



GRAPEVINE *to Host* **41ST TAAD CONFERENCE**



★
2022
Conference
GRAPEVINE

You are invited to the 41st Annual Conference on Appraisal Administration and Trade Show, hosted by the Texas Association of Appraisal Districts, Inc. (TAAD). Mark Sunday, February 6 through Wednesday, February 9, 2022, on your calendar and plan to be at the Gaylord Texan Resort with the rest of the TAAD membership!

More education sessions, exhibits

This is the premier (and largest!) event for appraisal districts and tax offices in Texas. You have the opportunity to gain a variety of information and to obtain up to **15.0 hours** of continuing education for your certification renewal – by attending the 18 education sessions planned. Obtain answers to your questions, and have the opportunity to solve your challenges by networking with your peers, vendors, and leaders in the ad valorem profession.

Visit with the vendors in the exhibit hall and find out about their newest products and services. The 2022 exhibition promises to be the largest one ever, with new names and faces and vendors!

Monday Night with Four Day Weekend

Join TAAD for an entertaining and relaxing evening of dinner and a show. We'll have entertainment from Fort Worth's own Four Day Weekend, a comedy improvisational

troupe, sure to make you laugh and forget your woes for a while! All events will be conveniently located at the Gaylord Texan Resort. No transportation needed – just grab an elevator and stay comfortably inside the hotel for the evening!

Early registration for TAAD member districts extends until January 21, 2022.

Mailed forms must be postmarked and accompanied by registration fee no later than that date in order to qualify for the early/reduced member district rate. (For a fillable registration form, see TAAD's website.) You may also register and pay online via the TAAD website.

Conference attire

Suggested dress for conference sessions is business casual attire. On Wednesday, let's all "*Show Our Colors*" by wearing an item with your respective business or appraisal district's logo.

The 41st Annual Conference was designed by your peers with you in mind – make plans now to visit the grand Gaylord Texan Resort and attend TAAD's 41st Annual Conference and Trade Show.

See you in

Grapevine

Features

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TAAD Talks Are Starting in 2022



For any TDLR registrant looking for Continuing Education hours that don't require travel or testing, TAAD has just the thing for you — join us online for **TAAD Talks**. Most months we will offer a one-hour or two-hour CE session online, by way of ZOOM. (We take a break during June through August for ARB season)

Registration info is on the TAAD website, in the Education section.

www.taad.org/education/courses-seminars/zoom-ce-sessions/schedule/

Fees:

- 1 hour: TAAD members \$30; nonmembers \$50
- 2 hours: TAAD members \$50; nonmembers \$100

2022 Schedule/Topics

Monday, January 10, 1:30-2:30pm

Topic: **New ARB Laws and Procedures for 2022**

Speaker: **Roy Armstrong**

- » Requirements for hearing procedures, steps for adopting them/Review by PTAD
- » Appointments/Removals by Local Administrative District Judge
- » What if you don't have a TLO? (Complaints about the ARB; Board of Directors authority; grounds of protest/combining excessive-value and unequal-value claims; reasons for denying/canceling an exemption or special appraisal)
- » Telephone and video conference hearings
- » Single-member panels (ARB orders; content; delivery by e-mail)
- » Limited binding arbitration
- » Sec. 25.25(c-1) correcting reporting errors
- » Miscellaneous Points (Remote training; Combining or dividing accounts; Scheduling requirements and electronic reminders; Informal conferences; ARB member going to work for the Appraisal District)

Monday, February 14, 1:30-2:30pm

Topic: **Best Practice: Avoid Deviating from Ratio Standards (IAAO Standards, that is)**

Speaker: **Jason Cunningham**

- » Scope and overview; Market value and appraisal accuracy
- » Use of ratio studies; Steps in ratio studies
- » Sampling
- » Statistics and analysis (Measures of accuracy; Measures of uniformity; Parametric vs. Non-parametric)
- » Data accuracy; Stratification
- » Quality Control; Reconciliation
- » Ratio study standards

Monday, March 14, 1:30-3:30pm

(2 hours; TAAD members \$50; nonmembers \$100)

Topic: **Adjustments in the Sales Comp Process**

Speaker: **Chris Connelly**

- » Quantifying and application theory
- » Mass appraisal modeling and specification
- » Analysis statistics
- » Adjustment order & types
- » Market extraction methods
- » Adjustment variables
- » Model calibration
- » Sales comparison grids

Monday, April 11, 1:30-2:30pm

Topic: **Highlights of Open Meetings and Open Records for CADs**

Speaker: **Barry Gaines**

Monday, May 9, 1:30-3:30pm

Topic: **Motivating Employees**

Speaker: **Adam Bogard**

Monday, September 12, 1:30-3:30pm

(2 hours; TAAD members \$50; nonmembers \$100)

Topic: **PVS Reporting and Local Value Review**

Speaker: **Lacy Harris**

Monday, October 10, 1:30-3:30pm

(2 hours; TAAD members \$50; nonmembers \$100)

Topic: **Unequal Appraisal as Related to PVS (Sales Chasing)**

Speaker: **Casey Bean**

Monday, November 14, 1:30-2:30pm

Topic: **Setting Up a Litigation Team in Any Size CAD**

Speaker: **Adam Bogard**

Monday, December 12, 1:30-3:30pm

(2 hours; TAAD members \$50; nonmembers \$100)

Topic: **Are You Honking in Encouragement?**

Customer Service Lessons from the Geese

Speaker: **Tracey Foster**

Rural Land Expert: 'Insatiable appetite' for land, record prices, and activity that 'defies fundamentals'

College Station, Tex. (Real Estate Center) – Competition for a limited supply of land for sale pits investors, developers, and end-users against each other.

