the appriser MARCH/APRIL 2021 VOLUME XXXIX, NUMBER 2



Welcome from TAAD's New President

I'm proud and humbled to have been elected to serve as president of this amazing organization. Started by a group of 123 forward-thinking pioneers in 1981, TAAD has steadily grown in membership and influence over the years, and now serves as the state's largest organization comprised of primarily appraisal districts. I would like to thank our outgoing President Jeff Craig for his leadership in 2020, one of the most difficult years in our history. I would also like to thank our Executive Director, Doris Koch, for her great work. She and her team, Kelly Kemp and Jane Reinig, are the "super" glue that holds our organization together.

We live in a time and world characterized by change and uncertainty. Confronted with the once-in-a-lifetime pandemic, we have had to adapt to a world of Zoom meetings and social distancing. Change seems to be the "new normal" and around every corner.



Marya Crigler
2021 TAAD President

If there is a perfect group of people to lead this evolution of change, it's the 242 member districts of TAAD. We have encountered frequent and jarring industry changes that fail to surprise us, but always fail to defeat us - "They ain't gonna dim my shine!" Our success through all of this change, as an industry and as an organization, is a direct reflection of the involvement of our many members who volunteer to serve on committees, teach educational courses, and support our organization and communities. To all our many volunteers, "Thank You!" for your time and commitment.

As we approach this year, faced with the challenges of a property tax system reshaped by new legislation, please remember that TAAD is here to support you! TAAD committees have been formed and are already hard at

work. With the Legislature in full swing, the Legislative Committee is actively monitoring bills and working to offer suggestions to improve them. The Education committee is planning a variety of both in-person and online education opportunities. And, after knocking it out of the park with a virtual version of the annual conference, the conference committee has started to plan the next conference event.

My job as president it to listen to our members' needs, further the mission of our organization and guide our organization to bigger and better heights. If you have suggestions or comments, please let me know. I hope you will accompany me on this year's journey by supporting TAAD with your ideas and time, from now, through 2021 and beyond.

Marya Crigler 2021 TAAD President



Jeff Craig Tarrant AD
2020 TAAD President

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TAAD Chief Appraiser Institute Class of 2020

These individuals have completed a series of intensive studies as a part of the requirements of the course.

Ronny Bailey Bowie CAD Tonya Barnes Burleson CAD Elliot Bensend Collin CAD Jacquelyn Botello Reagan CAD **Ernest Butler** Montgomery CAD Sam Calderon Pecos CAD Jason Cross Terry CAD Martha Davis Falls CAD Iustin Dean McLennan CAD Tonya DeTavernier Ellis CAD Travis Eberhart Erath CAD Krystal Graves McMullen CAD Kristi Hill Nueces CAD Sherry Hunter Montgomery CAD Janet Jennings-Doyle Harris CAD Mark Jones Ellis CAD Ben Kruse Fort Bend CAD

Shirley Madej San Patricio CAD Kathy Maier Newton CAD Michael Mateja Harris CAD Joseph McCown Waller CAD Denise Moore DeWitt CAD Mason Moreland Blanco CAD Ricardo Moreno Cameron CAD Andrew Moritz Swisher CAD Martha Prevou Ellis CAD Jessica Rivera Bailey CAD Leticia Roberts Nueces CAD Melba Salmon Pecos CAD Scott Smetana Tom Green CAD Paul Spaeth Calhoun CAD Michael Wharton Medina CAD Natalie Whatley Chambers CAD Hether Williams Roberts CAD



Russell Ledbetter Travis CAD

TAAD Chief Appraiser Institute

CLASS OF 2020







TAAD Chief Appraiser Institute

CLASS OF 2020



2020 TAAD Chief Appraiser Institute continued





TAAD Chief Appraiser Institute

CLASS OF 2020



Thank You, Conference 2021 Sponsors!



•	•	
DIAMOND LEVEL		
BIS	Linebarger Goggan Blair & Sampson LLP	Tyler Technologies
PLATINUM LEVEL		
NearMap	Perdue Brandon Fielder Collins & Mott LLP	Popp Hutcheson PLLC
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Low Swinney Evans & James, PLLC	Olson & Olson LLP	Pritchard & Abbott
The Marshall Firm	Toyota Motor Manufacturing, TX	Trepp
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Meritax LLC	Paul Hornsby & Co.	Property Tax Advocates
RETC, LP	Sanborn Map Co.	Strategic National Property Tax Advisors

D. Alan Bowlby & Associates, Inc.



2021 Budget Committee

Chair: Angie Bellard, Jefferson CAD	Vice Chair: Roland Altinger, Harris CAD	
Randy Clark, Eastland CAD	Chris Connelly, Williamson CAD	Rick Kuehler, Dallas CAD
Richard Molina, Cameron CAD	Brent South, Hunt CAD	Lisa Stephens-Musick, Wichita CAD

