



Welcome from TAAD's New President

As I write this traditional welcome letter to all of you, my thoughts are focused on the coronavirus outbreak which has turned everyone's world upside down. We find ourselves making plans that we probably never envisioned that we would have to make and that we certainly didn't consider only a few weeks ago.

I know there are tough decisions being made to protect your staff and also prepare to do the job we are tasked with. What has become clear to me through the difficult days of planning and preparing, is that we are not dealing with this alone. We are weighing our decisions with the help and input of our others that are facing the same issues in our strong association of appraisal districts.

More than at any time in my many years in this business, this experience has truly allowed me to appreciate the importance of an organization like TAAD. We have the unique gift of being able to tap into the depth of knowledge of others within this broad association. In many cases, we are developing new policies to add to those that we already had in place for dealing with disaster. The difficult work we do now will make us all stronger and even better prepared in the future.

When I was looking ahead to this non-legislative year, it appeared that it might be a pretty non-eventful time to serve as president. As it turns out that assessment may not have been completely accurate. However, as we continue to deal with these unique challenges, I do want you to know that TAAD committees are still being formed and we will eventually find the best ways for those hard-working committees to meet. I'm confident that we will continue to provide necessary educational offerings and also plan for and produce another fantastic conference.

If I can be of assistance to any of you, or if you have a suggestion you would like me to address with the executive board, please let me know.

It is truly my high honor to work with this year as the TAAD president.

Jeff Craig

Director of Administration

Tarrant Appraisal District

2020 TAAD President



Jeff Craig Tarrant AD
2020 TAAD President

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Congratulations To The TAAD Chief Appraiser Institute

CLASS OF 2019

These individuals have completed a series of intensive studies as a part of the requirements of the course.

Jeanne Ashlock *Fannin CAD*

Susan Brewer *Andrews CAD*

Hector Briones *Cameron CAD*

Guillermo Carrington *Nueces CAD*

Robert Ckudre *Lavaca CAD*

Marissa Clement *Armstrong CAD*

Theresa Clinton *Briscoe CAD*

Faun Cullens *Bastrop CAD*

Deidra Deaton *Wise CAD*

Maria Encina *Bexar AD*

Sarah Fletcher *Liberty CAD*

George Garcia *Cameron CAD*

Benita Harvey *Harris CAD*

Jana Herrera *Bandera CAD*

Robert Maes *Colorado CAD*

Matthew Markert *Travis CAD*

Enrique Mata *Zavala CAD*

Aaron Moore *Williamson CAD*

Christopher Moser *Bosque CAD*

Justin Neuman *Bosque CAD*

Cari Papania *Sabine CAD*

Thomas Roe *Hood CAD*

Renn Rudasill *Edwards CAD*

Charles Saling *Denton CAD*

Kenton Shaw *Comal CAD*

Peter Snaddon *Guadalupe CAD*

Amanda Thibodeaux *Upshur CAD*

Carey Thrift *Burnet CAD*

Todd Walsh *Potter-Randall CAD*

Jordan Wise *Fort Bend CAD*

Marty Wright *Collin CAD*

Thank You, 2020 TAAD Conference Sponsors!



DIAMOND LEVEL

Harris Govern Linebarger Goggan Blair & Sampson LLP Tyler Technologies

PLATINUM LEVEL

Perdue Brandon Fielder Collins & Mott LLP

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Eccentex Corp.	Meritax LLC	Watson Millican & Company
Estes & Gandhi, PC	Paul Hornsby & Co.	Western Valuation & Consulting
First Financial Bank, N.A. Fort Worth	Property Tax Advocates	
Forte Payment Systems	RETC, LP	

SUPPORTER LEVEL

Bruce Property Tax Solutions D. Alan Bowlby & Associates, Inc.

2019 TAAD Award Winners



**2019 Earl Luna Award winner
Dinah Kilgore of El Paso CAD**

Earl Luna Award Dinah Kilgore

This year's Earl Luna Award winner is a name recognized by many in the ad valorem tax industry.

She began her career in the appraisal profession with the El Paso Central Appraisal District in 1982 and achieved her RPA in 1986. She followed another path for a time, leaving in 1998 to become Land and Contract Administrator for the City of El Paso Aviation Department.

She rejoined EPCAD in 2006 as Manager of the Commercial/Industrial/Personal Property Department and soon thereafter was promoted to Assistant Chief Appraiser, and then in 2010 to Executive Director/Chief Appraiser.

Most recently, she was elected to the International Association of Assessing Officers Board of Directors. She has been an active IAAO member since 2007, where she serves on the Certificate of Excellence committee. (In 2012, IAAO awarded EPCAD the Certificate of Excellence in Assessment Administration.)

