Welcome from TAAD’s New President

As I write this traditional welcome letter to all of you, my thoughts are focused on the coronavirus outbreak which has turned everyone’s world upside down. We find ourselves making plans that we probably never envisioned that we would have to make and that we certainly didn’t consider only a few weeks ago.

I know there are tough decisions being made to protect your staff and also prepare to do the job we are tasked with. What has become clear to me through the difficult days of planning and preparing, is that we are not dealing with this alone. We are weighing our decisions with the help and input of our others that are facing the same issues in our strong association of appraisal districts.

More than at any time in my many years in this business, this experience has truly allowed me to appreciate the importance of an organization like TAAD. We have the unique gift of being able to tap into the depth of knowledge of others within this broad association. In many cases, we are developing new policies to add to those that we already had in place for dealing with disaster. The difficult work we do now will make us all stronger and even better prepared in the future.

When I was looking ahead to this non-legislative year, it appeared that it might be a pretty non-eventful time to serve as president. As it turns out that assessment may not have been completely accurate. However, as we continue to deal with these unique challenges, I do want you to know that TAAD committees are still being formed and we will eventually find the best ways for those hardworking committees to meet. I’m confident that we will continue to provide necessary educational offerings and also plan for and produce another fantastic conference.

If I can be of assistance to any of you, or if you have a suggestion you would like me to address with the executive board, please let me know.

It is truly my high honor to work with this year as the TAAD president.

Jeff Craig
Director of Administration
Tarrant Appraisal District
2020 TAAD President
Congratulations To The TAAD Chief Appraiser Institute

Jeanne Ashlock Fannin CAD
Susan Brewer Andrews CAD
Hector Briones Cameron CAD
Guillermo Carrington Nueces CAD
Robert Ckodre Lavaca CAD
Marissa Clement Armstrong CAD
Theresa Clinton Briscoe CAD
Faun Cullens Bastrop CAD
Deidra Deaton Wise CAD
Maria Encina Bexar AD
Sarah Fletcher Liberty CAD
George Garcia Cameron CAD
Benita Harvey Harris CAD
Jana Herrera Bandera CAD
Robert Maes Colorado CAD
Matthew Markert Travis CAD

These individuals have completed a series of intensive studies as a part of the requirements of the course.

Enrique Mata Zavala CAD
Aaron Moore Williamson CAD
Christopher Moser Bosque CAD
Justin Neuman Bosque CAD
Cari Papania Sabine CAD
Thomas Roe Hood CAD
Renn Rudasill Edwards CAD
Charles Saling Denton CAD
Kenton Shaw Comal CAD
Peter Snaddon Guadalupe CAD
Amanda Thibodeaux Upshur CAD
Carey Thrift Burnet CAD
Todd Walsh Potter-Randall CAD
Jordan Wise Fort Bend CAD
Marty Wright Collin CAD
### Thank You,
**2020 TAAD Conference Sponsors!**

#### DIAMOND LEVEL
- Harris Govern
- Linebarger Goggan Blair & Sampson LLP
- Tyler Technologies

#### PLATINUM LEVEL
- Perdue Brandon Fielder Collins & Mott LLP

#### GOLD LEVEL
- Anco Insurance
- Hugh Landrum & Associates
- Pritchard & Abbott
- Capitol Appraisal Group, Inc.
- Marvin F. Poer & Co.
- Ryan LLC
- Certified Payments
- McCready Veselka Bragg & Allen PC
- Toyota
- CycloMedia
- Nichols Jackson Dillard Hager & Smith
- Wardlaw Appraisal Group
- EagleView
- Olson & Olson LLP
- Goode, Casseb, Jones, Riklin, Choate & Watson
- Popp Hutcheson PLLC

#### SILVER LEVEL
- Alliance Tax Advisors LLC
- Government Capital Corp.
- Paradigm Tax Group
- ALN Apartment Data, Inc.
- Government Software Assurance Corp.
- Pattilo Brown & Hill LLP
- American Property Services Inc.
- Greer, Herz and Adams, LLP
- P.E. Pennington & Co. Inc.
- Armstrong & Armstrong PC
- Hegwood Group, Inc.
- Point and Pay
- Arthur P. Veltman & Assoc., Inc.
- Horizon Bank, SS8
- Ryan Law
- Atmos Energy Corp.
- Kavoussi and Associates
- Spatiaest
- Aumentum Technologies
- LexisNexis
- Temple Generation LLC
- Cantrell McCulloch Inc.
- Low Swinney Evans & James, PLLC
- The Marshall Firm
- Co-Star Realty Group
- Metropolitan Council of Appraisal Districts
- Trepp LLC
- Don W. Hicks, Sr., PC
- Morrison and Head Consulting
- Valbridge Property Advisors
- Evertson & Sanchez, PC
- Nearmap US