2021 Bylaws Committee

Chair: Christie Ussery, Red River CAD	Vice Chair: Scott Overton, Orange CAD	
Jesse Blackmon, Young CAD	Faun Cullens, Bastrop CAD	Rick Medina, El Paso CAD
Dede Smith, Throckmorton CAD	Clarette Walker, Harris CAD	

2021 Conference Committee

Chair: Michael Amezquita, Bexar AD	Vice Chair: Adam Bogard, Harris CAD	
Randy Clark, Eastland CAD	Jason Cunningham, Harris CAD Rick Kuehler, Dallas CAD	
Hope McClure, Denton CAD	Aaron Moore, Williamson CAD	Carla Pope-Osborne, Perdue Brandon Fielder Collins & Mott
Roy Sandoval, Bexar AD	Lisa Stephens-Musick, Wichita CAD	Billy White, Bell CAD

2021 Education Committee

Chair: Jason Cunningham, Harris CA	Vice Chair: Mickey Hand, Wise CAD	
Stephen Atchison, Harris CAD	Chris Connelly, Williamson CAD	Jeff Craig, Tarrant AD
Scott Griscom, Bexar AD	Scott Howard, MVBA	Mike Jones, Fannin CAD
Alvin Lankford, Williamson CAD	Jeff Law, Tarrant AD	Chris Moser, Bosque CAD
Bobby Peregoy, Webb CAD	Carla Pope-Osborne, Perdue Brandon Fielder Collins & Mott	Don Spencer, Denton CAD
Sands Stiefer, Olson & Olson		

2021 Industry Liaison Committee

Chair: Lee Flowers, Cherokee CAD	Vice Chair: Hugh Landrum, Hugh L. La	Vice Chair: Hugh Landrum, Hugh L. Landrum & Associates	
Angie Bellard, Jefferson CAD	Shawn Coker, Grayson CAD	Dan Conatser, Wichita CAD	
Gregg Davis, Capital Appraisal Group Inc.	Sandy Griffin, Perdue Brandon Fielder Collins & Mott	Paul Hornsby, Paul Hornsby & Co.	
John Kennedy, TTARA	Dina Kilgore, El Paso CAD	Irene Klein, Fort Bend CAD	
Rodney Kret, Pritchard & Abbott, Inc.	Mitch McCullough, Chambers CAD	Shannon Murphy, PTAD	
Don Owens, TY Pickett	Shannon Stary, Pritchard & Abbott, Inc.	Tahia Washington, Orange CAD	
Charles Williams, Wardlaw Appraisa	I		

2020-2021 Legislative Committee

Deborah Cartwright	Sand Stiefer	
Mike Soto, Aransas CAD	Fred Hill, Legislative Consultant	Marya Crigler, Travis CAD (Metro Rep)
Jeff Law, Tarrant CAD	Ken Nolan, Dallas CAD	Doug Smithson, Cooke CAD (TRCA rep)
Gary Earnest, Taylor CAD	Kevin Kieschnick, Nueces CAD BOD	Alvin Lankford, Williamson CAD (Metro rep)
Roland Altinger, Harris CAD	Michael Amezquita, Bexar AD	Michelle Berdeaux, Atascosa CAD (TRCA rep)
Chair: Brent South, Hunt CAD	Vice Chair: Jordan Wise, Fort Bend CAD	

2021 Membership Committee

Chair: Dyann White, Washington CAD	Vice Chair: Roy Sandoval, Bexar CAD	
Jim Halbert, McLennan CAD	Mickey Hand, Wise CAD	Codi McCarn, Mills CAD
Christie Ussery, Red River CAD		

2021 Nominations Committee

Chair: Gary Earnest, Taylor CAD	Vice Chair: Mark Price, Brazos CAD	
Mike Amezquita, Bexar AD	Kathy Rodrigue, Ellis CAD	Brent South, Hunt CAD

2021 PTAD/TDLR Liaison Committee

Chair: Jordan Wise, Harris CAD	Vice Chair: Dana Horton, Brazos CAD	
Joe Bobbitt, McLennan CAD	Korry Castillo, PTAD	Greg Cook, Austin CAD
Shane Docherty, Dallas CAD	Mitch Fast, Coryell CAD	Brian Francis, TDLR
Lacy Harris, Perdue Brandon Fielder Collins & Mott	Jim Hudspeth, Johnson CAD	John Kennedy, TTARA
Stephanie McPherson, Kimble CAD	Barry Miller, Brown CAD BOD	Shannon Murphy, PTAD
Sands Stiefer, Olson & Olson	James Thompson, El Paso CAD	Billy White, Bell CAD
Dyann White, Milam CAD		

TAAD Award William 2005 AAD



Marya Crigler 2020 *Earl Luna Award* winner

Earl Luna Award Marya Crigler

This year's Earl Luna Award winner is a name recognized by many in the ad valorem tax industry:

Marya Crigler is a graduate of the University of Texas at Austin. She has over 30 years' experience with the Travis Central

Appraisal District and during her tenure has held a variety of positions to include Appraiser, Modeler, ARB Coordinator, Director of IT, Deputy Chief of Operations and was appointed Chief Appraiser in December 2011.