She is also a member of TAAD where she served as President in 2016, as well as TAAO and the Metropolitan Council of Appraisal Districts where she has served as chairperson.

She and her husband, Johnny, are approaching the half-century milestone of wedded bliss and have two children. This year's winner of the **Earl Luna Award** is **Dinah Kilgore, Executive Director/Chief Appraiser for the El Paso Central Appraisal District.**

Previous Earl Luna Award Winners

2018	Deborah Wheeler	Perdue Brandon Fielder Collins & Mott
2017	Matt Tepper	McCreary Veselka Bragg & Allen
2016	Brent South	Hunt CAD
2015	Deborah Cartwright	TTARA (retired)
2014	Carla Pope-Osborne	Perdue Brandon Fielder Collins & Mott
2013	Dave Kimbrough	Lubbock CAD (retired)
2012	Ed Trigg	Wichita CAD (retired)
2011	Robert Mott	Perdue Brandon Fielder Collins & Mott (retired)
2010	Jeff Craig	Tarrant AD
2009	Deborah Hunt	Williamson CAD BOD (retired)
2008	Jim Childers	Potter-Randall CAD (retired)
2007	Art Cory	Travis CAD (retired)
2006	Michael Amezcuita	Bexar AD
2005	Jim Robinson	Harris CAD (retired)
2004	Sands Stieffer	Harris CAD (retired)
2003	John Marshall	Tarrant AD (retired)
2002	Rick Kuehler	Dallas CAD (retired)
2001	Buddy Winn	Brazos CAD (retired)
2000	Rod Lewallen	Callahan CAD (deceased)
1999	Charles Gaskamp	Washington CAD (retired)
1998	Roy Holcomb	Lee CAD (formerly)
1997	Dana Ripley	Bastrop CAD (formerly)
1996	W. B. Criswell	Lubbock CAD BOD (retired)
1995	Walter Stoneham	Bexar AD (deceased)
1994	Michael Barnett	Smith CAD (retired)
1993	Sid Danner	Cherokee CAD (retired)
1992	Bill Lovelady	El Paso CAD BOD (deceased)
1991	Roland Bieber	Jefferson CAD (retired)
1990	Bill Carroll	Williamson CAD (retired)
1989	Ken Graeber	Harris CAD (formerly)
1988	Jackie Self	Kaufman CAD (retired)
1987	Richard Petree	Taylor CAD (retired)
1986	James Archer	Travis CAD (retired)
1986	Earl Luna	Dallas CAD BOD (deceased)

2019 TAAD Award Winners

Board Member of the Year Award **Harry Gibbs**

This award is annually presented to the outstanding appraisal district director. This is a tough choice because in TAAD we have many board members, and all contribute in their own way.

Our winner has vast real estate experience, licensed as a Texas Real Estate Broker since 1980 and serving owner/landlords, buyers and sellers in numerous large commercial real estate transactions in 10 Texas counties.

He has served the Texas Association of REALTORS as Commercial Liaison to Leadership in 2018, Chairman of the Commercial Committee in 2016, Public Policy Committee Chairman in 2013, on the Land Use Committee, Commercial Forms Committee, and Nominating Committee.

He is a Certified Commercial Investment Member and a Certified International Property Specialist. A graduate the University of Texas, Austin in 1982, he has a BBA in Real Estate and Urban Land Development as well as a BBA in Finance.

Our winner is a two-time president of the Georgetown Sunrise Rotary Club, former member and Chairman of the Georgetown Planning and Zoning Commission, and currently serves on the Board of Directors for the Williamson Central Appraisal District.

He has a wonderful wife who is also in real estate, 2 great step children, 4 absolutely wonderful Grandchildren, and a really cool frisbee catching' Blue Heeler named Grace.

Congratulations to the **2019 Board Member of the Year: Harry Gibbs, Board of Directors of the Williamson Central Appraisal District.**



Alvin Lankford, CAE, Williamson CAD, and 2019 Board Member of the Year, Harry Gibbs of Williamson CAD BOD

Previous Board Member of the Year Award Winners

2018	No award given	
2017	Kevin Kieschnick	Nueces CAD BOD
2016	No award given	
2015	Ro'Vin Garrett	Brazoria CAD BOD
2014	Cameron AD Board & Hidalgo CAD Board	
2013	Glenn Peters	Harris CAD BOD
2012	Frank Monk	Austin CAD BOD
2011	Keith Hughey	Bexar AD BOD
2010	Kristeen Roe	Brazos CAD BOD
2009	Luanne Caraway	Hays CAD BOD
2008	Charley Hecker	El Paso CAD BOD
2007	Betsy Price	Tarrant AD BOD
2006	David N. Grimes	Midland CAD BOD
2005	Miriam Johnson	Jefferson CAD BOD
2004	Charles Holmes	Panola CAD BOD
2003	W. B. Criswell	Lubbock CAD BOD
2002	Deborah Hunt	Williamson CAD BOD
2001	Roxana Tom	Atascosa CAD BOD
2000	Gene Landry	Jefferson CAD BOD
1999	Roxana Tom	Atascosa CAD BOD
1998	Jack Cargill	Terry CAD BOD