#### BRONZE LEVEL
- ABIP, PC
- Geary Porter & Donovan
- Southwest Data Solutions
- ADVOREMTAX.NET
- HUB International
- Strategic National Property Tax Advisors
- BIS Consulting
- i3-Software & Services
- TAAD-IAAO Chapter
- Blackwell & Duncan, PLLC
- K. E. Andrews & Co.
- Thomas Y. Pickett
- Computer Information Concepts, Inc.,
- Kurz Group Inc.
- True Prodigy
- Data Cloud Solutions, LLC
- Merit Advisors
- VariVerge
- Eccentex Corp.
- Meritax LLC
- Watson Millican & Company
- Estes & Gandhi, PC
- Paul Hornsby & Co.
- Western Valuation & Consulting
- First Financial Bank, N.A. | Fort Worth
- Property Tax Advocates
- Forte Payment Systems
- RETC, LP

#### SUPPORTER LEVEL
- Bruce Property Tax Solutions
- D. Alan Bowlby & Associates, Inc.
Earl Luna Award

Dinah Kilgore

This year’s Earl Luna Award winner is a name recognized by many in the ad valorem tax industry.

She began her career in the appraisal profession with the El Paso Central Appraisal District in 1982 and achieved her RPA in 1986. She followed another path for a time, leaving in 1998 to become Land and Contract Administrator for the City of El Paso Aviation Department.

She rejoined EPCAD in 2006 as Manager of the Commercial/Industrial/Personal Property Department and soon thereafter was promoted to Assistant Chief Appraiser, and then in 2010 to Executive Director/Chief Appraiser.

Most recently, she was elected to the International Association of Assessing Officers Board of Directors. She has been an active IAAO member since 2007, where she serves on the Certificate of Excellence committee. (In 2012, IAAO awarded EPCAD the Certificate of Excellence in Assessment Administration.)

She is also a member of TAAD where she served as President in 2016, as well as TAAO and the Metropolitan Council of Appraisal Districts where she has served as chairperson.

She and her husband, Johnny, are approaching the half-century milestone of wedded bliss and have two children. This year’s winner of the Earl Luna Award is Dinah Kilgore, Executive Director/Chief Appraiser for the El Paso Central Appraisal District.

Previous Earl Luna Award Winners

<table>
<thead>
<tr>
<th>Year</th>
<th>Name</th>
<th>Organization</th>
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<td>Deborah Wheeler</td>
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<td>Matt Tepper</td>
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<td>Carla Pope-Osborne</td>
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<td>Dave Kimbrough</td>
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<td>Ed Trigg</td>
<td>Wichita CAD (retired)</td>
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<td>Collins &amp; Mott (retired)</td>
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<td>Tarrant AD</td>
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<td>Deborah Hunt</td>
<td>Williamson CAD BOD (retired)</td>
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<td>Jim Childers</td>
<td>Potter-Randall CAD (retired)</td>
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<td>2007</td>
<td>Art Cory</td>
<td>Travis CAD (retired)</td>
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<td>Bexar AD</td>
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<td>Jim Robinson</td>
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<td>Sands Stiefer</td>
<td>Harris CAD (retired)</td>
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<td>John Marshall</td>
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<td>2001</td>
<td>Buddy Winn</td>
<td>Brazos CAD (retired)</td>
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<td>Rod Lewallen</td>
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<td>1999</td>
<td>Charles Gaskamp</td>
<td>Washington CAD (retired)</td>
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<td>1998</td>
<td>Roy Holcomb</td>
<td>Lee CAD (formerly)</td>
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<td>1997</td>
<td>Dana Ripley</td>
<td>Bastrop CAD (formerly)</td>
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<td>W. B. Criswell</td>
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<td>1995</td>
<td>Walter Stoneham</td>
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<td>1994</td>
<td>Michael Barnett</td>
<td>Smith CAD (retired)</td>
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<td>1993</td>
<td>Sid Danner</td>
<td>Cherokee CAD (retired)</td>
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<td>Bill Lovelady</td>
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<td>Roland Bieker</td>
<td>Jefferson CAD (retired)</td>
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<td>Bill Carroll</td>
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<td>Ken Graeber</td>
<td>Harris CAD (formerly)</td>
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<td>1988</td>
<td>Jackie Self</td>
<td>Kaufman CAD (retired)</td>
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<td>1987</td>
<td>Richard Petree</td>
<td>Taylor CAD (retired)</td>
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<td>1986</td>
<td>James Archer</td>
<td>Travis CAD (retired)</td>
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<tr>
<td>1986</td>
<td>Earl Luna</td>
<td>Dallas CAD BOD (deceased)</td>
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Board Member of the Year Award

Harry Gibbs

This award is annually presented to the outstanding appraisal district director. This is a tough choice because in TAAD we have many board members, and all contribute in their own way.

