-974-1354.
Executive Director’s Report for 2017
Delegate Assembly & Business Meeting, February 27, 2018

Highlights of 2017, a busy year for the Texas Association of Appraisal Districts, include:

TAAD enjoyed the participation of **248** appraisal districts, our all-time high!

- TAAD’s education program continued to develop and expand in 2017. We served **679** students in **33** state certification classes in Austin. Although TDLR abolished “secondary sponsors” TAAD continues to assist its members in setting up education courses across the state to reach many more students, maintaining our commitment to help appraisal districts bring reasonably-priced education to their local area.

  The TAAD Education Committee planned 46 programs to reach all segments of the appraisal district population. Topics covered included Public Funds Investment Act training, ethics training, legislative updates, as well as numerous specialized appraisal seminars. TAAD offered online classes (new laws and rules, chief appraiser ethics and ethics) that reached **197**. In addition, TAAD renewed a commitment to professional development of its members by assisting IAAO with their Instructor Relations Committee and by offering **18** courses and workshops. We continued to offer RPA review courses for registrants taking their licensing exams. For 2017, we served a total of **3,142** students through TAAD’s education program.

- We continued our Chief Appraiser Institute, designed to provide in-depth training to new and prospective chief appraisers. There were **32** individuals in the Class of 2017. We instituted the new Chief Appraiser Refresher, a week long course for veteran chief appraisers, that was attended by **31** CAs.

- Approximately **684** individuals and more than **196** vendors attended TAAD’s Thirty-sixth Annual Conference in Houston last February. The Conference Committee continues to work on providing the best program, speakers and facilities possible for a reasonable price.

- Preparing for the 2017 legislative session, TAAD’s Legislative Committee worked to identify and pursue a list of legislative priorities, met with allied organizations to discuss possible mutual interests, and attended, as well as testified at, House and Senate committees.

  During the legislative session of 2017 and the special session that followed, the committee prepared a list of legislative priorities and met to work with other organizations and individuals who share similar legislative concerns. The committee tracked **440** bills (about 10 percent more than in the 2015 session) in the regular session and **147** bills in the special session, all while working with our legislative consultant.

- TAAD’s executive board has worked to meet its strategic plan, calling for developing and maintaining a sound education program for tax professionals; developing educational opportunities for member district support staff; evaluating and improving the program of the annual conference; increasing membership and member services, and working with legislators, related organizations and state leaders to maintain a legislative presence.

For 2018, the TAAD staff and I aim to do our best to continue to meet the needs of our membership. We will remember that each of you members, whether from a member district, or an associate, affiliate or retired member, are the most important reason for our being at TAAD. Please feel free to contact us at any time to share your concerns, questions and comments. At all times we will remember that TAAD exists to be of service to its members; please let us know how the staff and I can assist you and your appraisal district.
## 2018 Budget Committee

<table>
<thead>
<tr>
<th>Chair</th>
<th>Vice Chair</th>
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<tbody>
<tr>
<td>Mark Price</td>
<td>Lisa Stephens-Musick</td>
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<td>Roland Altinger</td>
<td>hcp Clark</td>
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<tr>
<td>Rick Kuehler</td>
<td>Mike McKibben</td>
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<td>Kathy Williams</td>
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## 2018 Bylaws Committee

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<tr>
<td>Tim Radloff</td>
<td>Dede Smith</td>
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<tr>
<td>Jesse Blackmon</td>
<td>Cheryl Evans</td>
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<tr>
<td>Rick Medina</td>
<td>Scott Overton</td>
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<td>Christie Ussery</td>
<td>Clarette Walker</td>
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## 2018 Conference Committee

<table>
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<tbody>
<tr>
<td>Michael Amezquita</td>
<td>George Clerihew</td>
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<td>Adam Bogard</td>
<td>Randy Clark</td>
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<tr>
<td>Jason Cunningham</td>
<td>Lonnie Hendry</td>
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<tr>
<td>Rick Kuehler</td>
<td>Carla Pope-Osborne</td>
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<td>Lisa Stephens-Musick</td>
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## 2018 Education Committee

