



IAAO Award Winners



Smith CAD

(L-R): IAAO President-Elect **Randy Ripperger**, CAE, **Tasha Wellborn** (Senior Appraiser), **Mike Barnett** (Chief Appraiser), **Carol Pianta** (Director of Operations), IAAO President **Pete Rodda**, CAE, RES.

Tarrant AD

(L-R): IAAO President-Elect **Randy Ripperger**, CAE, **Jeff Law** (Executive Director/Chief Appraiser), **Jeff Craig** (Director of Administration), IAAO President **Pete Rodda**, CAE, RES.



Jefferson CAD

(L-R): IAAO President-Elect **Randy Ripperger**, CAE, **Angela Bellard** (Chief Appraiser), **Charlotte Dickerson** (Assistant Chief Appraiser), **Lloyd Hughes** (Director of Appraisals), and **Jim Aulbaugh** (Appraiser), IAAO President **Pete Rodda**, CAE, RES.



Features

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TAAD Classifieds

CHIEF APPRAISER

The **Bee County Appraisal District (BCAD)**, located in Beeville, Texas, is continuing to accept applications for the position of **Chief Appraiser**. Preferred applicants should have a Registered Professional Appraiser (RPA) designation from the Texas Department of Licensing and Registration and experience in all phases of appraisal district operations. Other preferred qualifications would include prior experience as a chief appraiser in Texas, substantial familiarity with issues arising from the annual State property value study, graduation from an accredited four-year college or university, and a willingness to reside in Bee County while serving as Chief Appraiser. Salary range will be contingent upon qualifications and commensurate with experience. **Applicants are required to disclose salary expectations in the application materials forwarded to the appraisal district.** In addition, candidates should disclose the earliest date they can begin employment with BCAD. Benefit package is provided with employment. Any questions should be referred to Syd Hall at the address and telephone number stated below.

As previously noted, BCAD is continuing to accept applications, and reserves the right to do so until the position is filled. Applications will be opened when they are received by the BCAD presiding officer, who will then distribute them to all BCAD directors.

Applications should be submitted to:

Bee CAD Chief Appraiser Application
Attn: Syd Hall, Presiding Officer, Bee CAD
P.O. Box D, Beeville, TX 78104
361.358.0338

BCAD is an Equal Opportunity Employer

COMMERCIAL MANAGER

Denton Central Appraisal District is accepting applications for a **Commercial Manager**. Responsibilities include the Management of the Commercial Department in the field and office. Duties include the discovery, listing and valuation of all commercial, multi-family and industrial properties. Responsible for valuation of commercial and residential vacant land, and non-subdivided rural (vacant and improved) land. Perform quality assurance checks, and manage department work flow. Perform job duties assigned by the Deputy Chief -Appraisal and Chief Appraiser.

Applicants should hold a Registered Professional Appraiser designation. College degree or related commercial appraisal experience. Previous Supervisory experience preferred. Minimum of five years' experience in property tax appraisal required.

Salary will be contingent upon qualifications and experience up to \$109,471.00. Position will be available in January 2017. Deadline for accepting applications will be December 15, 2016, or until position is filled.

A comprehensive job description and application is available at www.dentoncad.com under the employment tab.

Return completed application to: kathyw@dentoncad.com or mail to:

HR Department
Kathy Williams
P.O. Box 2816
Denton, TX 76202

Montgomery Central Appraisal District is currently accepting resumes for the following positions:

SALES ANALYST, COMMERCIAL APPRAISER AND MULTIPLE RESIDENTIAL APPRAISERS.

Requirements are: TDLR Registration with a minimum RPA Level III, valid Texas Driver's License, reliable transportation and proof of insurance. Positions open until filled.

Send resume to:

Montgomery Central Appraisal District
P.O. Box 2233, Conroe, TX 77301

MCAD is an Equal Opportunity Employer

CHIEF APPRAISER

The **Titus County Appraisal District** in Mount Pleasant is accepting resumes for the position of **Chief Appraiser**.

Applicants must have one of the following professional designations:

- Certified registered professional appraiser (RPA) (Occupations Code Section 1151.160);
- Master of Appraisal Institute (MAI) designation from the Appraisal Institute;
- Assessment Administration Specialist (AAS) from the International Association of Assessing Officers (IAAO);
- Certified Assessment Evaluator (CAE) from IAAO; or
- Residential Evaluation Specialist (RES) from IAAO

AND:

- Registered Tax Assessor/Collector (RPA)

Applicants should have knowledge and experience in property tax collection, budgeting and personnel management. Contact the appraisal office for additional information or questions.

Salary will be contingent upon qualifications and commensurate with experience. Benefit package is provided with employment.

Deadline for accepting resumes will be Friday, September 30, 2016, or until the position is filled. All applicants will be required to pass a background check.