Research Economist Dr. Charles Gilliland with the Texas Real Estate Research Center at Texas A&M University monitors the rural land market using a network of local observers. Here is a brief summary of those findings.

Austin-Waco-Hill Country: 'Take a Number'

"If you want property in this region, take a number," said Gilliland. "Brokers have buyers lined up."

Strong demand has prompted active subdivision operations. Small properties sell within days of listing, he said. The frenzied demand includes both cropland and rangeland.

In ranch markets farther from Austin, current pricing is testing the top of the market. Typical buyers are wealthy individuals worried about inflation.

Panhandle, South Plains: 'Record High Price'

"With buyers, mostly farmers, flush with cash from both government stimulus payments and strong commodity prices, sales increased dramatically in the second quarter," said Gilliland. "Regional sales this year will exceed those of 2016, the previous record-holder."

Abundant water in Hutchinson, Moore, and Sherman Counties prompted dairies to acquire land to provide feed for their operations. In addition, farmers are harvesting good crops selling at high prices.

Larger transaction have taken a pause, and the market for properties priced \$20 million and up may be softening. Cropland sales slowed, but prices are steady or increasing.

He added that worries about inflation and tax law changes motivated many buyers and sellers. Current high prices have prompted more owners to sell.

Far West Texas: 'Unrealistic Asking Prices'

"Oil and gas woes have dried up demand for large ranches in this region," said Gilliland. "However, with oil prices climbing, oil companies' activities are increasing."

Although observers report an oversupply of land for sale at unrealistically high asking prices, he said, the latest transactions have been around \$1,500 per acre.

West Texas: 'Activity Exploded'

"Activity exploded in West Texas as buyers snapped up small, medium, and large properties," said Gilliland. "Many subdivided the large properties, quickly selling the smaller tracts."

Observers expect higher prices in the near future.

Northeast Texas: 'Waves of Demand'

"Waves of demand in the Dallas-Fort Worth Metroplex meant strong activity in the region," said Gilliland.

Because of a dearth of properties for sale, Gilliland said some markets had few sales. Observers anticipate an uptick in cropland sales.

"Sawtimber prices have increased 45 percent over the last year, while pulp wood prices have remained steady," said Gilliland.

Gulf Coast-Brazos Bottom: 'Dramatic Activity'

"Demand from the urban centers drove Coastal Bend land markets as buyers prepared for growth," said the Center economist.

Progress on the "Aggie Expressway" from Houston toward College Station spurred dramatic activity in Grimes County as investors anticipated future development.

"Short supplies of listings restricted sales activity in some areas," he said.

South Texas: Divided, Sold

South Texas activity was marked by large properties, which were subdivided and quickly sold as smaller parcels. Duval and Live Oak Counties were especially active.



TAAD's 2022 State Certification Course Schedule

<i>Month</i>	<i>Course Number</i>	<i>Name</i>
JANUARY 2022		
January 10-12	Course 32	USPAP
January 12	Course 31	USPAP Refresher (virtual offering)
January 13-14	Course 30	Ethics
January 10-13	Course 5	Mass Appraisal
January 10-13	Course 3	Income Approach to Value
January 10-14	Course 101/102	Intro to Texas Property Tax System
FEBRUARY 2022		
February 28-March 2	Course 7	Property Tax Law
February 28-March 2	Course 10	Analyzing a Real Property Appraisal
February 28-March 3	Course 4	Personal Property Appraisal
February 28-March 4	Course 203	Appraisal of Real Property
AUGUST 2022		
August 15-17	Course 7	Texas Property Tax Law
August 15-17	Course 10	Analyzing a Real Property Appraisal
August 15-19	Course 203	Appraisal of Real Property
SEPTEMBER 2022		
September 12-15	Course 3	Income Approach to Value
September 12-15	Course 4	Personal Property Appraisal
September 12-15	Course 5	Mass Appraisal
OCTOBER 2022		
October 3-4	Course 30	Ethics
October 3-5	Course 101	Intro to Texas Property Tax System
October 5-7	Course 102	Intro to Appraisal
October 3-7		Seminars
NOVEMBER 2022		
November 14-16	Course 32	USPAP
November 16	Course 31	USPAP Refresher (virtual offering)
November 14-18	Course 203	Appraisal of Real Property
DECEMBER 2022		
December 5-7	Course 7	Texas Property Tax Law
December 5-7	Course 10	Analyzing a Real Property Appraisal
December 5-8	Course 3	Income Approach to Value
December 5-8	Course 4	Personal Property Appraisal
December 5-7	Course 101	Intro to Texas Property Tax System
December 7-9	Course 102	Intro to Appraisal