2019 TAAD Award Winners



**2019 Excellence in Education Award
winner Matthew Tepper
of McCreary Veselka Bragg & Allen**

James Goodwin Excellence in Education Award **Matthew Tepper**

Our winner provides legal representation in the areas of appraisal district litigation, property value study litigation and general litigation. He joined his law firm in August 2005, and has handled numerous cases in Texas state and federal trial and appellate courts.

Previously our winner was an Assistant Attorney General for the State of Texas, litigating civil rights, tort, and employment lawsuits on behalf of

the state's law enforcement agencies and officers. He graduated from Southern Illinois University and then graduated from the Baylor University School of Law in 2000.

He is a member of the State Bar of Texas, the Bar of the US District Court for the Western District of Texas, and of the Fifth Circuit Court of Appeals.

He's the husband of Cheryl, and reportedly was the best cashier Ace Hardware in Champaigne, Illinois, has ever employed.

This year's winner of the **James Goodwin Excellence in Education Award** – Matthew Tepper, shareholder and managing attorney for McCreary Veselka Bragg & Allen.

Previous Excellence in Education Award Winners

2018	Terry Spradlin	Tarrant AD
2017	Marya Crigler	Travis CAD
201	Mickey Hand	Wise CAD
2015	Tracey Landrum Foster	Hugh Landrum & Associates
2014	Roy Armstrong	Armstrong & Armstrong, PC
2013	Rick Stuart	TEAM Consulting
2012	Rick Kuehler	Dallas CAD
2011	Carla Pope-Osborne	Perdue Brandon Fielder Collins & Mott
2010	Deborah Cartwright	Comptroller's Property Tax Assistance Division
2009	Wayne Wilshire	Tarrant AD (<i>retired</i>)
2008	Allen McKinley	Trinity CAD (<i>retired</i>)
2007	Michael Barnett,	Smith CAD (<i>retired</i>)
2006	Scott Howard	McCreary Veselka Bragg & Allen
2005	Board of Tax Professional Examiners	
2004	Richard Petree	Taylor CAD (<i>retired</i>)
2003	Jeff Craig	Tarrant AD
2002	Sands Stiefer	Harris CAD (<i>retired</i>)
2001	James Goodwin	Ector CAD (<i>posthumous presentation</i>)
2000	Guy Griscom	Harris CAD (<i>retired</i>)
1999	Rod Lewallen	Callahan CAD (<i>deceased</i>)
1998	Big Country TAAD Chapter	

Executive Director's Report for 2019

Delegate Assembly & Business Meeting, February 25, 2020

Highlights of 2019, a busy year for the Texas Association of Appraisal Districts, include:

- » TAAD enjoyed the participation of **246** member appraisal districts.
- » TAAD's education program continued to develop and expand in 2019. We served **695** students in **31** state certification classes and six RPA Review classes in Austin. Although TDLR abolished "secondary sponsors" TAAD continues to assist its members in setting up education courses across the state to reach many more students, maintaining our commitment to help appraisal districts bring reasonably-priced education to their local area. The TAAD Education Committee planned 18 programs to reach all segments of the appraisal district population. Topics covered included Public Funds Investment Act training, ethics training, legislative updates, as well as numerous specialized appraisal seminars. TAAD offered online classes (new laws and rules, chief appraiser ethics and ethics) that reached 241. In addition, TAAD renewed a commitment to professional development of its members by assisting IAAO with their Instructor Relations Committee and by offering **18** courses and workshops. We continued to offer RPA review courses for registrants taking their licensing exams. For 2019, we served a total of **2,396** students through TAAD's education program.
- » We continued our **Chief Appraiser Institute**, designed to provide in-depth training to new and prospective chief appraisers. There were 31 individuals in the Class of 2019.
- » Approximately 663 individuals and more than 187 vendors attended TAAD's Thirty-eighth Annual Conference in Austin last February. The Conference Committee continues to work on providing the best program, speakers and facilities possible for a reasonable price.
- » Working during the 2019 legislative session, TAAD's Legislative Committee worked to identify and pursue a list of legislative priorities, met with allied organizations to discuss possible mutual interests, and attended, as well as testified at, House and Senate committees.
- » TAAD's executive board has worked to meet its strategic plan, calling for developing and maintaining a sound education program for tax professionals; developing educational opportunities for member district support staff; evaluating and improving the program of the annual conference; increasing membership and member services, and working with legislators, related organizations and state leaders to maintain a legislative presence.