Send resume with salary expectations to:

Titus County Appraisal District
Resume
Chairman Bobby Parr
P.O. Box 528, Mount Pleasant Texas 75455
Or email to Geraldine.hull@titus-cad.org

NOW AVAILABLE

If you missed us at our booth during the TAAD Conference, check out what a number of Appraisal District's already know – this video is good!

Video Explains Appraisal Process to Property Owners

TEAM Consulting, LLC and 502 Media Group have produced an award-winning video that explains the fair and equitable appraisal process. This clear and concise tool provides a quick and convenient way to deliver your message.

The video is now available in two versions: the original that uses the term "appraisers" and a version that substitutes the term "Assessor" for "appraisers"!



Preview the Video Above & Order Your Customized Copy Today!

To best understand your needs, we will need some information about your jurisdiction before we can provide you with an accurate quote. Select the range that best fits your parcel count as well as any add-ons your video will require. Once we receive your completed order form, a representative from 502 Media Group will contact you to finalize your order.

ORDER TODAY!

TEAM
Consulting LLC

Leaders in Property Assessment & Valuation

www.teamconsulting.cc

Three Texas CADs Earn IAAO Certificate of Excellence

KANSAS CITY, Mo. – The International Association of Assessing Officers (IAAO) is pleased to announce that the Jefferson County Appraisal District, the Smith County Appraisal District, and the Tarrant Appraisal District have each received the association's **Certificate of Excellence in Assessment Administration**.



IAAO's Certificate of Excellence in Assessment Administration recognizes governmental units and individuals involved with assessment that integrate best practices in the workplace. This challenging and rigorous program is a self-conducted evaluation of adherence to specific, accepted assessment administration and appraisal standards as defined in the IAAO publication *Assessment Practices: Self Evaluation Guide*.

This certificate was presented during a ceremony at the IAAO 82nd Annual International Conference on Assessment Administration at the Tampa Convention Center in Tampa, Florida, on August 31, 2016. IAAO's Certificate of Excellence in Assessment Administration is an important recognition of industry professionals who strive to meet the highest standards in their line of work. It was a great honor for IAAO to present all three appraisal districts with this certificate during the annual conference.

Previous recipients of the IAAO CEEA include:

Dallas CAD	El Paso CAD
Harris CAD	Taylor CAD
Wichita CAD	Williamson CAD

IAAO is the leading nonprofit, educational and research association for individuals in the assessment profession and others with an interest in property valuation and taxation. IAAO's mission is to promote innovation and excellence in property appraisal, assessment administration and property tax policy through professional development, education, research, and technical assistance. IAAO currently serves over 7,000 members worldwide, and celebrated its 80th anniversary in 2014.

TAAD's 2016 State Certification Course Schedule

NOTE: Schedule is tentative – length of classes may change!

<i>Month</i>	<i>Course Number</i>	<i>Name</i>
NOVEMBER 2016		
November 7-9	Course 201	Sales Comparison Approach to Value
November 10-11	Course 202	Cost Approach to Value
November 7-9	Course 32	USPAP (new registrants)
November 9	Course 31	USPAP refresher (8:30am-12:30pm)
DECEMBER 2016		
December 5-7	Course 101	Intro to Property Tax Administration
December 7-9	Course 102	Intro to Property Tax Appraisal
December 5-8	Course 3	Income Approach to Value
December 5-8	Course 4	Personal Property Appraisal
December 5-7	Course 7	Texas Property Tax Law
December 5-8	Course 10	Analyzing a Real Property Appraisal

Course Registration on next page

Port of Brownsville **Second Nationally in Exports**

WASHINGTON, D.C. (Valley Business Report) – Foreign Trade Zone No. 62 at the Port of Brownsville ranked second in the nation for the value of exports during 2015, according to the U.S. Foreign-Trade Zones board's annual report.

The Port of Brownsville FTZ reported exported goods valued at over \$3.2 billion last year.

It has previously increased its national ranking for the value of imports to 21, up from 25 in 2014. The value of imports received totaled more than \$3.3 billion.

Dorchester County, S.C. was ranked first. Texas is the leading state for FTZ activity among 186 active FTZ during 2015. The value of shipments into zones totaled nearly \$660 billion.

TAAD's 2016 State Certification Course Registration Form

- Class Hours:** Unless otherwise specified, course hours are from 8:30 am - 5 pm.
Registration on day one of class is 8 - 8:30 am. See TAAD website for course lengths.
- Class Location/Hotel Accommodations:**
 - » **Austin Marriott North** - 2600 La Frontera Blvd., Round Rock, TX 78681
Lodging: 800.865.0546; \$119/night; call **at least three weeks** in advance for the TAAD block.
 - » **TAAD Office** - 7700 Chevy Chase Dr., Bldg. 1, Ste. 425, Austin, TX 78752
See TAAD website for lodging suggestions.
- Coupon:** All member districts will receive a coupon for \$50-off one Member District Course Fee each year. To redeem, please enclose original coupon with remaining fee.
- Class Materials:** Your class materials will be waiting for you at registration. If you want them sooner, select the appropriate check box below.
- Cancellations:** There will be a **\$75 fee** charged for cancellations. Written request for a refund must be received at TAAD at least seven days **before** class begins or entire registration is forfeited.