Marya has been an active member of International Association of Assessing Officers, and Texas Association of Assessing Officers, and Texas Association of Appraisal Districts, of which she will serve as President in 2021.

During her career, Marya has devoted time to the improvement and betterment of the mass appraisal industry through project like the development of the Truth-in-Taxation website and developing new technology that is accessible for all populations to keep people safe during a pandemic.

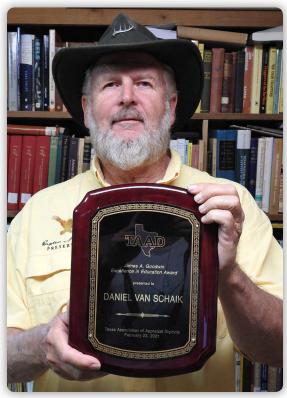
More recently, Marya has worked diligently with Transunion, Carahsoft and the Texas Department of Information Resources to secure a legal source of sales data, ensuring that all appraisal districts across the state could benefit from the contract by establishing interlocal purchasing agreements with other CADs.

In her personal time, Marya enjoys crafting, spending time with family, including her many nieces and nephews, and loving on her two dogs, Pepsi and Nugget.

Previous Earl Luna Award Winners

2019	Dinah Kilgore	El Paso CAD
2018	Deborah Wheeler	Perdue Brandon Fielder Collins & Mott (retired)
2017	Matthew Tepper	McCreary Veselka Bragg & Allen
2016	Brent South	Hunt CAD
2015	Deborah Cartwright	Attorney at Law
2014	Carla Pope-Osborne	Perdue Brandon Fielder Collins & Mott
2013	Dave Kimbrough	Lubbock CAD (retired)
2012	Ed Trigg	Wichita CAD (retired)
2011	Robert Mott	Perdue Brandon Fielder Collins & Mott <i>(retired)</i>
2010	Jeff Craig	Tarrant AD
2009	Deborah Hunt	Williamson CAD BOD (retired,
2008	Jim Childers	Potter-Randall CAD (retired)
2007	Art Cory	Travis CAD (retired)
2006	Michael Amezquita	Bexar AD
2005	Jim Robinson	Harris CAD (retired)
2004	Sands Stiefer	Harris CAD (retired)
2003	John Marshall	Tarrant AD (retired)
2002	Rick Kuehler	Dallas CAD (retired)
2001	Buddy Winn	Brazos CAD (retired)
2000	Rod Lewallen	Callahan CAD (deceased)
1999	Charles Gaskamp	Washington CAD (retired)
1998	Roy Holcomb	Lee CAD (formerly)
1997	Dana Ripley	Bastrop CAD (formerly)
1996	W. B. Criswell	Lubbock CAD BOD (retired)
1995	Walter Stoneham	Bexar AD (deceased)
1994	Michael Barnett	Smith CAD (retired)
1993	Sid Danner	Cherokee CAD (retired)
1992	Bill Lovelady	El Paso CAD BOD (deceased)
1991	Roland Bieber	Jefferson CAD (retired)
1990	Bill Carroll	Williamson CAD (retired)
1989	Ken Graeber	Harris CAD (formerly)
1988	Jackie Self	Kaufman CAD (retired)
1987	Richard Petree	Taylor CAD (retired)
1986	James Archer	Travis CAD (retired)
1986	Earl Luna	Dallas CAD BOD (deceased)

TAAD Award



Daniel Van Schaik 2020 Excellence in Education Award winner

acres nationwide and has written more than 500 wildlife management plans in Texas.

Because of the natural affiliation of his wildlife management with special interest groups and government agencies over the years, Dan has served as a director, board member, consultant, researcher, and field agent for many local and national associations. Presently, he teaches statewide wildlife valuation seminars (CEUs) for TAAD and is on TPWD Deer Breeder Program list of certification biologists. He writes bi-monthly wildlife articles for several publications. As a level 2 shooting instructor, he also enjoys designing clay target shooting courses. Dan resides in Grayson County, Texas, with his wife and three children.

James Goodwin Excellence in Education Award Daniel Van Schaik

Dan Van Schaik is a veteran wildlife biologist with 40 years of experience in several states. He received his degrees in Wildlife Conservation and Natural Resource

Management from the University of Maryland in 1973. His past work history includes big game, waterfowl and upland bird management in various regions of the US. As a consultant. he currently manages 70,000