course registration on next page

TAAD's 2022 State Certification Course Registration Form

- Class Hours:** Unless otherwise specified, course hours are from 8:30 am-5 pm. Breakfast is daily 7:30-8:30am. Registration on day one of class is 8-8:30 am. See TAAD website for course lengths.
- Class Locations/Hotel Lodging:**
 - » **Austin Marriott North/Round Rock** (*unless otherwise specified*)
2600 La Frontera Blvd., Round Rock, TX 78681
Lodging: 800.865.0546; \$125/night; call **at least three weeks** in advance for the TAAD rate.
 - » **TAAD Office:** 7700 Chevy Chase Dr., Bldg. 1, Ste. 425, Austin, TX 78752
See TAAD website for lodging suggestions.
- Coupon:** To redeem, please enclose original coupon with remaining fee.
- Class Materials:** Effective 1-1-22, you are responsible for printing your class materials. ☐ For \$15 TAAD will print and bring your copy to class; notice to TAAD required at least 7 days prior to class. ☐ Forget your materials? There's a \$50 nonrefundable fee for a duplicate copy.
- Cancellation Policy:** TAAD requires written notice of cancellations **prior to class**. Please see below.
 - » **Cancel 7 days or more before class:** \$75 penalty
 - » **Cancel less than 7 days before class/up to Day 1 of class:** \$150 penalty

Cost for Courses:

Please submit **separate forms and fees** for each course.

	\$210 for TAAD Member Districts
Course 30	\$235 for TAAD Associate/Affiliate Members \$325 for Nonmembers
	\$100 for TAAD Member Districts
Course 31	\$160 for TAAD Associate/Affiliate Members \$225 for Nonmembers
Courses 101, 102, 9, 28 or 32	\$275 for TAAD Member Districts \$300 for TAAD Associate/Affiliate Members \$400 for Nonmembers
Courses 3, 4, 5, 7, 8 or 10	\$350 for TAAD Member Districts \$375 for TAAD Associate/Affiliate Members \$475 for Nonmembers
Course 203 (previously 201 and 202)	\$450 for TAAD Member Districts \$475 for TAAD Associate/Affiliate Members \$575 for Nonmembers

Course # _____ Course Date _____ Course Location _____

Name _____ Nickname _____ TDLR # (if applicable) _____

Jurisdiction/Firm _____ Title _____

Mailing Address _____

City _____ State _____ Zip _____

Telephone _____ Email address _____

Class Materials are automatically emailed by PDF. You are responsible for printing/ bringing to class.

If you would like TAAD to print/bring the materials to class, please note there is an additional \$15 fee.

Class Materials (please mark one)

- ☐ Please **print** my class materials. I have enclosed the \$15 printing fee. **Notice required at least 7 days prior to class.**
- ☐ Please **email** my class materials. **Student is responsible for printing/bringing materials to class.**
I understand there is a \$50 nonrefundable fee for a duplicate copy if I forget to bring them to class.

Note: Property Assessment Valuation book (used in Courses 203, 3, 4 and 5) should be ordered directly from IAAO (iaao.org).

Course Registration Fee..... Registration Fee.....\$ _____

PTEC Glossary - optional (\$20) Enclosed.....\$ _____

Mail Course Materials - optional (\$15) Enclosed.....\$ _____

Member District Coupon (must enclose with payment) minus\$ _____

TOTAL AMOUNT ENCLOSED \$ _____

Please complete the registration form and return it along with payment to:

TAAD | 7700 Chevy Chase Drive; Building One, Suite 425 | Austin, Texas 78752-1558

Office Use Only:

Date _____ Check # _____ Paid _____

Coupon _____ Print _____ Glossary _____ DB _____



Real Estate Notes of Interest

Brad Eldridge, MAI, CAE

Brad is a Senior Consultant with TEAM Consulting, LLC and lives in Lawrence, Kansas.

Outlook for the Texas Economy

Texas Real Estate Research Center – Texas A&M University, November 30, 2021

"Economic activity within Texas improved during the third quarter, and strong growth is expected for the remainder of the year. Increased hiring in September resulted in solid third-quarter payroll expansion, although joblessness in the Lone Star State was still higher than the national average." <https://bit.ly/3yrw3P7>



September 2021 Economic Report

WTI OIL PRICE PER BARREL
▲ \$69

NONFARM EMPLOYMENT
▲ 6.7% SAAR

REAL RETAIL SALES
▲ 6.3% YOY

U.S. CPI
▲ 5.4% YOY

Texas Housing Insight

Texas Real Estate Research Center – Texas A&M University, November 23, 2021

"Overall, housing demand remained healthy but was hindered by depleted inventories, pushing annual median home-price growth well into double-digit territory. The Texas median home price rose for the ninth consecutive month, increasing 16.8 percent YOY to a record-breaking \$310,100 in September." <https://bit.ly/31QvJhj>