Cost for Courses:

Courses 101, 102, 201 & 202

Submit separate forms and fees for each course.

\$180 for TAAD Member Districts
\$230 for TAAD Associate/Affiliate Members
\$280 for Nonmembers

Course 8/28 revised

\$305 for TAAD Member Districts
\$355 for TAAD Associate/Affiliate Members
\$405 for Nonmembers

Courses 3, 4, 5, 7, 8, 9 & 10

\$280 for TAAD Member Districts
\$330 for TAAD Associate/Affiliate Members
\$380 for Nonmembers

Courses 28, 30 & 32

\$230 for TAAD Member Districts
\$280 for TAAD Associate/Affiliate Members
\$330 for Nonmembers

Course 31

\$100 for TAAD Member Districts
\$150 for TAAD Associate/Affiliate Members
\$200 for Nonmembers

Course # _____ Course Date _____ Course Location _____

Name _____ Nickname _____ TDLR # (if applicable) _____

Jurisdiction/Firm _____ Title _____

Mailing address _____

City _____ State _____ Zip _____

Telephone _____ Email address _____

confirmations are sent by email

Course Materials (please mark one)

- ☐ Please **email** my class materials (student responsible for printing and bringing materials to class)
- ☐ I will **pick up** my class materials at registration
- ☐ Please **mail** my class materials. I have enclosed the \$10 shipping and handling fee.*

Materials mailed only if registration and payment are received **three weeks prior to class.*

Note: Property Assessment Valuation book is ordered directly from IAAO (iaao.org). (Required for Courses 201, 202, 3, 4 and 5.)

Course Registration Fee..... Registration Fee\$ _____

PTEC Glossary - optional (\$20) Enclosed\$ _____

Mail Course Materials - optional (\$10) Enclosed\$ _____

Member District Certificate (must enclose with payment) minus\$ _____



TOTAL AMOUNT ENCLOSED \$ _____

Please complete the registration form and return it along with payment to:

TAAD | 7700 Chevy Chase Drive; Building One, Suite 425 | Austin, Texas 78752-1558

Office Use Only:

Certificate _____ Date _____ Check# _____ Paid _____ Glossary _____

DB _____ Materials mailed _____ Confirmation sent _____

TAAD's 2017 State Certification Course Schedule

NOTE: Schedule is tentative – length of classes may change!

<i>Month</i>	<i>Course Number</i>	<i>Name</i>
JANUARY 2017		
January 23-25	Course 32	USPAP
January 25	Course 30	USPAP refresher
January 23-25	Course 30	Ethics
Jan. 23-26	Course 5	Mass Appraisal
Jan. 23-26	Course 3	Income Approach to Value
Jan. 23-25	Course 101	Intro to Texas Property Tax System
Jan. 25-27	Course 102	Intro to Appraisal
MARCH 2017		
March 6-8	Course 7	Property Tax Law
March 6-9	Course 4	Personal Property Appraisal
March 6-9	Course 10	Analyzing a Real Property Appraisal
March 6-10	Course 201/202	Sales Comparison Approach to Value/Cost Approach to Value
JUNE 2017		
June 19-23	Course 8	Assessment and Collections with 28 Truth in Taxation (TAAD Office)
June 26-28	Course 9	Adv. Assessment and Collections (TAAD Office)
AUGUST 2017		
August 21-23	Course 7	Property Tax Law
August 21-24	Course 10	Analyzing a Real Property Appraisal
August 21-25	Course 201/202	Sales Comparison Approach to Value/Cost Approach to Value
SEPTEMBER 2017		
September 11-14	Course 3	Income Approach to Value
September 11-14	Course 4	Personal Property Appraisal
September 11-14	Course 5	Mass Appraisal
OCTOBER 2017		
October 9-11	Course 30	Ethics
October 9-11	Course 101	Intro to Texas Property Tax System
October 11-13	Course 102	Intro to Appraisal
NOVEMBER 2017		
November 6-8	Course 32	USPAP
November 8	Course 31	USPAP refresher
November 6-10	Course 201/202	Sales Comparison Approach to Value/Cost Approach to Value
DECEMBER 2017		
December 4-6	Course 7	Texas Property Tax Law
December 4-7	Course 10	Analyzing a Real Property Appraisal
December 4-7	Course 3	Income Approach to Value
December 4-7	Course 4	Personal Property Appraisal
December 4-7	Course 101	Intro to Texas Property Tax System
December 7-9	Course 102	Intro to Appraisal

Note: Courses 201 and 202 are shown as being conducted as a single class over the span of one week. This is tentative, depending on the approval of instructional material. Should the material not be approved by January 2017, TAAD will revert to scheduling 201 and 202 in as separate classes. Call the TAAD office for updated information if you are interested in attending.