For 2020, the TAAD staff and I aim to do our best to continue to meet the needs of our membership. We will remember that each of you members, whether from a member district, or an associate, affiliate or retired member, are the most important reason for our being at TAAD. Please feel free to contact us at any time to share your concerns, questions and comments. At all times we will remember that TAAD exists to be of service to its members; please let us know how the staff and I can assist you and your appraisal district.

TAAD's 2020 State Certification Course Schedule

<i>Month</i>	<i>Course Number</i>	<i>Name</i>
MAY 2020		
May 4-6	Course 8	Assessment and Collections (TAAD office)
May 7-8	Course 28	Truth in Taxation (TAAD office)
May 18-20	Course 9	Adv. Assessment and Collections (TAAD office)
AUGUST 2020		
August 24-26	Course 7	Texas Property Tax Law
August 24-27	Course 10	Analyzing a Real Property Appraisal
August 24-28	Course 203	Appraisal of Real Property
SEPTEMBER 2020		
September 14-17	Course 3	Income Approach to Value
September 14-17	Course 4	Personal Property Appraisal
September 14-17	Course 5	Mass Appraisal
OCTOBER 2020		
October 26-27	Course 30	Ethics
October 26-28	Course 101	Intro to Texas Property Tax System
October 28-30	Course 102	Intro to Appraisal
NOVEMBER 2020		
November 16-18	Course 32	USPAP
November 18	Course 31	USPAP refresher
November 16-20	Course 203	Appraisal of Real Property
DECEMBER 2020		
December 7-9	Course 7	Texas Property Tax Law
December 7-10	Course 10	Analyzing a Real Property Appraisal
December 7-10	Course 3	Income Approach to Value
December 7-10	Course 4	Personal Property Appraisal
December 7-9	Course 101	Intro to Texas Property Tax System
December 9-11	Course 102	Intro to Appraisal

course registration on next page

TAAD's 2020 State Certification Course Registration Form

1. **Class Hours:** Unless otherwise specified, course hours are from 8:30 am-5 pm.

Registration on day one of class is 8-8:30 am.

See TAAD website for course lengths.

2. **Class Locations/Hotel Lodging:**

» **Austin Marriott North/Round Rock**

2600 La Frontera Blvd., Round Rock, TX 78681

Lodging: 800.865.0546; \$125/night; call **at least three weeks** in advance for the TAAD block.

» **TAAD Office:** 7700 Chevy Chase Dr., Bldg. 1, Ste. 425, Austin, TX 78752

See TAAD website for lodging suggestions.

3. **Coupon:** All member districts will receive a coupon for \$50-off one Member District Course Fee each year. To redeem, please enclose original coupon with remaining fee.

4. **Class Materials:** Your class materials will be waiting for you at registration. If you want them sooner, select the appropriate check box below.

5. **Cancellations:** There will be a **\$75 fee** charged for cancellations. Written request for a refund must be received at TAAD at least seven days **before** class begins or entire registration is forfeited.

Cost for Courses:

Submit separate forms and fees for each course.

Course 30	\$210 for TAAD Member Districts \$235 for TAAD Associate/Affiliate Members \$320 for Nonmembers
Course 31	\$75 for TAAD Member Districts \$160 for TAAD Associate/Affiliate Members \$225 for Nonmembers
Courses 101, 102, 9, 28 or 32	\$235 for TAAD Member Districts \$260 for TAAD Associate/Affiliate Members \$350 for Nonmembers
Courses 3, 4, 5, 7 or 10	\$310 for TAAD Member Districts \$335 for TAAD Associate/Affiliate Members \$425 for Nonmembers
Course 8	\$335 for TAAD Member Districts \$360 for TAAD Associate/Affiliate Members \$450 for Nonmembers
Course 203 (previously 201 and 202)	\$410 for TAAD Member Districts \$435 for TAAD Associate/Affiliate Members \$500 for Nonmembers

Course # _____ Course Date _____ Course Location _____

Name _____ Nickname _____ TDLR # (if applicable) _____

Jurisdiction/Firm _____ Title _____

Mailing address _____

City _____ State _____ Zip _____

Telephone _____ Email address _____

confirmations are sent by email

Course Materials (please mark one)

- ☐ Please **email** my class materials (student responsible for printing and bringing materials to class)
- ☐ I will **pick up** my class materials at registration
- ☐ Please **mail** my class materials. I have enclosed the \$10 shipping and handling fee.*

Materials mailed only if registration and payment are received **three weeks prior to class.*



Note: Property Assessment Valuation book (used in Courses 201, 202, 3, 4 and 5) should be ordered directly from IAAO (iaao.org).