<table>
<thead>
<tr>
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<tr>
<td>Jason Cunningham</td>
<td>Mickey Hand</td>
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<td>Chris Connelly</td>
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<td>Marya Crigler</td>
<td>Scott Howard</td>
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<td>Alvin Lankford</td>
<td>Bobby Peregoy</td>
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<td>Don Spencer</td>
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</tr>
</tbody>
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continued on following page
### 2018 Industry Liaison Committee

**Chair:** Shane Docherty, Dallas CAD  
**Vice Chair:** Hugh Landrum, Hugh L. Landrum & Associates

- Angie Bellard, Jefferson CAD  
- Shawn Coker, Grayson CAD  
- Dan Conatser, Wichita CAD
- Shawn Davis, Gillespie CAD  
- Cheryl Evans, Brazoria CAD  
- Lee Flowers, Cherokee CAD
- Sandy Griffin, Peruie Brandon Fielder Collins & Mott  
- Paul Hornsby, Paul Hornsby & Co.  
- John Kennedy, TTARA
- Rodney Kret, Pritchard & Abbott, Inc.  
- Mitch McCullough, Chambers CAD  
- Jon Neely, Capital Appraisal Group Inc.
- Patrick O’Connor, O’Connor Consulting  
- Doug Osterloh, Thomas Y Pickett  
- Shannon Stary, Pritchard & Abbott, Inc.
- John Valenta, Anadarko Petroleum Co.

### 2018-2019 Legislative Committee

**Chair:** Brent South, Hunt CAD  
**Vice Chair:** Marya Crigler, Travis CAD (Metro rep)

- Ken Nolan, Dallas CAD  
- Roland Altinger, Harris CAD  
- Michael Amezquita, Bexar AD
- Michael Barnett, Smith CAD  
- Michelle Cardenas, Atascosa CAD (TRCA rep)  
- Kevin Kieschnick, Nueces CAD BOD
- Alvin Lankford, Williamson CAD (Metro rep)  
- Jeff Law, Tarrant AD  
- Doug Smithson, Cooke CAD (TRCA rep)
- Fred Hill, Legislative Consultant

### 2018 Membership Committee

**Chair:** Kathy Rodrigue, Ellis CAD  
**Vice Chair:** Christie Ussery, Red River CAD

- Patricia Davis, Rockwell CAD  
- Maggie Duran, Maverick CAD  
- Drew Hahn, McLennan CAD
- John Haliburton, Victoria CAD  
- Mickey Hand, Wise CAD  
- Dyann White, Milam CAD

### 2018 Nominations Committee

**Chair:** Rick Kuehler, Dallas CAD  
**Vice Chair:** Brent South, Hunt CAD

- Mike Amezquita, Bexar AD  
- Gary Earnest, Taylor CAD  
- Dinah Kilgore, El Paso CAD

### 2018 PTAD/TDLR Liaison Committee

**Chair:** Deborah Cartwright, TTARA  
**Vice Chair:** Shane Docherty, Dallas CAD

- Terry Cavaness, Tom Green CAD  
- Mike Esparza, PTAD  
- Brian Francis, TDLR
- Wendy Grams, Bandera CAD  
- Lacy Harris, Perdue Brandon Fielder Collins & Mott  
- Dana Horton, Brazos CAD
- Jim Hudspeth, Johnson CAD  
- John Kennedy, TTARA  
- Barry Miller, Brown CAD BOD
- Shannon Murphy, PTAD  
- Debbie Wheeler, Perdue Brandon Fielder Collins & Mott  
- Dyann White, Milam CAD
- Glen Whitehead, Fort Bend CAD  
- Jordan Wise, Harris CAD
**TAAD's 2018 State Certification Course Schedule**

NOTE: Schedule is tentative — length of classes may change!