Course Registration on next page

TAAD's 2017 State Certification Course Registration Form

- Class Hours:** Unless otherwise specified, course hours are from 8:30 am - 5 pm.
Registration on day one of class is 8 - 8:30 am. See TAAD website for course lengths.
- Class Location/Hotel Accommodations:**
 - » **Austin Marriott North** - 2600 La Frontera Blvd., Round Rock, TX 78681
Lodging: 800.865.0546; \$119/night; call **at least three weeks** in advance for the TAAD block.
 - » **TAAD Office** - 7700 Chevy Chase Dr., Bldg. 1, Ste. 425, Austin, TX 78752
See TAAD website for lodging suggestions.
- Coupon:** All member districts will receive a coupon for \$50-off one Member District Course Fee each year. To redeem, please enclose original coupon with remaining fee.
- Class Materials:** Your class materials will be waiting for you at registration. If you want them sooner, select the appropriate check box below.
- Cancellations:** There will be a **\$75 fee** charged for cancellations. Written request for a refund must be received at TAAD at least seven days **before** class begins or entire registration is forfeited.

Cost for Courses:

Courses 101, 102

Submit separate forms and fees for each course.

\$200 for TAAD Member Districts
\$250 for TAAD Associate/Affiliate Members
\$300 for Nonmembers

Course 2 (as 5-day offering)

\$350 for TAAD Member Districts
\$375 for TAAD Associate/Affiliate Members
\$425 for Nonmembers

Courses 201, 202, 3, 4, 5, 7, 9, 10

\$325 for TAAD Member Districts
\$375 for TAAD Associate/Affiliate Members
\$400 for Nonmembers

Courses 28, 30 & 32

\$250 for TAAD Member Districts
\$300 for TAAD Associate/Affiliate Members
\$350 for Nonmembers

Course 31

\$100 for TAAD Member Districts
\$150 for TAAD Associate/Affiliate Members
\$200 for Nonmembers

Course # _____ Course Date _____ Course Location _____

Name _____ Nickname _____ TDLR # (if applicable) _____

Jurisdiction/Firm _____ Title _____

Mailing address _____

City _____ State _____ Zip _____

Telephone _____ Email address _____

confirmations are sent by email

Course Materials (please mark one)

- ☐ Please **email** my class materials (student responsible for printing and bringing materials to class)
- ☐ I will **pick up** my class materials at registration
- ☐ Please **mail** my class materials. I have enclosed the \$10 shipping and handling fee.*

*Materials mailed only if registration and payment are received **three weeks prior** to class.

Note: Property Assessment Valuation book is ordered directly from IAAO (iaao.org). (Required for Courses 201, 202, 3, 4 and 5.)

Course Registration Fee..... Registration Fee\$ _____

PTEC Glossary - optional (\$20) Enclosed\$ _____

Mail Course Materials - optional (\$10) Enclosed\$ _____

Member District Certificate (must enclose with payment) minus\$ _____



TOTAL AMOUNT ENCLOSED \$ _____

Please complete the registration form and return it along with payment to:

TAAD | 7700 Chevy Chase Drive; Building One, Suite 425 | Austin, Texas 78752-1558

Office Use Only:

Certificate _____ Date _____ Check# _____ Paid _____ Glossary _____

DB _____ Materials mailed _____ Confirmation sent _____

Calling All Volunteers!

Please indicate below your **first choice** and **second choice** for committees.

Do you want to get more involved in TAAD and help continue its goal to enhance the ad valorem tax profession? Are you ready to share your experience and expertise with TAAD? Here is your chance to join the energetic team of TAAD Volunteers!

TAAD is currently seeking volunteers to serve on committees for the 2017 term. Below is a listing and brief description of the TAAD Committees. If you are interested in serving on a committee, please indicate **your top two preferences (ranking 1 and 2)** on this form and return by December 1, 2016.

NOTE: Affiliate and associate members may serve on only **special** committees.