Previous Excellence in **Education Award Winners**

2019	Matthew Tepper	McCreary Veselka
		Bragg & Allen
2018	Terry Spradlin	Tarrant AD
2017	Marya Crigler	Travis CAD
2016	Mickey Hand	Wise CAD
2015	Tracey Landrum Foster	Hugh Landrum & Associates
2014	Roy Armstrong	Armstrong & Armstrong, PC
2013	Rick Stuart	TEAM Consulting
2012	Rick Kuehler	Dallas CAD
2011	Carla Pope-Osborne	Perdue Brandon Fielder Collins & Mott
2010	Deborah Cartwright	Comptroller's Property Tax Assistance Division (retired)
2009	Wayne Wilshire	Tarrant AD (retired)
2008	Allen McKinley	Trinity CAD (retired)
2007	Michael Barnett,	Smith CAD (retired)
2006	Scott Howard	McCreary Veselka Bragg & Allen
2005	Board of Tax Profess	ional Examiners
2004	Richard Petree	Taylor CAD (retired)
2003	Jeff Craig	Tarrant AD
2002	Sands Stiefer	Harris CAD (retired)
2001	James Goodwin	Ector CAD (posthumous presentation)
2000	Guy Griscom	Harris CAD (retired)
1999	Rod Lewallen	Callahan CAD (deceased)
1998	Big Country TAAD Ch	apter

Executive Director's Report for 2020

Delegate Assembly & Business Meeting, March 2, 2021

Highlights of 2020, a busy and **most unusual** year for the Texas Association of Appraisal Districts, include:

- » TAAD enjoyed the participation of 247 member appraisal districts.
- » TAAD's education program continued to develop and expand in 2020. We served **768** students in **31** state certification classes and six RPA Review classes in Austin. Although TDLR abolished "secondary sponsors" TAAD continues to assist its members in setting up education courses across the state to reach many more students, maintaining our commitment to help appraisal districts bring reasonably-priced education to their local area.

The TAAD Education Committee planned 20 programs to reach all segments of the appraisal district population. Topics covered included Public Funds Investment Act training, ethics training, as well as numerous specialized appraisal seminars. TAAD offered online classes (new laws and rules, chief appraiser ethics and ethics) that reached 221. In addition, TAAD renewed a commitment to professional development of its members by offering II IAAO courses and workshops, despite several covid cancellations. We continued to offer RPA review courses for registrants taking their licensing exams. A new offering for the year was monthly one-hour CE sessions online. Due to their popularity, they are on the schedule again for 2021. For 2020, we served a total of 1,737 students through TAAD's education program.

- » We continued our **Chief Appraiser Institute**, designed to provide in-depth training to new and prospective chief appraisers. There were 35 individuals in the Class of 2020.
- » Approximately 670 individuals and more than 172 vendors attended TAAD's Thirty-ninth Annual Conference in Dallas last February. (Little did we suspect the rest of the year would hold!) The Conference Committee continues to work on providing the best program, speakers and facilities possible for a reasonable price.
- » Working during the 2020 legislative interim, TAAD's Legislative Committee identified and pursued a list of legislative priorities, met with allied organizations via ZOOM to discuss possible mutual interests, and attended, as well as testified at, House and Senate committees.
- » TAAD's executive board has worked to meet its strategic plan, calling for developing and maintaining a sound education program for tax professionals; developing educational opportunities for member district support staff; evaluating and improving the program of the annual conference; increasing membership and member services, and working with legislators, related organizations and state leaders to maintain a legislative presence.
- » For the year 2020 we learned how to shelter at home and work at the same time, how to organize meetings and education offerings to be produced via ZOOM, and how to convert an annual conference to an online event.
- » For 2021, the TAAD staff and I aim to do our best to continue to meet the needs of our membership. We will remember that each of you members, whether from a member district, or an associate, affiliate or retired member, are the most important reason for our being at TAAD. Please feel free to contact us at any time to share your concerns, questions and comments. At all times we will remember that TAAD exists to be of service to its members; please let us know how the staff and I can assist you and your appraisal district.

TAAD's 2021 State Certification Course Schedule

AUGUST 2021		
August 16-18	Course 7	Texas Property Tax Law
August 16-18	Course 10	Analyzing a Real Property Appraisal
August 16-20	Course 203	Appraisal of Real Property
SEPTEMBER 2021		
September 13-16	Course 3	Income Approach to Value
September 13-16	Course 4	Personal Property Appraisal
September 13-16	Course 5	Mass Appraisal
OCTOBER 2021		
October 11-12	Course 30	Ethics
October 11-13	Course 101	Intro to Texas Property Tax System
October 13-15	Course 102	Intro to Appraisal
October 11-15	Course 102	Seminars
NOVEMBER 2021		
November 15-17	Course 32	USPAP
November 17 am	Course 31	USPAP refresher
November 15-19	Course 203	Appraisal of Real Property
DECEMBER 2021		
December 6-8	Course 7	Texas Property Tax Law
December 6-8	Course 10	Analyzing a Real Property Appraisal
December 6-9	Course 3	Income Approach to Value
December 6-9	Course 4	Personal Property Appraisal
December 6-8	Course 101	Intro to Texas Property Tax System
December 8-10	Course 102	Intro to Appraisal