Course Registration Fee..... Registration Fee.....\$ _____

PTEC Glossary - optional (\$20) Enclosed.....\$ _____

Mail Course Materials - optional (\$10) Enclosed.....\$ _____

Member District Certificate (must enclose with payment) minus\$ _____

TOTAL AMOUNT ENCLOSED \$ _____

Please complete the registration form and return it along with payment to:

TAAD | 7700 Chevy Chase Drive; Building One, Suite 425 | Austin, Texas 78752-1558

Office Use Only:

Coupon _____ Date _____ Check# _____ Paid _____

Glossary _____ Materials mailed _____ DB _____

Texas Association of Appraisal Districts

2020 IAAO Course/Workshop Schedule 10/10/19



Course 201: Appraisal of Land

March 30-April 3, 2020

Site: Harris CAD, 13013 Northwest Freeway, Houston

Instructor: Marion Johnson, CAE

Fees: TAAD member districts \$550
TAAD associate/affiliate members \$600
Nonmembers: \$700

TDLR credit: 30 hours

Recommended prerequisites: Course 101, Course 102

AQB Approved: 33.50 QE, 33.50 CE with exam / 30 CE no exam

» Recommended text: *Property Assessment Valuation*, 3rd edition (obtain from IAAO)

Workshop 854: CMS Case Problem Review Workshop

April 14-15, 2020

Site: Harris CAD, 13013 Northwest Freeway, Houston

Instructor: Richard Norejko, CMS

Fees: TAAD member districts \$500
TAAD associate/affiliate members \$600
Nonmembers: \$700

TDLR credit: 15 hours

IAAO recertification credit: 15 hours

Recommended prerequisites: Course 101, Course 102, Course 600, Course 601

Exam included: No (*Practice case study only*)

Course 500: Assessment of Personal Property

August 24-28, 2020

Site: Harris CAD, 13013 Northwest Freeway, Houston

Instructor: Lisa Hobart, PPS

Fees: TAAD member districts \$550
TAAD associate/affiliate members \$600
Nonmembers: \$700

TDLR credit: 30 hours

» Recommended text: *Property Assessment Valuation (PAV)* (3rd edition)

Workshop 850: CAE Case Study Review Workshop

September 28-30, 2020

Site: TAAD Office, 7700 Chevy Chase Drive, Bldg. One, Suite 425, Austin

Instructor: Marion Johnson, CAE

Fees: TAAD member districts \$475
TAAD associate/affiliate members \$550
Nonmembers: \$675

TDLR credit: 18.5 hours

IAAO recertification credit: 18.5 hours

Recommended prerequisites: Course 101, Course 102, Course 112, Course 311 or 312, Course 400

Exam included: No (*Practice case study only*)

Workshop 354: Multiple Regression Analysis for Real Property Valuation

October 1-2, 2020

Site: TAAD Office, 7700 Chevy Chase Drive, Bldg. One, Suite 425, Austin

Instructor: Larry Clark, CAE

Fees: TAAD member districts \$425
TAAD associate/affiliate members \$500
Nonmembers: \$600

TDLR credit: 11 hours

IAAO recertification credit: 11 hours

Recommended prerequisites: Course 101

Exam included: Yes

Course 311: Real Property Modeling Concepts

October 5-9, 2020

Site: TAAD Office, 7700 Chevy Chase Drive, Bldg. One, Suite 425, Austin

Instructor: Barry Couch, CAE

Fees: TAAD member districts \$550
TAAD associate/affiliate members \$600
Nonmembers: \$700

TDLR credit: 30 hours

Recommended prerequisite: Course 300

Please note: former 311 (*Residential Modeling Concepts*) and 312 (*Commercial/Industrial Modeling Concepts*) have been redesigned into this one 5-day course.

continued on next page

2020 IAAO Course/Workshop *continued*

Course 402: Property Tax Policy

October 26-30, 2020

Site: Harris CAD, 13013 Northwest Freeway, Houston

Instructor: Rick Stuart, CAE

Fees: TAAD member districts \$550

TAAD associate/affiliate members \$600

Nonmembers: \$700

TDLR credit: 30 hours

Recommended prerequisite: Course 101

IAAO Continuing Education 30 hours CE

AQB Approved: 33.50 CE with exam / 30 CE no exam

» *Recommended text:* *Fundamentals of Tax Policy*
(obtain from IAAO)