Our winner has vast real estate experience, licensed as a Texas Real Estate Broker since 1980 and serving owner/landlords, buyers and sellers in numerous large commercial real estate transactions in 10 Texas counties.

He has served the Texas Association of REALTORS as Commercial Liaison to Leadership in 2018, Chairman of the Commercial Committee in 2016, Public Policy Committee Chairman in 2013, on the Land Use Committee, Commercial Forms Committee, and Nominating Committee.

He is a Certified Commercial Investment Member and a Certified International Property Specialist. A graduate the University of Texas, Austin in 1982, he has a BBA in Real Estate and Urban Land Development as well as a BBA in Finance.

Our winner is a two-time president of the Georgetown Sunrise Rotary Club, former member and Chairman of the Georgetown Planning and Zoning Commission, and currently serves on the Board of Directors for the Williamson Central Appraisal District.

He has a wonderful wife who is also in real estate, 2 great step children, 4 absolutely wonderful Grandchildren, and a really cool frisbee catching’ Blue Heeler named Grace.

Congratulations to the 2019 Board Member of the Year: Harry Gibbs, Board of Directors of the Williamson Central Appraisal District.
James Goodwin Excellence in Education Award
Matthew Tepper

Our winner provides legal representation in the areas of appraisal district litigation, property value study litigation and general litigation. He joined his law firm in August 2005, and has handled numerous cases in Texas state and federal trial and appellate courts.

Previously our winner was an Assistant Attorney General for the State of Texas, litigating civil rights, tort, and employment lawsuits on behalf of the state’s law enforcement agencies and officers. He graduated from Southern Illinois University and then graduated from the Baylor University School of Law in 2000.

He is a member of the State Bar of Texas, the Bar of the US District Court for the Western District of Texas, and of the Fifth Circuit Court of Appeals.

He’s the husband of Cheryl, and reportedly was the best cashier Ace Hardware in Champaigne, Illinois, has ever employed.

This year’s winner of the James Goodwin Excellence in Education Award – Matthew Tepper, shareholder and managing attorney for McCreary Veselka Bragg & Allen.

Previous Excellence in Education Award Winners

<table>
<thead>
<tr>
<th>Year</th>
<th>Name</th>
<th>Firm/Division</th>
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<td>2019</td>
<td>Matthew Tepper</td>
<td>McCreary Veselka Bragg &amp; Allen</td>
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<td>2018</td>
<td>Terry Spradlin</td>
<td>Tarrant AD</td>
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<td>2017</td>
<td>Marya Crigler</td>
<td>Travis CAD</td>
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<td>2016</td>
<td>Mickey Hand</td>
<td>Wise CAD</td>
</tr>
<tr>
<td>2015</td>
<td>Tracey Landrum Foster</td>
<td>Hugh Landrum &amp; Associates</td>
</tr>
<tr>
<td>2014</td>
<td>Roy Armstrong</td>
<td>Armstrong &amp; Armstrong, PC</td>
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<tr>
<td>2013</td>
<td>Rick Stuart</td>
<td>TEAM Consulting</td>
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<tr>
<td>2012</td>
<td>Rick Kuehler</td>
<td>Dallas CAD</td>
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<tr>
<td>2011</td>
<td>Carla Pope-Osborne</td>
<td>Perdue Brandon Fielder</td>
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<tr>
<td></td>
<td></td>
<td>Collins &amp; Mott</td>
</tr>
<tr>
<td>2010</td>
<td>Deborah Cartwright</td>
<td>Comptroller’s Property Tax Division</td>
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<tr>
<td></td>
<td></td>
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<tr>
<td>2009</td>
<td>Wayne Wilshire</td>
<td>Tarrant AD (retired)</td>
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<tr>
<td>2008</td>
<td>Allen Mckinley</td>
<td>Trinity CAD (retired)</td>
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<tr>
<td>2007</td>
<td>Michael Barnett,</td>
<td>Smith CAD (retired)</td>
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<td>2006</td>
<td>Scott Howard</td>
<td>McCreary Veselka Bragg &amp; Allen</td>
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<td>2005</td>
<td>Board of Tax Professional Examiners</td>
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<tr>
<td>2004</td>
<td>Richard Petree</td>
<td>Taylor CAD (retired)</td>
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<td>2003</td>
<td>Jeff Craig</td>
<td>Tarrant AD</td>
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<td>2002</td>
<td>Sands Stiefer</td>
<td>Harris CAD (retired)</td>
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<td>2001</td>
<td>James Goodwin</td>
<td>Ector CAD (posthumous presentation)</td>
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<td>2000</td>
<td>Guy Griscom</td>
<td>Harris CAD (retired)</td>
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<td>1999</td>
<td>Rod Lewallen</td>
<td>Callahan CAD (deceased)</td>
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<tr>
<td>1998</td>
<td>Big Country TAAD Chapter</td>
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Executive Director’s Report for 2019
Delegate Assembly & Business Meeting, February 25, 2020