TAAD's 2021 State Certification Course Registration Form

 Class Hours: Unless otherwise specified, course hours are from 8:30 am-5 pm. Registration on day one of class is 8-8:30 am. 			Cost for Courses: Submit separate forms and fees for each course.				
See TAAD website for con 2. Class Locations/Hotel	•	Course 30	\$210 for TAAD Member Districts \$235 for TAAD Associate/Affiliate Members				
 Austin Marriott North/Round Rock 2600 La Frontera Blvd., Round Rock, TX 78681 Lodging: 800.865.0546; \$125/night; call at least three weeks in advance for the TAAD block. TAAD Office: 7700 Chevy Chase Dr., Bldg. 1, Ste. 425, Austin, TX 78752 See TAAD website for lodging suggestions. Coupon: All member districts will receive a coupon for \$50-off one Member District Course Fee each year. To redeem, please enclose original coupon with remaining fee. 		78752 Courses 101, 102, 9, 28 or 32	\$325 for Nonmembers \$75 for TAAD Member Districts \$160 for TAAD Associate/Affiliate Members \$225 for Nonmembers \$235 for TAAD Member Districts \$275 for TAAD Associate/Affiliate Members \$375 for Nonmembers \$325 for TAAD Member Districts \$350 for TAAD Associate/Affiliate Members \$450 for Nonmembers				
					class materials will be waiting for you at registration. r, select the appropriate check box below.	Course 8	\$325 for TAAD Member Districts \$350 for TAAD Associate/Affiliate Members \$450 for Nonmembers
					vill be a \$75 fee charged for cancellations. Written ust be received at TAAD at least seven days before egistration is forfeited.	Course 203 (previously 201 and 202)	\$425 for TAAD Member Districts \$450 for TAAD Associate/Affiliate Members \$525 for Nonmembers
Course #	Course Date	Course Location	1				
Name	Nickname	TDLI	R# (if applicable)				
Jurisdiction/Firm		Title					
Mailing Address							
City	State		Zip				
Telephone	Email address						
□ I will pick up my cla□ Please mail my class	ease mark one) s materials (student responsible for printing and k ss materials at registration materials. I have enclosed the \$10 shipping and ha f registration and payment are received three weeks prior	oringing materia andling fee.*	ls to class)				
Note: Property Assessmen	t Valuation book (used in Courses 201, 202, 3, 4 and 5	;) should be order	red directly from IAAO (iaao.org).				
Course Registration Fee	Regist	ration Fee	\$				
PTEC Glossary - optional	(\$20) Enclos	sed	\$				
Mail Course Materials - c	pptional (\$10) Enclos	sed	\$				
Member District Certifica	te (must enclose with payment) minus	i	\$				
	TOTAL AMO tration form and return it along with payment to: Drive; Building One, Suite 425 Austin, Texas 7875		\$ED \$				
Office Use Only:							

_____Materials mailed_____

Coupon_____Date____

_____Check# _______Paid _____

Texas Association of Appraisal Districts

2021 IAAO Course/Workshop Schedule 04/21/2021

Course 311: Real Property Modeling Concepts

August 30-September 3, 2021

Site: Harris CAD, 13013 Northwest Freeway, Houston

Instructor: Barry Couch, CAE

Fees:

IAAO member \$650 Non-IAAO member \$800

TDLR credit: 30 hours

Recommended prerequisite: Course 300

NOTE: former 311 (Residential Modeling Concepts) and 312 (Commercial/Industrial Modeling Concepts) have been redesigned into this one 5-day course.

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Workshop 551: Valuation of Machinery and Equipment

September 8-10, 2021

Site: Harris CAD, 13013 Northwest Freeway, Houston

Instructor: Lisa Hobart, PPS

Fees:

IAAO member \$500 Non-IAAO member \$650

TDLR credit: 18.5 hours

IAAO recertification credit: 18.5 hours
Recommended prerequisites: Course 500

Exam included: Yes

Course 201: Appraisal of Land

September 27-October 1, 2021

Site: Harris CAD, 13013 Northwest Freeway, Houston

Instructor: Marion Johnson, CAE

Fees:

IAAO member \$650 Non-IAAO member \$800

TDLR credit: 30 hours

Recommended prerequisites: Course 101, Course 102

AQB Approved: 33.50 hours CE with exam / 30 hours CE

» Recommended text: Property Assessment Valuation,

3rd edition, ©2010 (obtain from IAAO)

Workshop 155: Depreciation Analysis

November 1-2, 2021

Site: Harris CAD, 13013 Northwest Freeway, Houston

Instructor: Marion Johnson, CAE

Fees:

IAAO member \$480 Non-IAAO member \$625

TDLR credit: 15 hours

AQB Approved: 14 hours CE/15 hours with exam

IAAO recertification credit: 15 hours

Recommended prerequisites: Course 101

Exam included: Yes

Workshop 158: Highest and Best Use

November 3-4, 2021

Site: Harris CAD, 13013 Northwest Freeway, Houston

Instructor: Marion Johnson, CAE

Fees:

IAAO member \$480 Non-IAAO member \$625

TDLR credit: 15 hours

AQB Approved: 14 hours/15.5 hours with exam

IAAO recertification credit: 15 hours

Exam included: Yes

Course 102: Income Approach to Valuation

December 6-10, 2021

Site: Harris CAD, 13013 Northwest Freeway, Houston

Instructor: Brad Eldridge, CAE, MAI

Fees:

IAAO member \$650 Non-IAAO member \$800

TDLR credit: 30 hours

Recommended prerequisite: Course 101, Course 102,

Course 201, Course 300, Course 311

AQB Approved: 33.50 QE, 33.50 hours CE with exam / 30

hours CE no exam

» Recommended text: Property Assessment Valuation,

3rd edition, ©2010 (obtain from IAAO)

continued on next bage

TAAD 2021 IAAO Course/Workshop Registration Form

- Class Hours: Unless otherwise specified, classes are faceto-face and course hours are 8:30am-5pm. Registration on class day 1 is 8-8:30 am.
- Location/Hotel Accommodations: check TAAD's IAAO schedule for announced location.
 - » Harris County Appraisal District 13013 Northwest Freeway, Houston 77040
 - » TAAD Headquarters 7700 Chevy Chase Drive, Bldg. One, Suite 425, Austin 78752

For lodging information, please contact TAAD or refer to TAAD's website for suggestions.

- Registration Deadline: IAAO requires class material to be ordered at least four weeks prior to the course, therefore TAAD must receive your registration at least four weeks prior to the course beginning. If you wish to register after this deadline, contact TAAD first to confirm availability.
- 4. Cancellations: A \$100 administrative charge is deducted for cancellations. This includes faxed registrations. Requests for partial refunds must be received by TAAD in writing no later than one week prior to the first day of the course. There are no refunds for cancellations received by TAAD less than one week prior to first day of class.

- 5. **Cost for Courses:** Please refer to TAAD's IAAO Schedule for registration cost.
 - Change for 2021: IAAO mandates that registration cost is based on IAAO membership.
- Course Materials: Students will pick up course materials at registration on the first day of class.
- 7. Additional Texts: Please refer to the registration materials for possible additional IAAO texts needed for the class. Each student is responsible for ordering and obtaining them from IAAO. No texts will be available at the class.
- 8. TDLR Credit: TAAD automatically reports CE credit for IAAO students who provide a TDLR number on this form. Some IAAO courses may count for TDLR Core Credit for RPA certification. As of 2021, IAAO will no longer release grades to TAAD without a waiver from the student allowing it.

To request Core Credit, please contact TAAD directly prior to the class and submit the IAAO waiver (below) for release of grades.

9. Waiver for IAAO to release grade (see above)

"I give IAAO permission to release my grade/results to TAAD for state licensing purposes."

IAAO Course/Workshop #	Course Dates	Course Location	
Name	IAAO#	TDLR #	
Jurisdiction/Firm		Title	
Mailing Address			
City	State	Zip	
Telephone	Email Address		
Course Registration Fee(Fee is based on IAAO membership)		\$	
TOTAL AMOUNT ENCLOSED		\$	
Please complete the registration form TAAD I 7700 Chevy Chase Drive; Build	•	The state of the s	
Office Use Only:			IAAO

Real Estate Notes of Interest

Rick Stuart, CAE

Rick is a Senior Consultant with TEAM Consulting, LLC and lives in Topeka, Kansas.

(Doris' note: This is Rick's last column, so let's all wish him a happy and healthy retirement!)

Lynn Pollack, www.globest.com, February 11, 2021

"The specter of declining property values is a frequent objection lobbed by locals when an affordable housing community is proposed nearby. But a new Redfin study may allay those fears. Redfin's analysis of more than 220,000 home sales nationwide found no consistent relationship between the addition of low-income housing and nearby home prices in most metro areas. The study, which spans 2007 to 2019, showed no significant pricing difference between homes in 18 of 26 metro markets surveyed after the construction of low-income housing developments nearby." https://bit.ly/3jD8Fa2

Les Shaver, www.globest.com, February 10, 2021

"While the hotel sector has been hit hard by the pandemic, lenders haven't been in a rush to take back assets. The only asset sales that we've made for lenders to date have been deed in lieu, where the borrower has essentially handed back the keys and released it from their ownership," Bob Webster, vice chairman and president, CBRE Hotels Institutional Group, said on CBRE's "The Weekly Take" podcast. "But in a forced liquidity trade, which is a trade where the lender has to fight for the keys, that hasn't happened yet." A primary reason there hasn't been more fallout during the pandemic is that there are companies out there providing lifelines, in the form of capital infusions, to owners who are in a difficult liquidity position. "I've been very surprised at the magnitude of the liquidity in the space, looking to acquire hotels and looking to help with the liquidity distress in the ownership side of our business," Webster says." https://bit.ly/3jl2thc

Devin Ramey, www.ktvb.com, February 17, 2021

Submitted by Jeff Middleton — Idaho State Tax Commission

Editor's Note: As a number of you have or will be sending new valuation notices, this little tidbit from the article Jeff sent relating to the Ada County (Boise, Idaho) residential market may make you realize that it could be worse.