Workshop 851: RES Case Study Review Workshop

November 9-11, 2020

Site: Harris CAD, 13013 Northwest Freeway, Houston

Instructor: Marion Johnson, CAE

Fees: TAAD member districts \$475

TAAD associate/affiliate members \$550

Nonmembers: \$675

TDLR credit: 18.5 hours

IAAO recertification credit: 18.5 hours

Recommended prerequisites: Course 101, Course 102,
Course 112, Course 311 or 312, Course 400

Exam included: No (*Practice case study only*)

Course 112: Income Approach to Valuation II

November 16-20, 2020

Site: TAAD Office, 7700 Chevy Chase Drive, Bldg. One,
Suite 425, Austin

Instructor: Barry Couch, CAE

Fees: TAAD member districts \$550

TAAD associate/affiliate members \$600

Nonmembers: \$700

TDLR credit: 30 hours

Recommended prerequisites: Course 101, Course 102

AQB Approved: 33.50 QE, 33.50 CE with exam / 30 CE
no exam

» *Recommended text:* *Property Assessment Valuation*,
3rd edition (obtain from IAAO)

Workshop 151: Uniform Standards of Professional Appraisal Practice (*National*)

November 16-17, 2020

Site: Harris CAD, 13013 Northwest Freeway, Houston

Instructor: Lath Harris, CAE

Fees: TAAD member districts \$375

TAAD associate/affiliate members \$450

Nonmembers: \$550

TDLR credit: 15 hours

IAAO recertification credit: 15 hours

Exam included: Yes

Workshop 191: Uniform Standards of Professional Appraisal Practice Update (*National*)

November 18, 2020

Site: Harris CAD, 13013 Northwest Freeway, Houston

Instructor: Lath Harris, CAE

Fees: TAAD member districts \$275

TAAD associate/affiliate members \$350

Nonmembers: \$425

TDLR credit: 7 hours

IAAO recertification credit: 7 hours

Workshop 171: Standards of Professional Practice & Ethics

November 20, 2020

Site: Harris CAD, 13013 Northwest Freeway, Houston

Instructor: Guy Griscom, CAE

Fees: TAAD member districts \$275

TAAD associate/affiliate members \$350

Nonmembers: \$425

TDLR credit: 7 hours

IAAO recertification credit: 7 hours

Exam included: Yes

Course 102: Income Approach to Valuation

November 30-December 4, 2020

Site: Harris CAD, 13013 Northwest Freeway, Houston

Instructor: Brad Eldridge, CAE, MAI

Fees: TAAD member districts \$550

TAAD associate/affiliate members \$600

Nonmembers: \$700

TDLR credit: 30 hours

Recommended prerequisite: Course 101, Course 102,
Course 201, Course 300, Course 311

AQB Approved: 33.50 CE with exam / 30 CE no exam

» *Recommended text:* *Property Assessment Valuation*,
3rd edition (obtain from IAAO)

course registration on next page

TAAD 2020 IAAO Course/Workshop Registration Form

1. **Class Hours:** Unless otherwise specified, course hours are from 8:30 am - 5 pm. Registration on class day 1 is 8-8:30 am.

2. **Location/Hotel Accommodations:** check TAAD's IAAO schedule for announced location.
 - » **Denton County Appraisal District**
3911 Morse Street, Denton 76208
 - » **Harris County Appraisal District**
13013 Northwest Freeway, Houston 77040
 - » **North Austin/Round Rock Marriott Hotel**
2600 LaFrontera Blvd., Round Rock 78681
 - » **TAAD Headquarters**
7700 Chevy Chase Drive, Bldg. One, Suite 425, Austin 78752
 - » **Travis Central Appraisal District**
8314 Cross Park Drive, Austin 78754
 For lodging information, please contact TAAD or refer to TAAD's website for suggestions.

3. **Registration Deadline:** IAAO requires class material to be ordered *at least three weeks prior to the course*, therefore TAAD must receive your registration at least three weeks prior to the course beginning. If you wish to register after this deadline, contact TAAD first to confirm availability.

4. **Cancellations:** A \$100 administrative charge is deducted for cancellations. This includes faxed registrations. Refund requests must be received by TAAD *in writing no later than one week prior to the first day of the course*. There are no refunds for cancellations received by TAAD less than one week prior to first day of class.

5. **Cost for Courses:** Please refer to TAAD's IAAO Schedule for registration cost. Registration cost is *based on TAAD membership*, not IAAO membership.

6. **Course Materials:** Students will pick up course materials at registration on the first day of class.

7. **Additional Texts:** Please refer to the registration materials for possible additional IAAO texts needed for the class. *Each student is responsible for ordering and obtaining them from IAAO*. No texts will be available at the class.

8. **TDLR Credit:** TAAD will automatically report CE credit upon completion for students who provide a TDLR number on this form. Some IAAO courses may also count for TDLR Core Credit for those working toward RPA or RTA/C certification. To request Core Credit, *please contact TAAD directly prior to the class*.