<table>
<thead>
<tr>
<th>Month</th>
<th>Course Number</th>
<th>Name</th>
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</thead>
<tbody>
<tr>
<td>MAY 2018</td>
<td>Course 8</td>
<td>Assessment and Collections (TAAD Office)</td>
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<tr>
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<td>Course 28</td>
<td>Truth in Taxation (TAAD Office)</td>
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<tr>
<td>JULY 2018</td>
<td>Course 9</td>
<td>Advanced Assessment &amp; Collections (TAAD Office)</td>
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<td>AUGUST 2018</td>
<td>Course 7</td>
<td>Property Tax Law</td>
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<tr>
<td></td>
<td>Course 10</td>
<td>Analyzing a Real Property Appraisal</td>
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<tr>
<td>SEPTEMBER 2018</td>
<td>Course 3</td>
<td>Income Approach to Value</td>
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<tr>
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<td>Course 4</td>
<td>Personal Property Appraisal</td>
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<td>Course 5</td>
<td>Mass Appraisal</td>
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<tr>
<td></td>
<td>Course 203</td>
<td>Sales Comparison/Cost Approach to Value</td>
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<tr>
<td>OCTOBER 2018</td>
<td>Course 30</td>
<td>Ethics</td>
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<tr>
<td></td>
<td>Course 101</td>
<td>Intro to Texas Property Tax System</td>
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<tr>
<td></td>
<td>Course 102</td>
<td>Intro to Appraisal</td>
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<tr>
<td>NOVEMBER 2018</td>
<td>Course 32</td>
<td>USPAP</td>
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<td>Course 31</td>
<td>USPAP Refresher</td>
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<td>DECEMBER 2018</td>
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<td>Texas Property Tax Law</td>
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<td>Analyzing a Real Property Appraisal</td>
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<td>Sales Comparison/Cost Approach to Value</td>
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<tr>
<td></td>
<td>Course 102</td>
<td>Intro to Appraisal</td>
</tr>
</tbody>
</table>

**TAAD Classifieds**

**RESIDENTIAL FIELD APPRAISER**

The Reeves County Appraisal District is accepting applications for the position of Residential Field Appraiser. Resumes and/or applications will be accepted until June 30, 2018.

**Position Description:** Performs activities and functions associated with the appraisal of diversified property types. Activities include: Data collection, inspection, analysis and application of generally accepted appraisal techniques; assists the Chief Appraiser in the hearing process and assists with taxpayer inquiries. Expected to successfully complete coursework sponsored by the Appraisal District and complete other requirements for certification with the Texas Department of Licensing & Regulation (TDLR).

**Qualifications:** Registered Professional Appraiser designation preferred but not required. High school graduate, related college coursework or related experience/knowledge of real estate markets, appraisal theory, and construction techniques. Good computer skill and/or clerical skills. Must possess good public relations aptitude for working as a team member and with the general public. Must have reliable transportation, a valid Texas driver’s license, proof of liability insurance and pass a background check. E.O.E.

**Salary & Benefits:** Salary commensurate with qualifications. Benefits include employee health insurance, retirement plan, typical vacation, holidays, etc. Advancement potential based on merit.

Please address all resumes and inquiries (no fax copies please) to:
Reeves County Appraisal District
Attn: John Huddleston RPA, RTA
Chief Appraiser
P.O. Box 1229
Pecos, Texas 79772
TAAD's 2018 State Certification Course Registration Form

1. **Class Hours:** Unless otherwise specified, course hours are from 8:30 am - 5 pm. Registration on day one of class is 8-8:30 am. See TAAD website for course lengths.

2. **Class Location/Hotel Accommodations:**
   - Austin Marriott North - 2600 La Frontera Blvd., Round Rock, TX 78681
     Lodging: 800.865.0546; $121/night; call at least three weeks in advance for the TAAD block.
   - TAAD Office - 7700 Chevy Chase Dr., Bldg. 1, Ste. 425, Austin, TX 78752
     See TAAD website for lodging suggestions.

3. **Coupon:** All member districts will receive a coupon for $50-off one Member District Course Fee each year. To redeem, please enclose original coupon with remaining fee.

4. **Class Materials:** Your class materials will be waiting for you at registration. If you want them sooner, select the appropriate check box below.

5. **Cancellations:** There will be a $75 fee charged for cancellations. Written request for a refund must be received at TAAD at least seven days before class begins or entire registration is forfeited.

6. **Course Materials** (please mark one)
   - Please email my class materials (student responsible for printing and bringing materials to class)
   - I will pick up my class materials at registration
   - Please mail my class materials. I have enclosed the $10 shipping and handling fee.*

   *Materials mailed only if registration and payment are received three weeks prior to class.

7. **Note:** Property Assessment Valuation book is ordered directly from IAAO (iaao.org). (Required for Courses 201, 202, 3, 4 and 5.)