"Since 2011, the median price has increased by 241 percent, hitting a record of \$454,000 in January 2021." https://bit.ly/3u5tWOp

Lynn Pollack, www.globest.com, February 18, 2021

"Lumber prices are up more than 170 percent over the past ten months, sidelining homebuyers, pausing pending sales and forcing builders to put new projects on ice. New data from the National Association of Home Builders and Random Lengths shows that the price of lumber hit a record high this week, adding thousands of dollars to the cost of new homes. Prices began rising again in December following a three-month lull that began in September 2020, a trend that's diverged from initial predictions that construction costs would actually decrease during the pandemic. https://bit.ly/3gAxiXs

Les Shaver, www.globest.com, February 24, 2021

A recap of this article is as follows:

- » Home prices jumped 10.4 percent year-over-year, the highest annual increase since 2013
- » Potential buyers moving from urban apartments to suburban homes
- » Indicates a migration to the Sunbelt

https://bit.ly/3pUmdPO

Real Estate Notes continued

www.fanninemae.com, February 18, 2021

"The U.S. economy is expected to grow 6.7 percent in 2021, an improvement not only from last year's 2.5 percent contraction but up, too, compared to last month's forecast of 5.3 percent, according to the February 2021 commentary from the Fannie Mae (FNMA/OTCQB) Economic and Strategic Research (ESR) Group." https://bit.ly/2PfU35t

Lynn Pollack, www.globest.com, March 3, 2021

"Buying is officially cheaper than renting in 15 of the 50 largest US metros— and that number is growing, despite double-digit home price increases in some cities. Of the top 10 markets where it's cheaper to buy, homebuyers save an average of 11 percent of their monthly costs compared to renters, according to Realtor.com. Perhaps unsurprisingly, San Jose, *Austin,* Sacramento, Seattle and San Francisco top the list of cities where it's cheaper to rent.

Rich Miller, www.bloomberg.com, February 19, 2021

"The Federal Reserve warned of significant risks of business bankruptcies and steep drops in commercial real estate prices in a report published today. "Business leverage now stands near historical highs," the central bank said in its semi-annual Monetary Policy Report to Congress. "Insolvency risks at small and medium-sized firms, as well as at some large firms, remain considerable." In part encouraged by government and Fed programs, businesses have taken on more debt over the past year as they've struggled to deal with the economic and financial fall-out from Covid-19, including in some cases forced shutdowns." https://bloom.bg/3sNaX9X

Michael Tucker, www.newslink.mba.org, February 23, 2021

"The office market has seen less deterioration during the pandemic recession than it did during the Great Recession, but it's not out of the woods yet, reported Moody's Analytics REIS, New York. The national vacancy rate for the office sector reached 17.7 percent in late 2020, a 90 basis point full-year increase. By comparison, vacancies rose by nearly 200 basis points in 2008, followed by a 250 basis point increase in 2009, said Moody's Analytics REIS Head of Commercial Real Estate Economics Victor Calanog. He noted the national office vacancy rate did not top out until late 2010 and increases added up to 500 basis points before starting to gradually decline in 2011." https://bit.ly/383JgSb

Kate Duguid, www.reuters.com, February 22, 2021

"Rising sea levels and extreme weather could cause \$20 billion of flood damage to at-risk U.S. homes this year, rising to \$32 billion by 2051, according to research from New York-based flood research non-profit First Street Foundation published on Monday. "Increased awareness of flood risk and rising future insurance costs impact perceptions of value, which will impact real estate markets," said Matthew Eby, founder and executive director of First Street Foundation. The cost of flood damage was approximately \$17 billion annually between 2010 and 2018, according to testimony (here) from Federal Emergency Management Agency representative Michael Grimm. First Street does not have comparable estimates for 2020 or 2019. https://reut.rs/3sK8ZXU

Ericka Murphy, www.globest.com, March 5, 2021

Editor's Note: In the last issue was a brief article concerning CoStar purchasing CoreLogic. Well, that has now changed. "CoStar is withdrawing its multi-billion dollar bid for CoreLogic after recently dropping its offer from its original \$6.9 billion proffer to about \$6.6 billion. In a press release announcing its decision, CoStar said it believes rising interest rates will negatively impact the outlook for the mortgage refinancing market. Accordingly, these rising interest rates have caused valuations for residential property technology companies to decline significantly in recent weeks, which has changed CoStar's view of the value of CoreLogic. "With interest rates moving up, now is not the time for us to aggressively buy into the residential mortgage market," said CoStar CEO Andrew C. Florance in prepared remarks." https://bit.ly/3qhoEfD

Real Estate Notes continued

Les Shaver, www.globest.com, March 5, 2021

"With many commercial real estate sectors struggling because of the pandemic, investors are zeroing on a few specific places—apartments and industrial. "The capital hasn't gone anywhere," Chris Niederpruem, managing director, group head, Real Estate Finance, CIT Group said on a panel discussion during GlobeSt. Apartments Spring 2021 virtual conference held this week. "We're probably at pre-COVID pricing levels in terms of those asset classes today." https://bit.ly/3blLiMV