Highlights of 2019, a busy year for the Texas Association of Appraisal Districts, include:

» TAAD enjoyed the participation of 246 member appraisal districts.

» TAAD’s education program continued to develop and expand in 2019. We served 695 students in 31 state certification classes and six RPA Review classes in Austin. Although TDLR abolished “secondary sponsors” TAAD continues to assist its members in setting up education courses across the state to reach many more students, maintaining our commitment to help appraisal districts bring reasonably-priced education to their local area.

The TAAD Education Committee planned 18 programs to reach all segments of the appraisal district population. Topics covered included Public Funds Investment Act training, ethics training, legislative updates, as well as numerous specialized appraisal seminars. TAAD offered online classes (new laws and rules, chief appraiser ethics and ethics) that reached 241. In addition, TAAD renewed a commitment to professional development of its members by assisting IAAO with their Instructor Relations Committee and by offering 18 courses and workshops. We continued to offer RPA review courses for registrants taking their licensing exams. For 2019, we served a total of 2,396 students through TAAD’s education program.

» We continued our Chief Appraiser Institute, designed to provide in-depth training to new and prospective chief appraisers. There were 31 individuals in the Class of 2019.

» Approximately 663 individuals and more than 187 vendors attended TAAD’s Thirty-eighth Annual Conference in Austin last February. The Conference Committee continues to work on providing the best program, speakers and facilities possible for a reasonable price.

» Working during the 2019 legislative session, TAAD’s Legislative Committee worked to identify and pursue a list of legislative priorities, met with allied organizations to discuss possible mutual interests, and attended, as well as testified at, House and Senate committees.

» TAAD’s executive board has worked to meet its strategic plan, calling for developing and maintaining a sound education program for tax professionals; developing educational opportunities for member district support staff; evaluating and improving the program of the annual conference; increasing membership and member services, and working with legislators, related organizations and state leaders to maintain a legislative presence.

For 2020, the TAAD staff and I aim to do our best to continue to meet the needs of our membership. We will remember that each of you members, whether from a member district, or an associate, affiliate or retired member, are the most important reason for our being at TAAD. Please feel free to contact us at any time to share your concerns, questions and comments. At all times we will remember that TAAD exists to be of service to its members; please let us know how the staff and I can assist you and your appraisal district.
# TAAD’s 2020 State Certification Course Schedule

<table>
<thead>
<tr>
<th>Month</th>
<th>Course Number</th>
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<tr>
<td><strong>MAY 2020</strong></td>
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<tr>
<td>May 4-6</td>
<td>Course 8</td>
<td>Assessment and Collections (TAAD office)</td>
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<tr>
<td>May 7-8</td>
<td>Course 28</td>
<td>Truth in Taxation (TAAD office)</td>
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<tr>
<td>May 18-20</td>
<td>Course 9</td>
<td>Adv. Assessment and Collections (TAAD office)</td>
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<td><strong>AUGUST 2020</strong></td>
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<tr>
<td>August 24-26</td>
<td>Course 7</td>
<td>Texas Property Tax Law</td>
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<tr>
<td>August 24-27</td>
<td>Course 10</td>
<td>Analyzing a Real Property Appraisal</td>
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<tr>
<td>August 24-28</td>
<td>Course 203</td>
<td>Appraisal of Real Property</td>
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<td><strong>SEPTEMBER 2020</strong></td>
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<tr>
<td>September 14-17</td>
<td>Course 3</td>
<td>Income Approach to Value</td>
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<tr>
<td>September 14-17</td>
<td>Course 4</td>
<td>Personal Property Appraisal</td>
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<td>September 14-17</td>
<td>Course 5</td>
<td>Mass Appraisal</td>
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<td><strong>OCTOBER 2020</strong></td>
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<tr>
<td>October 26-27</td>
<td>Course 30</td>
<td>Ethics</td>
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<td>October 26-28</td>
<td>Course 101</td>
<td>Intro to Texas Property Tax System</td>
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<td>October 28-30</td>
<td>Course 102</td>
<td>Intro to Appraisal</td>
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<td><strong>NOVEMBER 2020</strong></td>
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<td>November 16-18</td>
<td>Course 32</td>
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<td>November 18</td>
<td>Course 31</td>
<td>USPAP refresher</td>
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<td>November 16-20</td>
<td>Course 203</td>
<td>Appraisal of Real Property</td>
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<td><strong>DECEMBER 2020</strong></td>
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<tr>
<td>December 7-9</td>
<td>Course 7</td>
<td>Texas Property Tax Law</td>
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<td>Analyzing a Real Property Appraisal</td>
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<td>Income Approach to Value</td>
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<td>December 7-9</td>
<td>Course 101</td>
<td>Intro to Texas Property Tax System</td>
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<tr>
<td>December 9-11</td>
<td>Course 102</td>
<td>Intro to Appraisal</td>
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*course registration on next page*
## TAAD’s 2020 State Certification Course Registration Form