IAAO Course/Workshop # _____ Course Dates _____ Course Location _____

Name _____ Nickname _____ TDLR # _____

Jurisdiction/Firm _____ Title _____

Mailing Address _____

City _____ State _____ Zip _____

Telephone _____ Email Address _____

Course Registration Fee\$ _____
(Fee is based on TAAD membership, not on IAAO membership)

TOTAL AMOUNT ENCLOSED\$ _____

Please complete the registration form and return it along with payment to:
TAAD | 7700 Chevy Chase Drive; Building One, Suite 425 | Austin, Texas 78752-1558



Office Use Only:

Date _____ Check# _____ Paid _____ DB _____

Real Estate Notes of Interest

Rick Stuart, CAE

Rick is a Senior Consultant with TEAM Consulting, LLC and lives in Topeka, Kansas.

www.builderonline.com, February 13, 2020

Editor's Note: *This would seem like a great tool to help determine what the largest contributor to market value would be – well, I guess you will have to decide if this article does that.* In its endless quest to mine meaningful data from its search engine, Realtor.com has unearthed what it says are the features most sought after by home shoppers in each state. Interestingly, RV garages turn up as a desired characteristic in Idaho, but not in Manhattan. Realtor.com analyzed keyword home search data in each U.S. state to determine regional must-have features among those searching for a home. <http://bit.ly/2OUGyF7>

www.builderonline.com, February 27, 2020

For the fifth consecutive year, the Texas housing market broke records in terms of the number of homes sold and median price, according to the 2019 Texas Real Estate Year in Review report released Thursday by Texas Realtors. "There is no doubt that the Texas housing market continues to shine, as detailed in this report boasting sustained demand and price appreciation," said Cindi Bulla, 2020 chairman of Texas Realtors. However, two of every three homes being sold are now more than \$200,000, which puts homeownership out of reach for many Texans. This continued challenge is a top priority of Texas Realtors, as affordability needs to be addressed before it becomes a crisis. Home sales across the state increased four percent in 2019, with 357,238 homes sold. This is a smaller increase than the 4.4 percent increase in 2018. <http://bit.ly/2PFutEe>

www.builderonline.com, March 3, 2020

CoreLogic (NYSE: CLGX) Home Price Index and HPI Forecast for January 2020, out Tuesday, shows home prices rose nationally by four percent from January 2019. On a month-over-month basis, prices increased by 0.1 percent in January 2020. <http://bit.ly/2TlXm8j>

www.builderonline.com, March 10, 2010

CoreLogic's monthly ***Loan Performance Insights Report***, out Tuesday, shows that nationally, 3.7 percent of mortgages were in some stage of delinquency in December 2019, representing a 0.4 percentage point decline in the overall delinquency rate compared with December 2018, when it was 4.1 percent. This was the lowest for a December in more than 20 years. <http://bit.ly/38KlIEY>

www.argus-selfstorage.com

It must have been Texas Day. The web link attached were all Texas self-storage facilities for sale. <https://bit.ly/33v5vgk>

www.hotelnewsnow.com, March 16, 2020

Hoteliers expect a quick rebound: A new survey from the Lodging Industry Investment Council highlights that many expect a quick bounce back later in the year after the impact from the coronavirus pandemic settles. The LIIC survey shows 27 percent expect a full recovery in six months, while 48 percent anticipate "full normalization within six months to a year" and 75 percent expecting that within a year. <https://bit.ly/3b6EEtF>

www.hotelnewsresource.com, March 18, 2020

Hotel Asset Value Enhancement (hotelAVE) in a study released today, estimated that it will take the hotel industry in the United States approximately five years to achieve pre COVID-19 occupancies, revenues and profitability. <http://bit.ly/2wjMilF>

Editor's Note: *I am comfortable in stating that one of the last two sources will be wrong.*

continued on next page

Real Estate Notes *continued*

Katy McLaughlin, *www.wsj.com*, March 18, 2020

In these tough times, a rare silver lining has come in the form of mortgage re-financings—an effect of the stock market sell off and flight to safety, which has pulled interest rates lower. Refi applications were up 79 percent the week ending March 6 compared with a week prior, according to the Mortgage Bankers Association. <https://on.wsj.com/2x9RMQk>

Presidential Candidate Joe Biden versus the AI

The information below from the Joe Biden campaign has generated considerable discussion and was addressed by the Appraisal Institute (AI) as the campaign platform was directed at fee appraisals for loan purposes. This was part of what the campaign labeled as, **“END REDLINING AND OTHER DISCRIMINATORY AND UNFAIR PRACTICES IN THE HOUSING MARKET”** <https://joebiden.com/housing/>

Tackle racial bias that leads to homes in communities of color being assessed by appraisers below their fair value. Housing in communities primarily comprised of people of color is valued at tens of thousands of dollars below majority-white communities even when all other factors are the same, contributing to the racial wealth gap. To counteract this racial bias, Biden will establish a national standard for housing appraisals that ensures appraisers have adequate training and a full appreciation for neighborhoods and do not hold implicit biases because of a lack of community understanding. An objective national standard for appraisals will also make it harder for financial institutions to put pressure on appraisers to their benefit.