John Gittelsohn, www.bloomberg.com, March 1, 2021

"U.S. mall values plunged an average 60 percent after appraisals in 2020, a sign of more pain to come for retail properties even as the economy emerges from pandemic-enforced lockdowns. About \$4 billion in value was erased from 118 retail-anchored properties with commercial mortgage-backed securities debt after reappraisals triggered by payment delinquencies, defaults or foreclosures, according to data compiled by Bloomberg." https://bloom.bg/3ckXnnx

Jena Tesse Fox, www.hotelmanagement.com, March 12, 2021

"U.S. weekly hotel occupancy reached a 20-week high during the week of Feb. 28-March 6, according to STR's (Smith Travel Research) latest data. During the week, hotel occupancy reached 49 percent, down 20.5 percent from comparable week in 2020 but up from 47.5 percent for the last week in February and 48.1 percent the week before." https://bit.ly/3rL7tEP

Real Estate Notes of Interest

Brad Eldridge, MAI, CAE

(Doris' note: This is Brad's first column, so let's all welcome him to The APPRISER!)

Lauren Thomas and Melissa Repko, www.cnbc.com, March 29, 2021

"The next big industrial warehouse might find itself on top of a former golf course. Or in an empty office building. Maybe in a vacated shopping mall." https://cnb.cx/3ef7g02

National Association of Realtors, https://magazine.realtor, April 2, 2021

"Across the Midwest, farmland prices are rapidly climbing, fueled by a recent rally in grain markets and low interest rates, The Wall Street Journal reports. Prices are rising even higher than the previous farm boom about a decade ago." https://bit.ly/2QxHXFu

Kim Bhasin, www.bloomberg.com, April 5, 2021

"U.S. retailers could shutter tens of thousands of stores even after the pandemic subsides, as shoppers continue to turn toward e-commerce, according to a new report." https://bloom.bg/3e82b0f

Jeff Shaw, https://rebusinessonline.com, April 6, 2021

"As stay-at-home orders in 2020 forced businesses across the county to change their operations, a large portion of the labor force began to work from home. But many renters, including a large contingent of affordable housing residents, found themselves without jobs and struggling to pay rent." https://bit.ly/3twmPhy

Bendix Anderson, www.wealthmanagement.com, April 6, 2021

"Investors are currently more active in secondary markets like Dallas and Atlanta than they are in primary markets such as Los Angeles and Manhattan. That's because overbuilding and the strains of the pandemic have hurt the performance of apartments—especially in the largest and most expensive apartment markets. Property owners aren't willing sell at the low prices implied by current rents. Buyers are eager to invest in properties with strong, proven performance and more potential growth in the future." https://bit.ly/3dluIAx

continued on next page

Angela Waugaman, https://freddiemac.gcs-web.com, April 8, 2021

"After moving up for seven consecutive weeks, mortgage rates have dropped due to the recent, modest decline of U.S. Treasury yields," said Sam Khater, Freddie Mac's Chief Economist. "As the economy recovers, it should experience a strong rebound in the labor market. Combined, these positive signals will continue to bolster purchase demand. The drop in rates creates yet another opportunity for those who have not refinanced to take a look at the possibility." https://bit.ly/3skWodf

Bloomberg, www.wealthmanagement.com, April 13, 2021

"Bally's Corp. agreed to buy the Tropicana casino in Las Vegas for \$150 million from Gaming & Leisure Properties Inc., part of a flurry of deals by the acquisitive Rhode Island-based gambling operator." https://bit.ly/3xoDJqw

Bendix Anderson, www.wealthmanagement.com, April 12, 2021

"High-end, high-rise apartments in densely-developed urban areas were hurt badly by falling rents and occupancies in the pandemic. Less-expensive, garden apartments fared much better. And developers are eager to build more to meet demand as the economy recovers. But starting construction on a new garden apartment property is an easier goal to set than it is to achieve." https://bit.ly/32nFiAW

Patricia Kirk, www.wealthmanagement.com, April 14, 2021

"Remote work was expected to devastate the office sector. But suddenly many firms are switching gears and pushing for the returns of workforces." https://bit.ly/3e3hol2

The Consumer Financial Protection Bureau, www.consumerfinance.gov, April 5, 2021

"Millions of families are at risk of losing their homes to foreclosure in the coming months, even as the country opens back up. Last week we warned that servicers need to be prepared for a high volume of borrowers exiting forbearance, and today we are proposing additional guardrails and tools for servicers as they navigate the coming months. We will do everything in our power to ensure servicers work with struggling families to find solutions that prevent avoidable foreclosures." https://bit.ly/3spfaQD

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Request No. RQ-0402-KP RE: Whether access to a government facility can be conditioned upon obtaining a vaccine.

Opinion requested by Honorable James White; Chair, House Committee on Homeland Security & Public Safety

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