



Texas Association of Appraisal Districts

2025 IAAO Course/Workshop Schedule 12-18-24

Note from IAAO: Acceptance of continuing education hours varies by state or other licensing organization. Please reach out to them for approval and/or recognition of CEUs prior to registering for IAAO education offerings.

Course 101: Fundamentals of Real Property Appraisal

This course is designed to provide students with an understanding and working knowledge of the procedures and techniques required to estimate the market value of vacant and improved properties. This course concentrates on the skills you need to estimate the market value of properties using two approaches to value: the cost approach and the sales comparison approach.

Sept. 8-11, 2025

Site: ZOOM

Instructor: Barry Couch, CAE

Fees

TAAD member \$710

Non-TAAD member \$810

TDLR credit: 30 hours

AQB Approved: 33.50 CE with exam / 30 CE no exam

★ Recommended text: Property Assessment Valuation, 3rd edition (obtain from IAAO)

Course 300: Fundamentals of Mass Appraisal

This course provides an introduction to mass appraisal and is a prerequisite for the IAAO 300-level course series. Topics covered include single-property appraisal versus mass appraisal, components of a mass appraisal system, data requirements and analysis, introduction to statistics, use of assessment ratio studies in mass appraisal, modeling of the three approaches to value, and selection of a mass appraisal system.

Sept. 15-18, 2025

Site: ZOOM

Instructor: Barry Couch, CAE

Fees

TAAD member \$710

Non-TAAD member \$810

TDLR credit: 30 hours

Recommended prerequisites: Course 101, Course 102

★ Recommended textbook: Fundamentals of Mass Appraisal (FMA)

AQB approved: 33 hours CE with exam / 30 hours CE

Course 102: Income Approach to Valuation

This course is designed to provide students with an understanding and working knowledge of the procedures and techniques required to estimate the market value of vacant or improved properties by the income approach. This course covers real estate finance and investment, capitalization methods and techniques, analysis of income and expenses to estimate operating income, selection of capitalization rates, and application of the approach.

Oct. 6-9, 2025

Site: ZOOM

Instructor: Brad Eldridge, CAE

Fees

TAAD member \$710

Non-TAAD member \$810

TDLR credit: 30 hours

AQB approved: 33.50 QE, 33.50 hours CE with exam / 30 hours CE no exam

Recommended prerequisite: Course 101

★ **Recommended text:** Property Assessment Valuation, 3rd edition (obtain from IAAO)

Course 311: Real Property Modeling Concepts

The Real Property Modeling Concepts course presents a detailed study of the mass appraisal process as applied to residential and income-producing properties. Topics covered include a comparison of single-property appraisal and mass appraisal, the major steps in the mass appraisal process, data requirements, market analysis, use of sales ratio studies, cost approach, sales comparison approach, gross and net income analysis, capitalization rate development, model specification and calibration, valuation review techniques and maintenance. Please note: former 311 (Residential Modeling Concepts) and 312 (Commercial/Industrial Modeling Concepts) have been redesigned into this one 5-day course.

Nov. 17-20, 2025

Site: ZOOM

Instructor: Barry Couch, CAE

Fees

TAAD member \$710

Non-TAAD member \$810

TDLR credit: 30 hours

Recommended prerequisites: Course 300

Continuing education: 30 hours CE