1. **Class Hours:** Unless otherwise specified, course hours are from 8:30 am-5 pm.

   Registration on day one of class is 8-8:30 am.

   See TAAD website for course lengths.

2. **Class Locations/Hotel Lodging:**
   - Austin Marriott North/Round Rock
     2600 La Frontera Blvd., Round Rock, TX 78681
     Lodging: 800.865.0546; $125/night; call at least three weeks in advance for the TAAD block.
   - **TAAD Office:** 7700 Chevy Chase Dr., Bldg. 1, Ste. 425, Austin, TX 78752
     See TAAD website for lodging suggestions.

3. **Coupon:** All member districts will receive a coupon for $50-off one Member District Course Fee each year. To redeem, please enclose original coupon with remaining fee.

4. **Class Materials:** Your class materials will be waiting for you at registration.

   If you want them sooner, select the appropriate check box below.

5. **Cancellations:** There will be a $75 fee charged for cancellations. Written request for a refund must be received at TAAD at least seven days before class begins or entire registration is forfeited.

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**Course Materials (please mark one)**

- [ ] Please email my class materials (student responsible for printing and bringing materials to class)
- [ ] I will pick up my class materials at registration
- [ ] Please mail my class materials. I have enclosed the $10 shipping and handling fee.*

*Materials mailed only if registration and payment are received three weeks prior to class.

**Note:** Property Assessment Valuation book (used in Courses 201, 202, 3, 4 and 5) should be ordered directly from IAAO (iaao.org).

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**TOTAL AMOUNT ENCLOSED $**

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Please complete the registration form and return it along with payment to:
TAAD | 7700 Chevy Chase Drive; Building One, Suite 425 | Austin, Texas 78752-1558

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Office Use Only:

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Texas Association of Appraisal Districts
2020 IAAO Course/Workshop Schedule 10/10/19

Course 201: Appraisal of Land
March 30-April 3, 2020
Site: Harris CAD, 13013 Northwest Freeway, Houston
Instructor: Marion Johnson, CAE
Fees: TAAD member districts $550
      TAAD associate/affiliate members $600
      Nonmembers: $700
TDLR credit: 30 hours
Recommended prerequisites: Course 101, Course 102
AQB Approved: 33.50 QE, 33.50 CE with exam / 30 CE no exam
Recommended text: Property Assessment Valuation, 3rd edition (obtain from IAAO)

Workshop 854: CMS Case Problem Review Workshop
April 14-15, 2020
Site: Harris CAD, 13013 Northwest Freeway, Houston
Instructor: Richard Norejko, CMS
Fees: TAAD member districts $500
      TAAD associate/affiliate members $600
      Nonmembers: $700
TDLR credit: 15 hours
IAAO recertification credit: 15 hours
Recommended prerequisites: Course 101, Course 102, Course 600, Course 601
Exam included: No (Practice case study only)

Course 500: Assessment of Personal Property
August 24-28, 2020
Site: Harris CAD, 13013 Northwest Freeway, Houston
Instructor: Lisa Hobart, PPS
Fees: TAAD member districts $550
      TAAD associate/affiliate members $600
      Nonmembers: $700
TDLR credit: 30 hours
Recommended text: Property Assessment Valuation (PAV) (3rd edition)

Workshop 850: CAE Case Study Review Workshop
September 28-30, 2020
Site: TAAD Office, 7700 Chevy Chase Drive, Bldg. One, Suite 425, Austin
Instructor: Marion Johnson, CAE
Fees: TAAD member districts $475
      TAAD associate/affiliate members $550
      Nonmembers: $675
TDLR credit: 18.5 hours
IAAO recertification credit: 18.5 hours
Recommended prerequisites: Course 101, Course 102, Course 112, Course 311 or 312, Course 400
Exam included: No (Practice case study only)