Housing Market Update: For-Sale Home Supply Hits All-Time Low

by Tim Ellis, RedFin, December 1, 2021

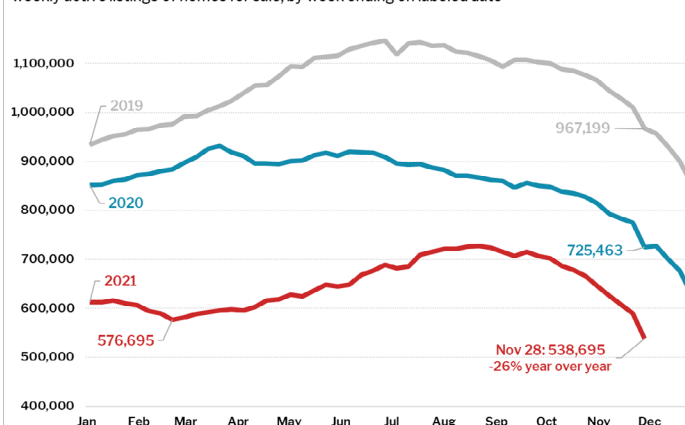
"Meanwhile, the median home-sale price hit a new all-time high of \$360,375, up 14% year over year. This was up 31% from the same period in 2019 and up 1.5% from a month earlier, far greater than the 0.2% increase seen during the same period last year." <https://bit.ly/3F92jZO>

Housing Research Brief | November 2021

Marcus & Millichap, December 1, 2021

"As the majority of new homes on the market are still under construction or not yet started, the rise in inventory is not meeting strong demand."

Active Listings of Homes For Sale Fell to an All-Time Low
weekly active listings of homes for sale, by week ending on labeled date



Source: Redfin analysis of MLS data

REDFIN

Leading Economic and Housing Experts Predict Multiple Fed Interest Rate Hikes, Slowing Inflation and Home Price Growth in 2022,

by Troy Green, National Association of Realtors, December 15, 2021

"For 2022, the group of experts predicted that annual median home prices will increase by 5.7%, inflation will rise 4% and the Federal Open Market Committee will twice increase the federal funds rate by 0.25%." <https://bit.ly/3E1xJZY>

Seven Ways Assessors Can Communicate Effectively About Fast Rising Housing Prices

Vision Government Solutions, December 14, 2021

"Minimize distress, misunderstandings, and appeals. Build trust with clear and proactive communication." <https://bit.ly/3smmU9R>

continued on next page

Real Estate Notes *continued*

Current national mortgage and refinance rates

Bankrate.com, December 14, 2021

"The average rate you'll pay for a 30-year fixed mortgage is 3.25 percent. This time a month ago, the average rate on a 30-year fixed mortgage was lower, at 3.18 percent. The average rate for a 15-year fixed mortgage is 2.52 percent." <https://bit.ly/31T3IWm>

Five Fast Facts – U.S. Single Family Market

Cushman & Wakefield, December 8, 2021

"Investor demand and growing liquidity in the SFR market has fueled cap rate compression over a two-year period. With average cap rates in the 4.5% to 5.0% range, Cushman & Wakefield transactions show additional compression of 25 to 50 basis points in 2021 for new construction product in the most attractive markets." <https://cushwk.co/3ox4urm>

Editor's Note: *The BTR (Build-to-Rent) single-family subdivision market has influenced the supply/demand dynamics in large markets.*

Rural land expert: 'Insatiable appetite' for land, record prices, and activity that 'defies fundamentals'

Texas Real Estate Research Center – Texas A&M University, December 8, 2021

"Competition for a limited supply of land for sale pits investors, developers, and end-users against each other." <https://bit.ly/3F2R6Ki>

Multifamily Investors Lengthen Their Hold Periods, As Inflation Fears, Dearth of Product Disrupt the Market

by Jenn Elliot, *Wealth Management*, December 7, 2021
 "Investment firms and fund managers are doubling and even tripling hold periods, partly because it's what their investors want, and partly because it just makes sense, given current market conditions." <https://bit.ly/31J72Um>

Texas Quarterly Apartment Report

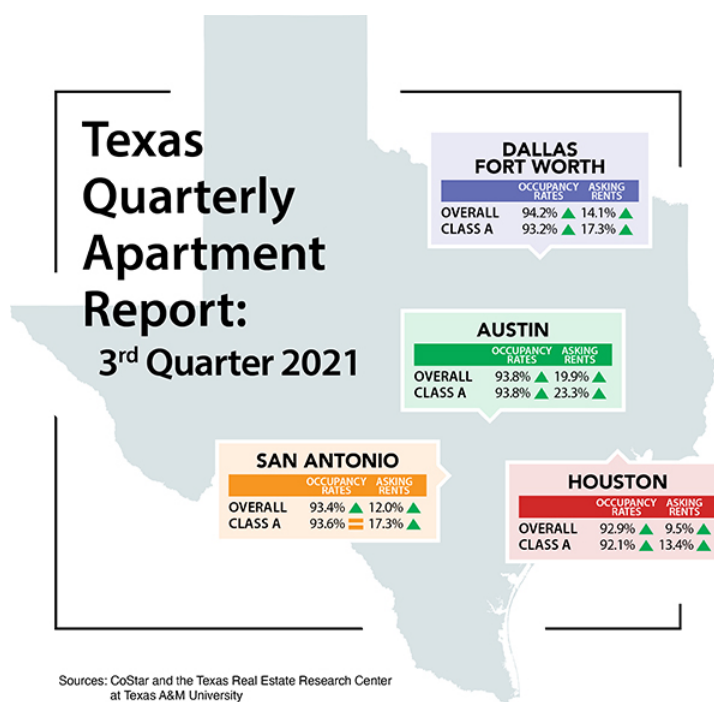
Texas Real Estate Research Center – Texas A&M University, December 10, 2021