- | | |
|--|--|
| <p><input type="checkbox"/> Budget and Finance Committee prepares recommendations on the annual budget for the Executive Board and analyzes and reports on the finances of the association. <i>(Standing)</i></p> | <p><input type="checkbox"/> Legislative Committee reviews legislation for impact to appraisal district operations; proposes a legislative program to the Executive Board prior to a regular legislative session; presents the association's position to the Texas Legislature. <i>(Standing)</i></p> |
| <p><input type="checkbox"/> Bylaws Committee studies/recommends to the Executive Board proposed changes in TAAD's bylaws and coordinates and reviews all resolutions submitted for consideration by the Delegate Assembly. <i>(Standing)</i></p> | <p><input type="checkbox"/> Membership Committee assists association's staff in membership recruitment programs and campaigns; reviews and recommends changes to the Executive Board regarding membership rules, regulations, and dues; certifies association conference delegates. <i>(Standing)</i></p> |
| <p><input type="checkbox"/> Conference Committee establishes the program, including topics, events, and speakers for the annual conference of the association and sets registration fees, event fees, and booth space fees. <i>(Standing)</i></p> | <p><input type="checkbox"/> Nominations Committee nominates one person for each executive office to be filled, giving consideration to member district size and geographic location. <i>(Standing)</i></p> |
| <p><input type="checkbox"/> Education Committee researches educational needs of the membership/works with staff to develop courses, seminars and/or conferences addressing the needs of TAAD's members. <i>(Standing)</i></p> | <p><input type="checkbox"/> PTAD/TDLR Liaison Committee discusses/recommends action on issues of interest to both the Comptroller's Office Property Tax Division and the Texas Department of Licensing and Regulation. <i>(Special)</i></p> |
| <p><input type="checkbox"/> Industry Liaison Committee meets with representatives of the state's major businesses and taxpayers to discuss topics of mutual interest including property tax issues, legislation, school finance, economic trends and other areas important to business and government. <i>(Special)</i></p> | |

Questions? Please contact TAAD before the volunteer sign up deadline.

Name _____ Title _____

CAD/Company _____

Mailing Address _____

City _____ State _____ Zip _____

Telephone _____ Fax _____

E-mail Address _____

Return by **December 1, 2016** to:

TAAD | 7700 Chevy Chase Drive; Building One, Suite 425 | Austin, Texas 78752-1558
or via fax: 512.452.0427 or scan and send via email: dkoch@taad.org



Real Estate Notes of Interest

Rick Stuart, CAE

Rick is a Senior Consultant with TEAM Consulting and lives in Topeka, Kansas.

Susan Tompor, USA Today, August 26, 2016

"Homeowners who owe more than their homes are worth will get another shot at federal help under a new streamlined refinance option. The original eligibility criteria with HARP required the loan to be originated before June 1, 2009, to qualify. But there is no such cutoff date under the new refinance option that begins later next year. Another main difference: Homeowners will be able to refinance more than once."

Matthew J. Belvedere, www.cnbc.com, August 31, 2016

"Reducing or even eliminating the mortgage interest deduction could be worth considering as part of a comprehensive reform of the American tax code," Mortgage Bankers Association CEO David Stevens told CNBC on Wednesday. "We're not religiously wed to the mortgage interest deduction," Stevens said on "Squawk Box," in a sign the real estate financing industry may be open to dealing on the popular tax break. For changes to the mortgage interest deduction to be on the table, Stevens said a broad tax reform package would have to provide offsetting protection for working Americans."

Follow-up article to the last edition of The Appriser:

Kim Mackrael, The Wall Street Journal, September 4, 2016

"Home sales in Vancouver fell 26 percent in August compared with the same month last year, suggesting a new tax on foreign buyers could be affecting the market."

Do not miss the opportunity to purchase this unique office space. <http://read.bi/2caiysq>

www.builderonline.com, September 20, 2016

"Single-family housing starts decreased to a seasonally adjusted annual rate of 722,000 in August, according to new residential construction data released by the Commerce Department Tuesday morning. August's reading marks a significant -6.0 percent decrease from July's upwardly-revised rate of 768,000." <http://bit.ly/2cNSpTn>

www.builderonline.com, September 20, 2016

"Home sales in San Antonio, Texas, rose by 13 percent year-over-year in August of 2016 — and the mix of increased demand with low supply has driven house prices higher, according to the San Antonio Board of Realtors and its August 2016 data on the local residential market. Nearly 2,430 homes were sold in the San Antonio area last month, at an average price of \$246,500, and a year-over-year increase of four percent. The median price has risen to \$211,800, a seven percent year-over-year increase." <http://bit.ly/2depCfT>

Dale King, www.realtynewsreport.com, September 20, 2016

International purchasers of homes in the United States added more than \$10 billion to the Texas economy from April 2015 to March 2016, says a report prepared by the Texas Association of Realtors.

Commenting on the findings, a major real estate firm in Houston said the reasons given by foreign buyers acquiring homes in the U.S. generally mirror those of people who already live in the United States.

"The areas that are most attractive to the international buyers we work with are primarily those with highly rated public schools," said Mary Piper, director of relocation and operations for Bernstein Realty in Houston. "That includes the suburbs." <http://bit.ly/2cWWaGq>

Diana Bell, www.nreionline.com, September 20, 2016

"As retailers that have traditionally served as mall anchors, be they department store chains or big-box players, announced major store closings this year, co-tenancy clauses have become an area of risk in a shaky market. Co-tenancy clauses can allow in-line tenants to switch to either percentage rent or reduced rent." <http://bit.ly/2cAT9bj>

www.realtytrac.com, September 15, 2016

"ATTOM Data Solutions, the nation's leading source for comprehensive housing data and the new parent company of RealtyTrac, today released its Q2 2016 U.S. Home Flipping Report, which shows a total of 51,434 U.S. single family home and condo sales were completed flips in the second quarter of 2016, up 14 percent from the previous quarter and up three percent from a year ago to the highest number of home flips since Q2 2010 — a six-year high."