Workshop 354: Multiple Regression Analysis for Real Property Valuation
October 1-2, 2020
Site: TAAD Office, 7700 Chevy Chase Drive, Bldg. One, Suite 425, Austin
Instructor: Larry Clark, CAE
Fees: TAAD member districts $425
      TAAD associate/affiliate members $500
      Nonmembers: $600
TDLR credit: 11 hours
IAAO recertification credit: 11 hours
Recommended prerequisites: Course 101
Exam included: Yes

Course 311: Real Property Modeling Concepts
October 5-9, 2020
Site: TAAD Office, 7700 Chevy Chase Drive, Bldg. One, Suite 425, Austin
Instructor: Barry Couch, CAE
Fees: TAAD member districts $550
      TAAD associate/affiliate members $600
      Nonmembers: $700
TDLR credit: 30 hours
Recommended prerequisite: Course 300
Please note: former 311 (Residential Modeling Concepts) and 312 (Commercial/Industrial Modeling Concepts) have been redesigned into this one 5-day course.

continued on next page
Course 402: Property Tax Policy
October 26–30, 2020
Site: Harris CAD, 13013 Northwest Freeway, Houston
Instructor: Rick Stuart, CAE
Fees:
- TAAD member districts $550
- TAAD associate/affiliate members $600
- Nonmembers: $700
TDLR credit: 30 hours
Recommended prerequisite: Course 101
IAAO Continuing Education 30 hours CE
AQB Approved: 33.50 CE with exam / 30 CE no exam
Recommended text: Fundamentals of Tax Policy (obtain from IAAO)

Workshop 851: RES Case Study Review Workshop
November 9–11, 2020
Site: Harris CAD, 13013 Northwest Freeway, Houston
Instructor: Marion Johnson, CAE
Fees:
- TAAD member districts $475
- TAAD associate/affiliate members $550
- Nonmembers: $675
TDLR credit: 18.5 hours
IAAO recertification credit: 18.5 hours
Recommended prerequisites: Course 101, Course 102, Course 112, Course 311 or 312, Course 400
Exam included: No (Practice case study only)

Course 112: Income Approach to Valuation II
November 16–20, 2020
Site: TAAD Office, 7700 Chevy Chase Drive, Bldg. One, Suite 425, Austin
Instructor: Barry Couch, CAE
Fees:
- TAAD member districts $550
- TAAD associate/affiliate members $600
- Nonmembers: $700
TDLR credit: 30 hours
Recommended prerequisites: Course 101, Course 102
AQB Approved: 33.50 QE, 33.50 CE with exam / 30 CE no exam
Recommended text: Property Assessment Valuation, 3rd edition (obtain from IAAO)

Workshop 151: Uniform Standards of Professional Appraisal Practice (National)
November 16-17, 2020
Site: Harris CAD, 13013 Northwest Freeway, Houston
Instructor: Lath Harris, CAE
Fees:
- TAAD member districts $375
- TAAD associate/affiliate members $450
- Nonmembers: $425
TDLR credit: 15 hours
IAAO recertification credit: 15 hours
Exam included: Yes

Workshop 191: Uniform Standards of Professional Appraisal Practice Update (National)
November 18, 2020
Site: Harris CAD, 13013 Northwest Freeway, Houston
Instructor: Lath Harris, CAE
Fees:
- TAAD member districts $275
- TAAD associate/affiliate members $350
- Nonmembers: $425
TDLR credit: 7 hours
IAAO recertification credit: 7 hours
Exam included: Yes

Workshop 171: Standards of Professional Practice & Ethics
November 20, 2020
Site: Harris CAD, 13013 Northwest Freeway, Houston
Instructor: Guy Griscom, CAE
Fees:
- TAAD member districts $275
- TAAD associate/affiliate members $350
- Nonmembers: $425
TDLR credit: 7 hours
IAAO recertification credit: 7 hours
Exam included: Yes

Course 102: Income Approach to Valuation
November 30–December 4, 2020
Site: Harris CAD, 13013 Northwest Freeway, Houston
Instructor: Brad Eldridge, CAE, MAI
Fees:
- TAAD member districts $550
- TAAD associate/affiliate members $600
- Nonmembers: $700
TDLR credit: 30 hours
Recommended prerequisite: Course 101, Course 102, Course 201, Course 300, Course 311
AQB Approved: 33.50 CE with exam / 30 CE no exam
Recommended text: Property Assessment Valuation, 3rd edition (obtain from IAAO)

course registration on next page
TAAD 2020 IAAO Course/Workshop Registration Form

1. **Class Hours:** Unless otherwise specified, course hours are from 8:30 am - 5 pm. Registration on class day 1 is 8-8:30 am.