   **Cost for Courses:**
   - **Submit separate forms and fees for each course.**
   - **Courses 101, 102**
     - $200 for TAAD Member Districts
     - $250 for TAAD Associate/Affiliate Members
     - $300 for Nonmembers
   - **Course 203 (as 5-day offering)**
     - $350 for TAAD Member Districts
     - $375 for TAAD Associate/Affiliate Members
     - $425 for Nonmembers
   - **Courses 3, 4, 5, 7, 8, 9, 10:**
     - $280 for TAAD Member Districts
     - $330 for TAAD Associate/Affiliate Members
     - $380 for Nonmembers
   - **Courses 28, 30 & 32**
     - $250 for TAAD Member Districts
     - $300 for TAAD Associate/Affiliate Members
     - $350 for Nonmembers
   - **Course 31**
     - $75 for TAAD Member Districts
     - $125 for TAAD Associate/Affiliate Members
     - $150 for Nonmembers

   **Course Registration Fee** ..............................................................
   **Registration Fee** ..................$ _______________________
   **PTEC Glossary - optional ($20) .................................................... Enclosed ............................$ _______________________**
   **Mail Course Materials - optional ($10) .......................................... Enclosed ............................$ _______________________
   **Member District Certificate (must enclose with payment) .................. minus $ _______________________

   **TOTAL AMOUNT ENCLOSED** $ ___________________

Please complete the registration form and return it along with payment to:
TAAD 7700 Chevy Chase Drive; Building One, Suite 425 I Austin, Texas 78752-1558

**Office Use Only:**
- Coupon ___________________ Date _________________________ Check# ___________________ Paid _________________
- Glossary ___________________ Materials mailed ___________________ DB ___________________
## Course 311: Residential Modeling Concepts

- **September 10-14, 2018**
- **Site:** Denton CAD, 3911 Morse St., Denton
- **Instructor:** Marion Johnson, CAE
- **Fees:**
  - TAAD member districts $485
  - TAAD associate/affiliate members $535
  - Nonmembers: $600
- **TDLR credit:** 30 hours
- **Recommended prerequisite:** Course 300

## Workshop 851: RES Case Study Review

- **September 18-20, 2018**
- **Site:** Harris CAD, 13013 Northwest Freeway, Houston
- **Instructor:** Rick Stuart, CAE
- **Fees:**
  - TAAD member districts $475
  - TAAD associate/affiliate members $525
  - Nonmembers: $575
- **TDLR credit:** 18.5 hours
- **IAAO recertification credit:** 18.5 hours-2½ days
- **Recommended prerequisites:** Courses 101, 102, 400, 402

## Workshop 151: Uniform Standards of Professional Appraisal Practice (National)

- **October 1-2, 2018**
- **Site:** Harris CAD, 13013 Northwest Freeway, Houston
- **Instructor:** Lath Harris, CAE
- **Fees:**
  - TAAD member districts $300
  - TAAD associate/affiliate members $375
  - Nonmembers: $425
- **TDLR credit:** 15 hours
- **IAAO recertification credit:** 15 hours-2 days

## Workshop 191: Uniform Standards of Professional Appraisal Practice Update (National)

- **October 3, 2018**
- **Site:** Harris CAD, 13013 Northwest Freeway, Houston
- **Instructor:** Lath Harris, CAE
- **Fees:**
  - TAAD member districts $215
  - TAAD associate/affiliate members $265
  - Nonmembers: $340
- **TDLR credit:** 7 hours
- **IAAO recertification credit:** 7 hours-1 day

## Workshop 158: Highest and Best Use

- **October 8-9, 2018**
- **Site:** TAAD Office, 7700 Chevy Chase Drive, Bldg. One, Suite 425, Austin
- **Instructor:** Rick Stuart, CAE
- **Fees:**
  - TAAD member districts $325
  - TAAD associate/affiliate members $400
  - Nonmembers: $500
- **TDLR credit:** 15 hours
- **IAAO recertification credit:** 15 hours-2 days
- **AQB Approved:** 15 CE