"The eviction moratorium and the Federal stimulus that included transfer payments through stimulus checks and renter/landlord assistance has held down vacancy rates. Various factors have contributed to a major turnaround in the apartment market in 2021, allowing it to surpass pre-pandemic levels of occupancy and rent growth." <https://bit.ly/3siqdD4>

Apartment rent and occupancy hit record highs, even as market enters its traditionally slow season

by Diana Olick, *CNBC*, December 6, 2021

"Apartment occupancy hit a new high of 97.5% in November, according to RealPage, a real estate technology platform. The annual increase in asking rents for new move-in leases hit 13.9%." <https://cnb.cx/3p3WtUl>



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Real Estate Notes *continued*

WMRE's Multifamily Survey

Wealth Management, December 9, 2021

"Multifamily investor confidence is fueled by strong fundamentals and healthy capital markets. Report includes equity, debt, cap rates, and other key indicators of investment return." <https://bit.ly/3oSZlm0>

Farm Real Estate Values Rise Sharply

by Nathan Kauffman and Ty Kreitman, *Kansas City Federal Reserve*, November 23, 2021

"Farmland values surged in the third quarter according to Federal Reserve Surveys of Agricultural Credit Conditions. The value of non-irrigated cropland increased by 12% or more in all participating Districts. The rapid increase was also consistent across most states, with annual increases of more than 20% in some areas." <https://bit.ly/3dTzN2s>

US Price Growth Advances as Major Sectors Accelerate

by Michael Savino, *Real Capital Analytics*, November 18, 2021

"The RCA CPPI National All-Property Index climbed 15.9% in October from a year ago, the fastest rate of growth seen in the history of the RCA CPPI as intense investor demand for commercial properties continued. The index rose 1.7% from September." <https://bit.ly/3pUE6QU>

U.S. Real Estate Market Outlook 2022,

CBRE, December 8, 2021

"Despite uncertainty from the omicron variant and other risks, a growing economy will fuel demand for space and increase real estate investment across all property types." <https://bit.ly/3IMNEWC>

Industrial Tenants Renew Leases Far in Advance, Raise Warehouse Roofs and More to Deal with Space Shortage

Patricia Kirk, *Wealth Management*, December 1, 2021

"With scarce space available and rents continuing to rise, industrial tenants are forced to do whatever is necessary to secure leases." <https://bit.ly/3F2oIVN>

REITs, Private Equity Investors Pile into Self-Storage Assets

by Bendix Anderson, *Wealth Management*, November 29, 2021

"Self-storage properties in the U.S. have performed well throughout the coronavirus pandemic, and that has attracted the attention of investors from around the world, driving prices up even further on the assets." <https://bit.ly/3m2l8pe>

Office Space Demand Falls Again

by Michael Tucker, *Mortgage Bankers Association*, December 7, 2021

"VTS, New York, reported new demand for office space fell for the second consecutive month in October to a level last seen in the first quarter." <https://bit.ly/326le98>

The Net Lease Medical Report, Q2 2021

The Boulder Group

"Cap rates in the third quarter of 2021 for the single tenant net lease medical sector compressed by 55 basis points to 5.95%, when compared to the previous year." <https://bit.ly/322RoCq>

Retail Recovery: 5 key takeaways for post-COVID retail real estate

JLL, December 2021

"With excess cash and pent-up demand, retail sales have been on the rise. Retail foot traffic for the week ending November 7 is 3.9% above its level in 2019. Sales rose 1.7% month-over-month in October and stand 16.3% above year-ago levels and 30.6% above the levels seen at the onset of COVID." <https://bit.ly/3IS2fQG>

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Real Estate Notes *continued*

Malls Ditch Shopping to Fill Wasteland of Vacant Retail Stores

Bloomberg (via www.wealthmanagement.com), December 9, 2021

"With more than 90 million sq. ft. of space to fill, mall landlords are wooing casinos, amusement parks, medical facilities and storage operators." <https://bit.ly/3GL4UK1>

Corporations Are Bringing Needed Inventory to the Sale-Leaseback Market

by Beth Mattson-Teig, *Wealth Management*, December 6, 2021

"Investors that have been frustrated by intense competition and a thin supply of for-sale corporate sale-leaseback properties are welcoming a growing pipeline of deals. Many companies put such activity on pause due to uncertainty related to the pandemic, which resulted in a drop in sale-leaseback transactions." <https://bit.ly/3DVINYE>

Major Hotel Sales Transactions in the Third Quarter

by Daniel H. Lesser, *Globe Street*, October 13, 2021

"The LW Hospitality Advisors (LWHA) Q3 2021 Major U.S. Hotel Sales Survey includes 90 single asset sale transactions over \$10 million. These transactions totaled \$14.4 billion and included approximately 27,000 hotel rooms with an average sale price per room of \$532,000. Report includes 14 Texas hotel sales with prices indicated." <https://bit.ly/3Fo8Jul>