2. **Location/Hotel Accommodations:** Check TAAD’s IAAO schedule for announced location.
   - Denton County Appraisal District
     3911 Morse Street, Denton 76208
   - Harris County Appraisal District
     13013 Northwest Freeway, Houston 77040
   - North Austin/Round Rock Marriott Hotel
     2600 LaFrontera Blvd., Round Rock 78681
   - TAAD Headquarters
     7700 Chevy Chase Drive, Bldg. One, Suite 425, Austin 78752
   - Travis Central Appraisal District
     8314 Cross Park Drive, Austin 78754

For lodging information, please contact TAAD or refer to TAAD’s website for suggestions.

3. **Registration Deadline:** IAAO requires class material to be ordered at least three weeks prior to the course, therefore TAAD must receive your registration at least three weeks prior to the course beginning. If you wish to register after this deadline, contact TAAD first to confirm availability.

4. **Cancellations:** A $100 administrative charge is deducted for cancellations. This includes faxed registrations. Refund requests must be received by TAAD in writing no later than one week prior to the first day of the course. There are no refunds for cancellations received by TAAD less than one week prior to first day of class.

5. **Cost for Courses:** Please refer to TAAD’s IAAO Schedule for registration cost. Registration cost is based on TAAD membership, not IAAO membership.

6. **Course Materials:** Students will pick up course materials at registration on the first day of class.

7. **Additional Texts:** Please refer to the registration materials for possible additional IAAO texts needed for the class. Each student is responsible for ordering and obtaining them from IAAO. No texts will be available at the class.

8. **TDLR Credit:** TAAD will automatically report CE credit upon completion for students who provide a TDLR number on this form. Some IAAO courses may also count for TDLR Core Credit for those working toward RPA or RTA/C certification. To request Core Credit, please contact TAAD directly prior to the class.

---

**IAAO Course/Workshop #** _______________ **Course Dates** _______________ **Course Location** _______________

**Name** ___________________________________ **Nickname** ___________________________ **TDLR #** _______________

**Jurisdiction/Firm** ___________________________________ **Title** ___________________________

**Mailing Address** ________________________________________________________________

**City** ___________________________ **State** ___________________________ **Zip** _____________

**Telephone** ___________________________ **Email Address** ___________________________

**Course Registration Fee** ................................................................. $ __________________

*(Fee is based on TAAD membership, not on IAAO membership)*

**TOTAL AMOUNT ENCLOSED** ................................................................. $ __________________

Please complete the registration form and return it along with payment to:

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**Office Use Only:**

Date ___________ Check# ___________ Paid ___________ DB ___________
Real Estate Notes of Interest

Rick Stuart, CAE

Rick is a Senior Consultant with TEAM Consulting, LLC and lives in Topeka, Kansas.

www.builderonline.com, February 13, 2020

Editor’s Note: This would seem like a great tool to help determine what the largest contributor to market value would be – well, I guess you will have to decide if this article does that. In its endless quest to mine meaningful data from its search engine, Realtor.com has unearthed what it says are the features most sought after by home shoppers in each state. Interestingly, RV garages turn up as a desired characteristic in Idaho, but not in Manhattan. Realtor.com analyzed keyword home search data in each U.S. state to determine regional must-have features among those searching for a home. http://bit.ly/2OUGyF7

www.builderonline.com, February 27, 2020

For the fifth consecutive year, the Texas housing market broke records in terms of the number of homes sold and median price, according to the 2019 Texas Real Estate Year in Review report released Thursday by Texas Realtors. “There is no doubt that the Texas housing market continues to shine, as detailed in this report boasting sustained demand and price appreciation,” said Cindi Bulla, 2020 chairman of Texas Realtors. However, two of every three homes being sold are now more than $200,000, which puts homeownership out of reach for many Texans. This continued challenge is a top priority of Texas Realtors, as affordability needs to be addressed before it becomes a crisis. Home sales across the state increased four percent in 2019, with 357,238 homes sold. This is a smaller increase than the 4.4 percent increase in 2018. http://bit.ly/2PFutEe

www.builderonline.com, March 3, 2020


www.builderonline.com, March 10, 2020

CoreLogic’s monthly Loan Performance Insights Report, out Tuesday, shows that nationally, 3.7 percent of mortgages were in some stage of delinquency in December 2019, representing a 0.4 percentage point decline in the overall delinquency rate compared with December 2018, when it was 4.1 percent. This was the lowest for a December in more than 20 years. http://bit.ly/38KI1EY