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Workshop 850: CAE Case Study Review
October 10-12, 2018
Site: TAAD Office, 7700 Chevy Chase Drive, Bldg. One, Suite 425, Austin
Instructor: Rick Stuart, CAE
Fees: TAAD member districts $475
  TAAD associate/affiliate members $525
  Nonmembers: $575
TDLR credit: 18.5 hours
IAAO recertification credit: 18.5 hours-2½ days
Recommended prerequisites: Courses 101, 102, 112, 311 or 312, 400

Course 333: Residential Modeling Applications
October 8-12, 2018
Site: Harris CAD, 13013 Northwest Freeway, Houston
Instructor: Barry Couch, CAE
Fees: TAAD member districts $485
  TAAD associate/affiliate members $535
  Nonmembers: $600
TDLR credit: 30 hours
Recommended prerequisite: Course 300, a solid working knowledge of SPSS
  Recommended text: Fundamentals of Mass Appraisal textbook (FMA) (obtain from IAAO)

Course 300: Fundamentals of Mass Appraisal
October 15-19, 2018
Site: TAAD Office, 7700 Chevy Chase Drive, Bldg. One, Suite 425, Austin
Instructor: Rick Stuart, CAE
Fees: TAAD member districts $485
  TAAD associate/affiliate members $535
  Nonmembers: $600
TDLR credit: 30 hours
Recommended prerequisites: Course 101, 102
AQB Approved: 33.50 CE with exam / 30 CE
  Recommended text: Mass Appraisal of Real Property textbook (MARP) (obtain from IAAO)

Course 201: Appraisal of Land
Date: October 22-26, 2018
Site: McLennan CAD Office, 315 S. 26th, Waco
Instructor: Rick Stuart, CAE
Fees: TAAD member districts $485
  TAAD associate/affiliate members $535
  Nonmembers: $600
TDLR credit: 30 hours
Recommended prerequisites: Course 101, Course 102
AQB Approved: 33.50 CE with exam / 30 CE
  Recommended text: Property Assessment Valuation (PAV) Textbook (3rd edition) (obtain from IAAO)

Course 402: Property Tax Policy
Date: October 22-26, 2018
Site: TAAD Office, 7700 Chevy Chase Drive, Bldg. One, Suite 425, Austin
Instructor: Paul Welcome, CAE
Fees: TAAD member districts $485
  TAAD associate/affiliate members $535
  Nonmembers: $600
TDLR credit: 30 hours
  Recommended text: Fundamentals of Tax Policy textbook (obtain from IAAO)
Course 400: Assessment Administration
October 29-November 2, 2018
Site: TAAD Office, 7700 Chevy Chase Drive, Bldg. One, Suite 425, Austin
Instructor: Rick Stuart, CAE
Fees: TAAD member districts $485
    TAAD associate/affiliate members $535
    Nonmembers: $600
TDLR credit: 30 hours
Recommended prerequisite: Course 101 and The Appraisal Foundation’s Uniform Standards of Professional Appraisal Practice (USPAP)
Recommended text: Assessment Administration (obtain from IAAO)

Workshop 171: Standards of Professional Practice & Ethics
November 5, 2018
Site: Harris CAD, 13013 Northwest Freeway, Houston
Instructor: Guy Griscom, CAE
Fees: TAAD member districts $215
    TAAD associate/affiliate members $265
    Nonmembers: $340
TDLR credit: 7 hours
IAAO recertification credit: 7 hours-1 day

Course 101: Fundamentals of Real Property Appraisal
November 12-16, 2018
Site: Harris CAD, 13013 Northwest Freeway, Houston
Instructor: Marion Johnson, CAE
Fees: TAAD member districts $485
    TAAD associate/affiliate members $535
    Nonmembers: $600
TDLR credit: 30 hours
AQB Approved: 33.50 CE with exam / 30 CE no exam
Recommended text: Property Assessment Valuation, 3rd edition (obtain from IAAO)

Course 102: Income Approach to Valuation
December 3-7, 2018
Site: Harris CAD, 13013 Northwest Freeway, Houston
Instructor: Brad Eldridge, MAI
Fees: TAAD member districts $485
    TAAD associate/affiliate members $535
    Nonmembers: $600
TDLR credit: 30 hours
Recommended prerequisite: Course 101
AQB Approved: 33.50 CE with exam / 30 CE no exam
Recommended text: Property Assessment Valuation, 3rd edition (obtain from IAAO)

Registration form on next page
TAAD 2018 IAAO Course Registration Form

1. **Class Hours:** Unless otherwise specified, course hours are from 8:30 am - 5 pm. Registration on class day 1 is 8-8:30 am.