Editor’s Note: *As you can imagine, this did not go well with the Appraisal Institute, and they responded with a letter. As an instructor of public/tax policy, it was interesting to see a discussion on public policy that did not involve those of us in mass appraisal.*

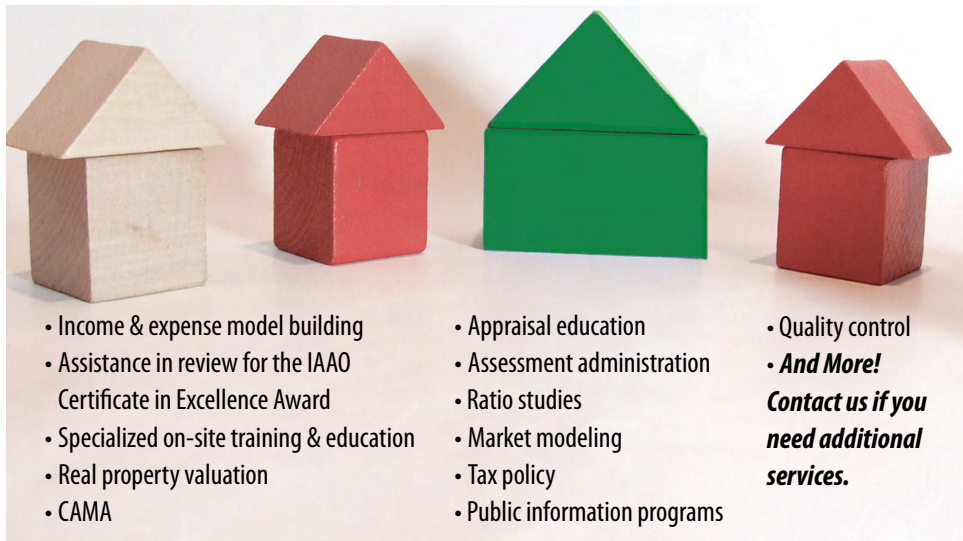
Attorney General Opinions / Request For Opinions

Request No. 0332-KP RE: Whether subsection 2054.519I(a-1) of the Government Code requires a member of the board of directors of an appraisal district to complete certified cybersecurity training.

Opinion requested by Honorable R. David Holmes, Hill County Attorney

Professional Services

TEAM Consulting, LLC offers expertise in property assessment and valuation to government clients in support of assessing officers and jurisdictions. From discovery and identification through valuation and administration to appeals and policy, our **TEAM** professionals are prepared to help you meet your needs.



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- Collection, analysis & model building for income & expense data
- Valuation and review of all commercial properties using remote sensing (oblique and street view imagery) and desktop appraisal technology
- Business process review for the Real Property Tax Administration Division
- Review and training on current processes and procedures relating to commercial properties
- Serve as a contracted County Appraiser (department head)
- Provide technical assistance as outlined by the County Appraiser
- Valued the land and improvements on leased lake lots owned by a city
- Conducted desktop review of residential data characteristics using street-view images and oblique photography
- Performance Audit of Residential Property Reassessment



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Services **TEAM** Consulting provided to Lyon County, Kan.

- ✓ Review neighborhood boundaries
- ✓ Review current staff and staffing requirements
- ✓ Review and development of staff organization charts
- ✓ Field review of a large sample of property data
- ✓ Review all sales and how they are used and maintained
- ✓ Review land values
- ✓ Review collection, storage and model-building processes for the income approach application
- ✓ Establish a plan for the county to proceed with sound processes in place for the valuation of commercial property

RATING ★★★★★

The County Appraiser for Lyon County, Kan., evaluated the performance of **TEAM** as "EXCELLENT" in all categories, including:

- ★ Quality of services/work
- ★ Timeliness of performance
- ★ Cost control
- ★ Business relations
- ★ Customer satisfaction

*"I highly recommend any assessor wanting to improve their assessment approach or data stratification to work with **Team Consulting**! They are so progressive in their thinking and approaches that no doubt you will be satisfied with their work."*
—Cindy Rogers, Assessor,
Buffalo County, Wyoming



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