www.argus-selfstorage.com

It must have been Texas Day. The web link attached were all Texas self-storage facilities for sale. https://bit.ly/33v5vgk

www.hotelnewsnow.com, March 16, 2020

Hoteliners expect a quick rebound: A new survey from the Lodging Industry Investment Council highlights that many expect a quick bounce back later in the year after the impact from the coronavirus pandemic settles. The LIIC survey shows 27 percent expect a full recovery in six months, while 48 percent anticipate “full normalization within six months to a year” and 75 percent expecting that within a year. http://bit.ly/3b6EEtF

www.hotelnewsresource.com, March 18, 2020

Hotel Asset Value Enhancement (hotelAVE) in a study released today, estimated that it will take the hotel industry in the United States approximately five years to achieve pre COVID-19 occupancies, revenues and profitability. http://bit.ly/2wjMilF

Editor’s Note: I am comfortable in stating that one of the last two sources will be wrong.

In these tough times, a rare silver lining has come in the form of mortgage re-financings—an effect of the stock market sell off and flight to safety, which has pulled interest rates lower. Refi applications were up 79 percent the week ending March 6 compared with a week prior, according to the Mortgage Bankers Association. https://on.wsj.com/2x9RMQk

Presidential Candidate Joe Biden versus the AI

The information below from the Joe Biden campaign has generated considerable discussion and was addressed by the Appraisal Institute (AI) as the campaign platform was directed at fee appraisals for loan purposes. This was part of what the campaign labeled as, "END REDLINING AND OTHER DISCRIMINATORY AND UNFAIR PRACTICES IN THE HOUSING MARKET" https://joebiden.com/housing/

Tackle racial bias that leads to homes in communities of color being assessed by appraisers below their fair value. Housing in communities primarily comprised of people of color is valued at tens of thousands of dollars below majority-white communities even when all other factors are the same, contributing to the racial wealth gap. To counteract this racial bias, Biden will establish a national standard for housing appraisals that ensures appraisers have adequate training and a full appreciation for neighborhoods and do not hold implicit biases because of a lack of community understanding. An objective national standard for appraisals will also make it harder for financial institutions to put pressure on appraisers to their benefit.

Editor’s Note: As you can imagine, this did not go well with the Appraisal Institute, and they responded with a letter. As an instructor of public/tax policy, it was interesting to see a discussion on public policy that did not involve those of us in mass appraisal.

Attorney General Opinions / Request For Opinions

Request No. 0332-KP RE: Whether subsection 2054.5191(a-1) of the Government Code requires a member of the board of directors of an appraisal district to complete certified cybersecurity training.

Opinion requested by Honorable R. David Holmes, Hill County Attorney
Recent Projects Completed By TEAM for Clients Across the U.S.

- Collection, analysis & model building for income & expense data
- Valuation and review of all commercial properties using remote sensing (oblique and street view imagery) and desktop appraisal technology
- Business process review for the Real Property Tax Administration Division
- Review and training on current processes and procedures relating to commercial properties
- Serve as a contracted County Appraiser (department head)
- Provide technical assistance as outlined by the County Appraiser
- Valued the land and improvements on leased lake lots owned by a city
- Conducted desktop review of residential data characteristics using street-view images and oblique photography
- Performance Audit of Residential Property Reassessment

Services TEAM Consulting provided to Lyon County, Kan.

- Review neighborhood boundaries
- Review current staff and staffing requirements
- Review and development of staff organization charts
- Field review of a large sample of property data
- Review all sales and how they are used and maintained
- Review land values
- Review collection, storage and model-building processes for the income approach application
- Establish a plan for the county to proceed with sound processes in place for the valuation of commercial property

RATING ★★★★★
The County Appraiser for Lyon County, Kan., evaluated the performance of TEAM as “EXCELLENT” in all categories, including:

- Quality of services/work
- Timeliness of performance
- Cost control
- Business relations
- Customer satisfaction

“I highly recommend any assessor wanting to improve their assessment approach or data stratification to work with Team Consulting! They are so progressive in their thinking and approaches that no doubt you will be satisfied with their work.”

—Cindy Rogers, Assessor, Buffalo County, Wyoming

Contact:
Fred Chmura, AAS, Managing Partner
860.974.1354 • fchmura@teamconsulting.cc

Rick Stuart, CAE, Principle
785.259.1379 • Rstuart17@cox.net
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Director of Administration
Tarrant AD

President-Elect: Marya Crigler
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Travis CAD

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Chief Appraiser
Brazos CAD

Editor: Doris M. Koch
TAAD Executive Director
dkoch@taad.org

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