2. **Location/Hotel Accommodations:** Check registration materials for announced location:
   - Harris County Appraisal District
     13013 Northwest Freeway, Houston
   - North Austin/Round Rock Marriott Hotel
     2600 LaFrontera Blvd., Round Rock
   - Travis Central Appraisal District
     8314 Cross Park Drive, Austin
   - Dallas Central Appraisal District
     2949 North Stemmons Freeway, Dallas

   For lodging information, please contact TAAD or refer to TAAD’s website for suggestions.

3. **Registration Requirement:** Payment must be received by TAAD for an individual to be officially registered. **There is no on-site registration.**

4. **Course Materials:** Students will pick up course materials at registration on the first day of class.

5. **Cancellations:** For all course cancellations there will be a $100 administrative charge deducted. This includes faxed registrations. **Refund requests must be received by TAAD in writing no later than one week prior to the first day of the course.** There are no refunds for cancellations received by TAAD less than one week prior to first day of class.

6. **Cost for Courses:** Please refer to the registration materials for cost of registration for TAAD members and nonmembers. Cost of registration is based on **TAAD membership**, not IAAO membership.

7. **Additional Texts:** Please refer to the registration materials for possible additional IAAO texts needed for the class. **Each student is responsible for ordering and obtaining them from IAAO. No texts will be available at the class.**

8. **Registration Deadline:** IAAO requires that registrations be processed **at least three weeks prior to the course** in order to allow sufficient time for mailing materials.

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**IAAO Course/Workshop # __________ Course Date __________ TDLR # (if applicable) ______________

Name ____________________________ Nickname __________________________ Title __________________________

Jurisdiction/Firm  __________________________________________________________________________

Mailing Address  ___________________________________________________________________________

City ____________________________ State ____________________________ Zip ____________________________

Telephone __________________________ Email Address __________________________

Course Registration Fee _____________________________________________________________ $ ____________

(Fee is based on TAAD membership, not on IAAO membership)

☐ Please submit this course for Continuing Education credit with TDLR

**TOTAL AMOUNT ENCLOSED** _____________________________________________________________ $ ____________

Please complete the registration form and return it along with payment to:
TAAD | 7700 Chevy Chase Drive; Building One, Suite 425 | Austin, Texas 78752-1558

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**Office Use Only:**

Date __________ Check# ____________ Paid ____________ PC ____________

DB __________ ADV ____________ Materials Date ____________
Real Estate Notes of Interest

Rick Stuart, CAE

Rick is a Senior Consultant with TEAM Consulting and lives in Topeka, Kansas.

Zillow Research, January 30, 2018

"The U.S. home ownership rate (non-seasonally adjusted) rose to 64.2 percent in the fourth quarter of 2017, the highest level since Q3 2014, according to the U.S. Census Bureau. The seasonally adjusted rate was 64 percent, compared to 63.9 percent in Q3 and 63.5 percent a year ago." http://bit.ly/2BEcrg

www.builderonline.com, January 30, 2018

"The S&P CoreLogic Case-Shiller U.S. National Home Price NSA Index, covering all nine U.S. census divisions, reported a 6.2 percent annual gain in November, up from 6.1 percent in the previous month." http://bit.ly/2DNiIH

NAHB Now, January 30, 2018, www.builderonline.com

Prices for softwood lumber imports have skyrocketed 30 percent since Hurricane Harvey hit last summer, largely as a result of the tariffs imposed by the U.S. Commerce Department, says the NAHB blog. "This was the highest week-end futures price we have on record, dating back to January 1995," said David Logan, director of NAHB’s tax and trade policy analysis. "There was a short reprieve for price increases following the hurricane, but prices have risen sharply this month." http://bit.ly/2DQJFK


"Trulia found that the national median rent rose 3.1 percent between 2016 and 2017, although some markets nearly tripled that growth. The analysis also found that rent increased 19.6 percent nationally since the end of 2012 when housing prices bottomed. For the most part, rents have trailed housing price increases, according to Trulia.” http://bit.ly/2GxlsXD