In Trend Reversal, Big City Markets Lead US Weekly Hotel Performance

By Isaac Collazo, *Smith Travel Research / Hotel News Now (CoStar)*, December 10, 2021

"After topping 53% occupancy over the holiday week, which beat a record set in 2018, the U.S. hotel industry booked 54.8% of rooms. Compared to 2010 — a year like 2021 because of calendar make up and the rebuilding after the Great Recession — U.S. hotel occupancy was 10% higher for the week." <https://bit.ly/3GGPh6k>

November 2021 Commercial Market Insights

National Association of Realtors, December 1, 2021

"The commercial real estate market has continued to recover on all fronts on the back of the sustained recovery in the job market, increased consumer spending, and workers trickling back to the office. However, the course of the pandemic, including the emergence of the deadlier Omicron variant, will continue to greatly determine the pace of the commercial real estate market's recovery and of major metro areas." <https://bit.ly/323AQdx>



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2022 TAAD Conference Agenda *(Subject to change)*

SUNDAY, FEBRUARY 6

12 - 5 pm	Conference Registration
TBA	TAAD Executive Board Meeting

MONDAY, FEBRUARY 7

8 am - 12 pm	Demo Rooms
8 - 8:15 am	Welcome/Intros
8:30 - 9:45 am	Keynote: <i>To Inspire and Motivate</i> Avery Johnson
10 am - 5 pm	Trade Show Exhibits
10 - 11 am	Break
Honor.	<i>Social Media and Employee Retention – A Curse and an Opportunity</i> Christopher Fairbank
12 - 1:30 pm	Lunch with the Vendors in Exhibit Area
1 - 5 pm	Demo Rooms
1:30 - 2:30 pm	<i>Creating A Top Tier Team Through Character, Leadership & Integrity!</i> Rik Roberts
2:30 - 3:30 pm	<i>Hacking, Breaches, and Ransomware, Oh My! What Can We Do To Protect Us?</i> John Romero , TAMU Cybersecurity Center
3:30 - 4 pm	Break
4 - 5 pm	<i>Character Before Compromise</i> DeWayne Owens , Diversity Leadership
6:15 - 7 pm	Relaxation Hour
6:15 - 9 pm	<i>Evening Gala/Dinner</i> <i>Entertainment by Four Day Weekend</i>

TUESDAY, FEBRUARY 8

7 am - 4:30 pm	Conference Registration
7:30 - 8:30 am	Rise and Shine Breakfast
8 am - 12 noon	Demo Rooms
9 am - 12 noon	Trade Show Exhibits
8:30 - 9:30 am	<i>Create The Team Your Customers Deserve</i> Cory Mosley

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2022 TAAD Conference Agenda *continued*

TUESDAY, FEBRUARY 8 *continued*

9:30 - 10:30 am	<i>It's Wrong. Can I Fix It? (Changes After Certification)</i> Joe Longoria , Perdue Brandon Fielder Collins & Mott
9:30 - 10:30 am	<i>Criminal Liability: What Every CAD Board Should Know//Ethics for CAD Boards</i> Peter Smith , Nichols Jackson Dillard & Smith LLP
10:30 - 11 am	Break
11 - 12 noon	<i>Latest On The Texas Housing Market</i> Dr. Luis Torres , TREC
11 - 12 noon	<i>Managing CAD Finances: Salary Surveys, Pensions, Planning for the Present and Future</i> Erika Aguirre , TCDRS; Jeff Craig , Tarrant AD
12:15 - 1:45 pm	TAAD Annual Awards Luncheon Prize Announcements
1 - 5 pm	Demo Rooms
2 - 3 pm	<i>Where Are We Going? Looking to The 88th Session</i> Hon. Sen. Nathan Johnson
3 - 3:15 pm	Break
3:15 - 4:15 pm	<i>The Big Bang Evolution of Texas' Economy – from Dinosaurs to Outer Space</i> Dr. John Baen , University of North Texas
3:15 - 4:15 pm	<i>Top 10 Responsibilities of the CAD BOD (Part 1)</i> Chris Jackson , Perdue Brandon Fielder Collins & Mott Robert Mott , Perdue Brandon Fielder Collins & Mott (ret)
4:15 - 5:15 pm	<i>What Does This Mean, and What Do I Do or Don't Do Now? Understanding PTAD's Rules for the PVS</i> , Shannon Murphy , PTAD
4:15 - 5:15 pm	<i>Top 10 Responsibilities of the CAD BOD (Part 2)</i> Chris Jackson , Perdue Brandon Fielder Collins & Mott Robert Mott , Perdue Brandon Fielder Collins & Mott (retired)

WEDNESDAY, FEBRUARY 9

8 - 12 noon	Registration, CE Submissions
7:30 - 8:30 am	Farewell Breakfast
8:30 - 9:30 am	<i>The Texas Regional Economy</i> Anil Kumar , Federal Reserve Bank of Dallas
9:30 - 10:30 am	<i>CAD Administrative Issues and Personnel Law under the Pandemic</i> Bettye Lynn , Lynn Law PLLC
9:30 - 10:30 am	<i>The Silver Lining – Innovations Sprung from the COVID Pandemic</i> Panel on Pandemic Experiences
10:30 - 11:30 am	Conference Wrap-Up

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» **Step One: Registration Information; Name exactly as it should be on badge, use separate form for guest.**
 TAAD will send confirmation of registration by email. Please be sure to include a current email address.