Continued on following page

Real Estate Notes *continued****www.htrends.com, September 21, 2016***

"The results of our Mid-Year 2016 Hotel Investor Survey continue to show strength in investor interest in the hotel sector, but overall investment parameters have generally flattened. Most capitalization and discount rates were slightly stronger than the last survey (Winter 2016), but similar to the results a year ago." <http://bit.ly/2cNr5He>

www.builderonline.com, September 26, 2016

"With mortgage fraud slightly on the rise right now, HousingWire staffer Brena Swanson spoke to Bridget Berg, senior director of Fraud Solutions Strategy for CoreLogic about the latest Mortgage Fraud Report from the data provider. The report showed a 3.9 percent year-over-year increase in fraud risk in second quarter of 2016. However, even with the small increase in fraud, the report added that an estimated 12,718 mortgage applications, which is less than one percent (0.7 percent) of all mortgage applications, contained indications of fraud. This is compared with the reported 12,814 or 0.67 percent in the second quarter of 2015." <http://bit.ly/2cytcoe>

Laura Kusisto, www.wsj.com, September 27, 2016

"Home price growth showed no signs of abating in July, as strong demand for homes and a shortage of inventory helped drive prices close to new highs. The S&P CoreLogic CLGX -0.35 percent Case-Shiller Indices, covering the entire nation, rose 5.1 percent in the 12 months ended in July, slightly higher than a five percent increase reported in June." <http://on.wsj.com/2dgQozM>

www.appraisalinstitute.com, September 27, 2016

"Property values are affected in both positive and negative ways by their proximity to transmission lines, according to an article published this week in The Appraisal Journal. "Property Value Impacts from Transmission Lines, Subtransmission Lines, and Substations," by Ted Tatos, Mark Glick, Ph.D., JD, and Troy A. Lunt, MAI, analyzes the effects of various types of transmission lines on neighboring property values. The study found some homes are positively impacted by transmission lines that have greenways beneath. Others are impacted negatively, depending on the type of transmission line and distance to the transmission lines or substation. The study — which examines 125,000 home sales over a 14-year period — is distinctive because of its size. Read "Property Value Impacts from Transmission Lines, Subtransmission Lines, and Substations" in the Summer issue of The Appraisal Journal." <http://bit.ly/2d9dJlRQ>

Cicely Wedgeworth, www.realtor.com, September 29, 2016

"September would ordinarily be the end of the high season for residential real estate, with schools back in session across the U.S. and families reluctant to uproot. But hold on—this is no ordinary year, and a preliminary review of the month's data on realtor.com® shows that September is shaping up to be the hottest fall in a decade. Homes for sale in September are moving four percent more quickly than last year, and that's even as prices hit record highs. In the top 20 hottest market was Dallas at #4 and Waco at #10." <http://bit.ly/2cGLyax>

Esther Fung, The Wall Street Journal, September 28, 2016

"Simon Property Group and General Growth Properties Inc., were part of a consortium that last week won an auction to purchase teen-apparel retailer Aeropostale, an unusual move in which shopping-center landlords stepped in to rescue a tenant to preserve the tenant's business."

www.hotelnews.com, October 13, 2016

"In year-over-year comparisons, the industry's occupancy decreased 1.0 percent to 70.9 percent. However, average daily rate (ADR) was up 1.8 percent to US\$127.88, and revenue per available room (RevPAR) increased 0.8 percent to US\$90.67. STR analysts note that overall performance for the week was affected by the Rosh Hashanah calendar shift from 14 September 2015 to 3 October 2016. Performance in the Group segment was down in most major markets. Houston, Texas, reported the only double-digit decrease in ADR (-12.6 percent to US\$100.95) and the largest drop in RevPAR (-26.1 percent to US\$59.83). Occupancy in the market fell 15.5 percent to 59.3 percent."

Editor's Note: Having a good time with big box? This is a good video out of Michigan.

<http://blogs.mml.org/wp/inside208/2016/08/29/outstanding-boxed-in-documentary-film-explains-dark-stores-tax-loop-hole-issue-in-michigan/>

IAAO Vice-President Candidates



Tim Boncoskey

Chief Deputy Assessor

Maricopa County

Phoenix, Arizona

With committed members like you in our association, an energetic team in Kansas City, and a dynamic group of leaders on the Executive Board, we are poised to take the assessment and tax policy profession to the next level! I would love the opportunity to take us to that next level and deliver the goals in the Vision 2020 plan ahead of deadline as your Vice President. I have the leadership skills and the knowledge of the plan to make it happen, and I ask for your support and vote in November.