Core Logic, January 31, 2018, www.builderonline.com

"Low-end single-family rents increased 4.2 percent in October from a year ago compared to a high-end rent increase of 2 percent, according to the CoreLogic Single Family Rental Index. CoreLogic defines the high end as rents that are 25 percent or more than the median rent in their respective market while the low end is 75 percent or below that median." http://bit.ly/2Fxvff9


House Stolen! You don’t see this every day … a house was literally stolen in Texas. ABC13 Houston reports: A Houston couple wants their vacation house returned to them. Jo and Lonnie Harrison told Eyewitness News someone stole their entire home off their property in Madisonville, Texas. They bought the 10-acre property with a prefab home on site last year. It’s a one-bedroom, one-bathroom home with a green roof and wood siding. They visit the area to escape from the busy city. They last drove up to the property in early November. http://bit.ly/2EdTtuJ

Editor’s Note: I first saw this type of event about three years ago in the State of Washington. This is something that was not thought of with the advent of the tiny home.

Robin Ruyan, www.detroitcurbed.com, February 9, 2018

"This week, a new zoning ordinance went into effect that would ban certain Airbnb units in R1 and R2 zones—single-family and duplexes (more on that below). Property owners have received cease and desist letters saying they need to discontinue their homes as Airbnb units. Update: The city has issued a statement saying that the new ordinance is under legal review and they won’t be enforcing it at this time.” http://bit.ly/2BOCTDS

Editor’s Note on the above article:

Re: Detroit hotel tax

Sales tax in Michigan is 6 percent; hotel taxes in Detroit range between 13 percent and 15 percent, depending on the county. Using 6 percent + 14 percent = 20 percent taxes if staying in a typical lodging facility.

Lost revenue would be: $5,200,000 x .020 = $1,040,000

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**Real Estate Notes continued**

**Fox4News, February 13, 2018**

"Residents living in the Summerfield subdivision in Kansas City, Mo., know full well that there is no homeowners association affiliated with their neighborhood, but for years they would get invoices in the mail demanding payment to an HOA. As Fox 4 Kansas City reports, those residents would simply ignore the phony invoices. By in December, liens were filed against more than 30 homes in the subdivision for not paying dues to the Summerfield Homeowners Association, which has no board and provides no services." http://bit.ly/2EroF6Q

**Ben Miller, www.govtech.com, February 5, 2018**

Headline - Vermont City, Real Estate Startup Try Out Blockchain for Recording Property Transactions

Examples of local government using blockchain are pretty hard to come by, but one city is testing the technology on property transactions. Among the many possible uses of blockchain, techno-enthusiasts have long thought of property record tracking as a prime example of how government could use the technology.

**Editor’s Note:** This might be of interest and I recommend you read it. One major problem during the residential market collapse several years ago was the lack of properly recording deed transactions. I can see this as a method of messing up more transactions faster.

**www.marketwired.com, February 18, 2018**

"Freddie Mac (OTCQB: FMCC) today released the results of its Primary Mortgage Market Survey® (PMMS®), showing the 30-year fixed mortgage rate (average of 4.38) reaching its highest level since April 2014."

**Mike Sorohan, www.mba.org, February 15, 2018**

"Foreign investment into the U.S. luxury residential real estate market jumped to a new high in 2017, $7.48 billion, with Miami, Manhattan and Los Angeles the key beneficiaries. A report from Beauchamp Associates and Leslie J. Garfield & Co., U.S. Ultra Prime Real Estate, said in the past 12 months, foreign investment in U.S. properties jumped by 72 percent. Of these transactions, 44 percent were all-cash purchases, with nearly 40 percent of these transactions in Miami, New York and Los Angeles.” http://bit.ly/2omOOj3

**Benjamin Parkin, www.wallstreetjournal.com, March 1, 2018**

"According to The Wall Street Journal, lumber prices started to rise as wildfires destroyed prime forests and Hurricane Irma temporarily shut down Florida and Georgia mills. A trade dispute between the U.S. and Canada, which supplies one-third of U.S. lumber, exacerbated the issue. And on top of that, a shortage of railcars and trucks has driven up transportation costs.” Lumber is in short supply as builders head into a spring building season that is expected to be one of the busiest in years. http://bit.ly/2oS16QH