Full Name _____ NickName _____ TDLR # _____

Job Title _____ Email address _____

CAD/Company _____ Phone _____

Mailing address _____

Emergency contact (name & phone) _____

» **Step Two: Liability Waiver and Signature**

LIABILITY WAIVER AND RELEASE OF CLAIMS (signature required):

I acknowledge that I derive personal satisfaction and a benefit by virtue of my participation and/or voluntarism with The Texas Association of Appraisal Districts, and I willingly engage in TAAD events, including the Annual Conference on Appraisal District Operations and/or other activities (the "Activity").

RELEASE AND WAIVER. I HEREBY FREELY AND VOLUNTARILY RELEASE, WAIVE AND FOREVER DISCHARGE ANY AND ALL LIABILITY, CLAIMS, AND DEMANDS OF WHATEVER KIND OR NATURE WHETHER KNOWN OR UNKNOWN, FORESEEN OR UNFORESEEN, AGAINST THE TEXAS ASSOCIATION OF APPRAISAL DISTRICTS AND ITS AFFILIATED PARTNERS AND SPONSORS, INCLUDING IN EACH CASE, WITHOUT LIMITATION, THEIR DIRECTORS, OFFICERS, EMPLOYEES, VOLUNTEERS, AND AGENTS (THE "RELEASED PARTIES"), EITHER IN LAW OR IN EQUITY, TO THE FULLEST EXTENT PERMISSIBLE BY LAW, INCLUDING BUT NOT LIMITED TO DAMAGES OR LOSSES CAUSED BY THE NEGLIGENCE, FAULT OR CONDUCT OF ANY KIND ON THE PART OF THE RELEASED PARTIES, INCLUDING BUT NOT LIMITED TO DEATH, DISEASE, BODILY INJURY, ILLNESS, ECONOMIC LOSS, OR OUT OF POCKET EXPENSES, OR LOSS OR DAMAGE TO PROPERTY, WHICH I, MY HEIRS, ASSIGNEES, NEXT OF KIN AND/OR LEGALLY APPOINTED OR DESIGNATED REPRESENTATIVES, MAY HAVE OR WHICH MAY HEREINAFTER ACCRUE ON MY BEHALF, WHICH ARISE OR MAY HEREAFTER ARISE FROM MY PARTICIPATION WITH THE ACTIVITY.

ASSUMPTION OF THE RISK.

I acknowledge and understand the following:

1. Participation includes possible exposure to and illness from infectious diseases including but not limited to COVID-19. While particular rules and personal discipline may reduce this risk, the risk of serious illness and death does exist;
2. I knowingly and freely assume all such risks related to illness and infectious diseases, such as COVID-19, for myself and my family, even if arising from the negligence or fault of the Released Parties; and
3. I hereby knowingly assume the risk of injury, harm and loss associated with the Activity, including any injury, harm and loss caused by the negligence, fault or conduct of any kind on the part of the Released Parties.

Signature _____ Date _____

Step Three: Registration Fees

(See next page for more information.)

CHECK OFF ✓	Category	Regular Registration postmarked by 1/21/22	Late Registration postmarked 1/22/22/after
	TAAD Member District (employees, BOD, ARB)	\$450	\$550
	TAAD Associate OR Affiliate Member	\$550	\$600
	Conference Sponsor or Trade Show Vendor	\$600	\$650
	Non-member	\$1,250	\$1,500
	One-Day Registration	\$225	\$350

Please indicate day for one-day registration: ☐ Monday ☐ Tuesday ☐ Wednesday

* One-day registrations **DO NOT** include social and meal functions. Tickets must be purchased separately.

Continued on following page

» Step Four: Guest Registration/Extra Tickets

No Refunds for tickets ordered. (See below for more information.)

# OF TICKETS	Event	Regular Registration postmarked by 1/21/22	Late Registration postmarked 1/22/22/after
	Guest Badge* (for spouse or relative/not employee; includes all meals/events, no CEs)	\$300	\$300
	Monday President's Breakfast	\$50	\$50
	Monday Trade Show Lunch	\$35	\$35
	Monday Gala	\$100	\$100
	Tuesday Breakfast	\$50	\$50
	Tuesday Awards Luncheon	\$60	\$60
	Wednesday Farewell Breakfast	\$50	\$50

Name for Guest Badge* _____

Guest Must also sign waiver

Registration Total \$ _____

By submitting this form, you acknowledge and accept the terms and policies outlined on the following page.