IAAO Leadership Roles

- Executive Board, 2013-2015
- Member, Vision 2020 Special Committee, 2014-present
- Chair, Councils and Sections Committee, 2012
- President, Arizona Chapter, 2007-2008, 2011
- Chair, Metropolitan Jurisdictions Council, 2011
- Chair, Phoenix Local Host Committee, 2011
- Representative, Arizona Chapter, 2009-present
- Speaker and Moderator, IAAO Annual Conference and GIS/CAMA Technologies Conference, 2008-present



Tim Boncoskey

Professional Experience

- Chair, Arizona Assessor Education, Training, and Certification Advisory Committee, 2015-present
- Chief Deputy Assessor, Maricopa County, 2006-present
- Assistant Director, Arizona Department of Administration, 1995-2006
- Chair, Governor's Regulatory Review Council, 1996-2003
- Director/Special Assistant, Arizona Office of the Governor, 1989-1995
- Budget Analyst, Fairfax County, Virginia, 1986-1989

Peer Recognition

- 2016 IAAO Kenneth J. McCarren Award
- 2016 IAAO Stacey Ford Outstanding IAAO Representative Award
- Maricopa County Pillars of Honor, 2013
- IAAO Member of the Year Award, 2012
- IAAO Representative of the Month (August), 2011

My Commitment

"My commitment to you is to do my best to ensure we advance the goals of Vision 2020 and achieve a diverse and inclusive membership, who thrive on professional development and education to better serve our communities around the world!"

Continued on following page

Scott G. Winter, CAE, RES**Assessment Division Manager****City of Milwaukee****Milwaukee, Wisconsin**

I request your vote for the office of IAAO Vice President. I began my assessment career as a data collector for CLT, now Tyler, after graduating from the University of Wisconsin-Milwaukee. My degree is a Bachelor of Business Administration, real estate major. In 1989 I was hired by the City of Milwaukee Assessor's Office and promoted to management in 2003.

I became an IAAO member in 1991 and have benefited from IAAO educational offerings and network opportunities. I earned my RES designation in 1999 and my CAE in 2013. I have had the privilege to serve on the IAAO Conference Content Committees for the

Anchorage and Milwaukee conferences, and was the Chair of the Content Committee for the 2008 and 2015 North Central Regional Association of Assessing Officers (NCRAAO) Conferences. I also served on the IAAO Research Committee, which earned both the Bernard L. Barnard Outstanding Technical Essay Award and the Distinguished Research and Development Award for published articles. I served as Chair of the Curriculum Development Special Committee. In addition, I served on the IAAO Education Subcommittee. I am an IAAO Senior Instructor and teach several courses per year. I have presented at five IAAO Annual Conferences, two IAAO webinars, two NCRAAO conferences, and many Wisconsin assessor events.

I hold a Certified General Appraiser License and have taught assessment and appraisal courses at a college for 10 years. I developed an online Certificate of Assessment Program for the school and designed the curriculum. The Wisconsin Association of Assessing Officers (WAAO) awarded me the Publication Award in 2003, the Chairperson of the Year Award in 2006, and the Distinguished Research and Development Award in 2008 and 2015. I served six years on the WAAO Executive Board.

Recently I have qualified to be an AQB Certified USPAP Instructor. I am committed to excellence in IAAO education, research partnerships, the Technical Assistance Program, the Excellence in Assessment Administration Program, international relations, quality conferences, and the needs of our members.

My experience at various levels gives me valuable insight on how to best serve this organization. I promise to show up and work hard. I believe that my two IAAO designations, the fact that I am an IAAO Senior Instructor, my experience on multiple committees, and my voting record as an IAAO Executive Board member set me apart from the other candidates, and I ask for your vote.

Please read my profile and see my endorsements at: www.linkedin.com/in/scottgwinter.

**Scott G. Winter***Continued on following page*

Brian E. Gordineer, AAS**City Assessor****Office of the Assessor of Real Estate****City of Hampton****Hampton, Virginia**

IAAO should be a valuable partner to every assessment organization and every assessment professional, as it has been to me and the assessment offices in which I have worked since 1992.

My goal is to strengthen IAAO's ability to provide high-quality educational and professional development opportunities to the membership and continue the progress of the Vision 2020 Strategic Plan to keep IAAO moving forward.

Please visit Brian4VP.com and see my video. I sincerely appreciate your consideration.