**Melissa Wylie, www.bizjournals.com, January 9, 2018**

"Texas remains the #1 state for domestic relocation for the second year in a row, according to U-Haul’s annual study of its truck rental data, which examines the net gain of one-way U-Haul rentals entering a state versus leaving a state in a given year.” http://bit.ly/2DcMzEn

**www.builderonline.com, March 7, 2018**

"Despite the devastation of Hurricane Harvey, the Texas housing market had a very strong fourth quarter, helping solidify 2017 as another record-breaking year in Texas real estate,” said Kaki Lybbert, chairman of the Texas Association of Realtors. "The strong growth in the housing market can be attributed to the sizable influx of residents and job growth across the state in 2017. With more than half a million people moving to the Lone Star State each year, we anticipate the Texas housing market will remain a hotbed for activity.” http://bit.ly/2oY8hXK

**Lisa Brown, www.globest.com, March 8, 2018**

"The US 290 corridor has been experiencing unprecedented investment in anticipation of the opening of the new and expanded US 290 at the end of this year,” David Wolff, chairman and president of Wolff Companies, tells GlobeSt.com. "It is a major driver of development in the area. Wolff says the completion of the new US 290 is going to have the same effect

continued on next page
on northwest Houston as the completion of Interstate 10 did on west Houston—it will open the area to unprecedented levels of high-quality growth. According to Texas Department of Transportation officials, most major construction—including all widened lanes and new bridges along the main lanes of US 290—will finish in 2018. When complete, US 290 will have 11 lanes, including a reversible HOV lane from Loop 610 to Texas State Highway 6/FM 1950 and nine lanes from there to Waller County.” http://bit.ly/2HhOlIe

Craig Webb, www.remodeling.hw.net, January 11, 2018
"This year’s version finds a slight decline, to 56.8 percent in 2017 from 57.9 percent in 2016, in the average payback for 20 common professional remodeling projects in 100 major markets. That’s mainly because the cost of doing those projects went up for all 20, while values rose for only about two-thirds of them.” http://bit.ly/2GbV4mB

Kate Wagner, Curbed, March 9, 2018
Think you need to remodel? Then you might want to read this.

"Previously contained to affluent households and the glossy pages of architecture magazines, remodeling has been transformed by 24/7 media like HGTV and websites like Houzz, Pinterest, and Dezeen. While older media, like early issues of House Beautiful, discusses the process as mastering the careful art of interior design, newer media is more neurotic and self-loathing, describing houses in need of renovation with words like "dated,” “immature,” or “wrong.” Whether presented as a self-improvement project (update your house lest you be judged for owning a dated one) or a form of self-care (renovate because it will make you feel better), the home remodel is presented as both remedy and requirement. Take a moment to consider this simple idea: There is nothing wrong with your house. Instead of falling prey to this thinking, take a moment to consider this simple idea: There is nothing wrong with your house.” http://bit.ly/2Gbbfk2

Craig Webb, www.prosalesmagazine.com, March 14, 2018
"The Bureau of Labor Statistics’ (BLS) monthly report found softwood plywood prices were 26.9 percent higher in February than in the same month in 2017 and had risen 5.3 percent just since January. Meanwhile, wholesale prices for wood trusses rose 17.3 percent and 4.6 percent, respectively, while laminated veneer lumber prices rose 4.8 percent for the year and 0.1 percent over the month. Millwork products rose 4.4 percent for the year and 1.2 percent for the month.” http://bit.ly/2phiRu7

"Speculators are driving a new economy in Houston suburbs hit hard by Hurricane Harvey and its disastrous flooding. In the Canyon Gate neighborhood, where home prices were affordable prior to the flooding, investors are able to profit off of buying flooded homes at prices well below their pre-hurricane value.” https://nyti.ms/2I1bE8f

Paul Davison, USA Today, April 4, 2018
"A third of home buyers blew through the upper limit of what they planned to spend, topping that cap by an average $16,250, according to a Owners.com survey of 1,214 Americans who purchased a house within the past four years. The survey was conducted January 10 to February 8.”
2018 Executive Committee

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