TAAD Office Use Only:

Date _____ Amt: _____
Check# _____ DB: _____

Registration Instructions

» Types of Registrations

Full registration provides a name badge required for entrance to ALL education sessions and meal and social functions including the Monday President's Breakfast, TAAD Gala on Monday, Monday Trade Show Luncheon, Tuesday Awards Luncheon, Tuesday Breakfast and Wednesday Breakfast.

Guest registration provides entrance to all education sessions and meal/social functions. *Guest* refers to a spouse or relative, NOT a business associate or staff colleague. **A guest registration does not qualify for CEs with TDLR. Please be sure to include the guest's name.**

» Special Needs

Do you have any special needs? Please indicate any dietary/physical needs by sending an email description of your needs **by February 10** to Doris Koch, dkoch@taad.org.

» Payment/Method of Payment

Full payment must accompany your registration form. TAAD accepts only checks and money orders. Registrations postmarked after the cut-off date will be billed for the difference. All participants must pay in full prior to receiving on-site conference materials.

» Cancellation and Refund Policy

No refunds will be issued for extra tickets, one-day registrations or guest registrations. **Regular registration fees** will be applicable to forms accompanied by registration fee(s) and postmarked no later than January 21, 2022. Review "Policies and Procedures" for cancellation penalties. If you have a potential scheduling conflict, please be sure you understand the policy before registering. TAAD will mail all refunds after the conclusion of the conference.

» Cancel by February 21: \$50 penalty

» Cancel February 22-31: \$100 penalty

» Cancel February 1 or later: Total forfeiture of registration

» NO REFUNDS FOR TICKETS ORDERED.

» Registration Confirmation

TAAD will send confirmation of registration by way of email.

Please be sure to include a current email address!

Return form (with check payable to **TAAD**) to:

7700 Chevy Chase Drive
Building One, Suite 425
Austin, Texas 78752-1558

Questions? 512.467.0402

Continued on following page

Texas Association of Appraisal Districts 2022 Annual Conference Policies & Procedures

» Registration

Reduced-fee registration is available and must be postmarked or entered online no later than January 21, 2022. Registrations postmarked or entered online January 22 and later will use the "late registration" fee schedule. (Faxed registrations will not be accepted.)

Conference participants may pick up conference packets from 1 to 4 pm on Sunday, February 6, and again from 7 am to 4:30 pm on Monday, February 7 and Tuesday, February 8.

NOTE: A full conference registration *includes admission* to the Monday President's Breakfast, Monday Trade Show Luncheon, TAAD Gala on Monday, Tuesday Awards Luncheon, Tuesday Breakfast, and Wednesday Breakfast.

A limited number of additional tickets to these catered events will be available at the conference registration desk. **Admittance to conference events will be by name badge only.** Non-registered guests must have a ticket to any event they wish to attend.

» One-Day OR Guest Registrations

Single day registrations *do not* include tickets to catered events, and there are no refunds for one-day registrations. **Guest registrations** are also available; they include admission to all catered events. It *does not* qualify the registrant/guest for CEs with TDLR, however.

» Host Hotel

All conference sessions and the trade show will be at the Gaylord Texan Resort & Conference Center, 1501 Gaylord Trail, Grapevine, TX 76051.

» Trade Show & Exhibits

The trade show will open at 10 am on Monday, February 7, right after the Opening Session, and will finish at mid-day on Tuesday, February 8. Back by popular demand, play **Bingo Bonanza** – visit the vendors and you may be a winner!

» Monday Night with Four Day Weekend

Join TAAD for an entertaining and relaxing evening of dinner and a show. We'll have entertainment from Fort Worth's own Four Day Weekend, a comedy improvisational troupe, sure to make you laugh and forget your woes for a while! All events will be conveniently located at the Gaylord Texan Resort.

» Refund Policy

Individuals who register for the conference but are unable to attend **must submit a written refund request in advance.**

» Cancel by January 21, 2022 \$50 penalty

» Cancel January 22-31, 2022 \$100 penalty

» Cancel February 1, 2022 or later, total forfeiture of registration

(Note: If another individual from the same office is substituted, there is no penalty.)

A refund will be issued according to postmarked date on the envelope. (No faxes will be accepted.) No refunds will be issued for one-day registrations, guest registrations or extra meal tickets purchased. TAAD will process refunds following the conference.

» Parking

Overnight self-parking for guests is \$22/night and valet parking for guests is \$42/night at the Gaylord Texan Resort.

» CE Credit

Each individual has the responsibility of signing and returning to TAAD the CE request form **prior to conference adjournment.** TAAD cannot accept late requests for CE credit.





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Chief Appraiser

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Tarrant AD

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TAAD Executive Director

dkoch@taad.org

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WWW.TAAD.ORG

TAAD's newsletter is published six times a year to inform TAAD members of educational programs, association activities, industry issues and topics of interest to tax professionals. Any Guest View columns are not necessarily the opinion of the Editor, Executive Board, or the Association Membership. The Texas Association of Appraisal Districts, Inc., is an association established to promote the effective and efficient functioning of appraisal districts and to aid in improving the administration thereof in the State of Texas. Contributions or gifts to TAAD are not deductible as charitable contributions for federal income tax purposes. However, dues payments for individual memberships are deductible by members as an ordinary business expense. \$20 of your dues includes your subscription to *The Appriser*.