**Brian E. Gordineer****IAAO Activities and Leadership**

- Executive Board, 2013–2015
- Budget Committee, 2015
- Audit Committee, 2014
- Vision 2020 Special Committee, 2014–2016
- Senior Specialty Instructor, 2010–present
- Speaker/Presenter, IAAO Annual Conference and GIS/CAMA Technologies Conference, 2011, 2012, and 2015
- CEAA, Office of the Assessor of Real Estate, City of Hampton, Virginia, 2016
- Affiliate President, Virginia Association of Assessing Officers, 2016

Designations/Certifications/Awards

- Assessment Administration Specialist, 2006–present
- Certified General Appraiser, Commonwealth of Virginia, 1994–present
- Most Valuable Member Award, Virginia Association of Assessing Officers, 2008
- Outstanding Member Award, Virginia Association of Assessing Officers, 2007
- Publication Award, Virginia Association of Assessing Officers, 2006

Professional Experience

- City Assessor, City of Hampton, Virginia
- Deputy Assessor, James City County, Virginia
- Senior Real Estate Appraiser, Henrico County, Virginia
- Real Estate Appraiser, City of Richmond, Virginia

Education

- BA, MBA, College of William and Mary, Williamsburg, Virginia

Continued on following page

Anthony "Sackey" Kweku**Director, Property Valuations Modeling**

City of New York, Department of Finance - Property Division

New York, New York

This year will be a milestone anniversary of 30 years of continuous membership in IAAO! The association has given me more than I could have hoped for — education, commitment, network opportunities, camaraderie, dedication to excellence in assessment, and a sense of service. I would like to reciprocate to IAAO members for these remarkable gifts by seeking the office as your Vice President.

I served on the IAAO Executive Board from 2009 to 2011. Prior to that, I was a two-term President of the Kansas City Chapter of IAAO. I was instrumental (with others) in convincing the Executive Board to award the 2012 Annual Conference to Kansas City.



**Anthony "Sackey"
Kweku**

IAAO Activities

- IAAO Member, 1986–present, 30 years of continuous membership
- Member, Executive Board, 2009–2011
- Presidential Appointment, Nominating Committee, 2016 (resigned to run as Vice President)
- President, Kansas City Chapter of IAAO, 2007, 2008, 1999–2000
- IAAO Local Host Committee, 2012
- Chair, Audit Committee, 2011
- Presidential Appointment, Audit Committee, 2011
- Presidential Appointment, Nominating Committee, 2013
- Presidential Appointment, Ethics Committee, 2006–2008
- Presidential Appointment, State Representative, 2006–2014
- Presidential Appointment, Resolutions Committee, 1997–1998
- Presidential Citation, CAMA Contest, 1996
- Attendee, IAAO Annual Conferences, 1992–present
- Speaker, IAAO Annual Conferences
- IAAO Award for conceptualizing/naming Assessment Journal

Education

- Master of Arts, Economics, University of Central Missouri
- Missouri Certified Residential Real Estate Appraiser
- Jackson County, Missouri Public Employees Recognition Award
- Jackson County Executive Recognition Award

Goals for IAAO

Total support of the Vision 2020 Strategic Plan goals:

1. IAAO course delivery methods with emphasis on mass appraisal valuation methods utilizing statistical training and technical support with regression-based tools.
2. Grow the international membership with education strategically tailored for their respective countries.
3. Continue to sustain and increase our presence in the United States with the goal for every assessment/appraisal jurisdiction to become a member.

I ask for your consideration, guidance, blessing, and, eventually, your vote in my endeavor to become your vice president of your IAAO. Thank you in advance for your support.

IAAO Executive Board - Region 3



Daniel Cypert, RES

for IAAO Executive Board - Region 3

I respectfully ask for your support and vote for IAAO Executive Board Region 3. I believe IAAO is an organization that is truly there for the members. I would like to give back to this organization that has helped advance my career in this "accidental profession" that I love so much. I am willing to put in the hard work and time to help keep IAAO moving in the right direction. I hope that I can count on your vote for IAAO Executive Board - Region 3. I look forward to serving the members of IAAO!

Goals

Education – development of quality online courses for distance learning, as well as a continued focus on quality classroom courses and instructors.

Growth – continue increasing membership by working with current and new Chapters & Affiliates both national and international. Work with the U40 (under 40) group on ways to get younger members involved with IAAO, they are the future of our organization.

Professional Development – work on expanding opportunities for professional development and recognition to all members (i.e. relevant work experience in lieu of college degree for designations).



Daniel Cypert

IAAO Involvement

- IAAO member since 2003
- IAAO Verne W. Pottorff, CAE, Professional Designee of the Year Award for 2016
- IAAO Chapter & Affiliates Subcommittee 2014-present
- GIS/CAMA Technologies Conference Content Committee 2009-present
- Professional Designation Advisor
- IAAO Instructor
- Arkansas Chapter of IAAO member since 2000
- Served as President of Arkansas Chapter of IAAO 2011 & 2015
- Outstanding Chapter Member Award 2008 & 2015
- Received the Marvin Russell Award for Outstanding Professional Contribution from Arkansas Chapter of IAAO in 2010

Experience

- 21 years of mass appraisal experience at both County & State levels
- Currently the Division Administrator over Ratio Studies for Arkansas
- Arkansas Level 4 Senior Appraiser since 1998

Follow me on Facebook @ Dan Cypert for IAAO Executive Board - Region 3

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Region 14 » **Randy Clark** Chief Appraiser Eastland CAD

Region 15 » **Terry Cavaness** Administrative Assistant/Office Manager Tom Green CAD

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